# **Civil Justice Initiative**

Utah: Impact of the Revisions to Rule 26 on Discovery Practice in the Utah District Courts

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Williamsburg, Virginia



Note: The Utah Supreme Court adopted revisions to the rules governing discovery in civil cases filed in the Utah district courts effective November 1, 2011. The Matheson Courthouse in Salt Lake City, Utah, houses the Utah Supreme Court, the Utah Administrative Office of the Courts, and the Third Judicial District Court.

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### **Executive Summary**

On November 1, 2011, the Utah Supreme Court implemented a set of revisions to Rule 26 and Rule 26.1 of the Utah Rules of Civil Procedure designed to address concerns regarding the scope and cost of discovery in civil cases. The revisions included seven primary components:

- Proportionality is the key principle governing the scope of discovery — specifically, the cost of discovery should be proportional to what is at stake in the litigation.
- The party seeking discovery bears the burden of demonstrating that the discovery request is both relevant and proportional.
- The court has authority to order the requesting party to pay some or all of the costs of discovery if necessary to achieve proportionality.
- The parties must automatically disclose the documents and physical evidence which they may offer as evidence as well as the names of witnesses with a description of each witness's expected testimony. Failure to make timely disclosure results in the inadmissibility of the undisclosed evidence.
- Upon filing, cases are assigned to one of three discovery tiers based on the amount in controversy; each discovery tier has defined limits on the amount of discovery and the time frame in which fact and expert discovery must be completed. Cases in which no amount in controversy is pleaded (e.g., domestic cases) are assigned to Tier 2.
- Parties seeking discovery above that permitted by the assigned tier may do so by motion or stipulation, but in either case must certify to the court that the additional discovery is proportional to the stakes of the case and that clients have reviewed and approved a discovery budget.
- A party may either accept a report from the opposing party's expert witness or may depose the opposing party's expert witness, but not both. If a party accepts an expert witness report, the expert cannot testify beyond what is fairly disclosed in the report.

In the short term, the Rule 26 revisions are anticipated to have the following effects:

- An increase in the number of orders to amend pleadings to specify damages so the appropriate discovery tier can be assigned;
- An increase in the number of motions to amend pleadings to adjust the assigned discovery tier;
- A possible increase in the proportion of Tier 2 and Tier 3 cases by parties preemptively pleading a higher amount in controversy to secure a higher tier for standard discovery;
- An increase in the number of amended disclosures as parties seek to ensure that potential witnesses and evidence will be admissible for trial if needed; and
- An increase in the number of stipulations and motions to expand discovery beyond the scope or time permitted under the assigned discovery tier.

The expected long-term impacts include:

- A decrease in the amount of time expended to complete discovery;
- A commensurate decrease in the time to disposition due to the shortened discovery period;
- A decrease in costs associated with discovery;
- An increase in filings in lower value (Tier 1) cases;
- A preference by litigants to opt for a written report rather than oral deposition of opposing expert witnesses;
- A lower compliance rate with the automatic disclosure requirements by self-represented litigants compared to litigants represented by legal counsel; and
- An increase in the trial rate, especially for Tier 1 cases, as pursuing a case past discovery becomes more affordable due to decreases in discovery costs; or, alternatively, a decrease in the trial rate and a corresponding increase in settlements as the automatic disclosure requirements provide sufficient information with which to assess claims and defenses.

#### EVALUATION DATA SOURCES AND METHODS

Funded in part by a grant from the U.S. Department of Justice, Bureau of Justice Assistance, the National Center for State Courts (NCSC) conducted an empirical evaluation of the short-term and long-term impacts of the Rule 26 revisions. The evaluation consists of five components: an analysis of trends in aggregate filings; a comparison of case-level characteristics for cases filed before and after implementation of the Rule 26 revisions; a survey of attorneys representing parties in civil cases subject to the Rule 26 revisions; focus groups with district court judges to assess judicial observations and opinions about the impact of the Rule 26 revisions in court proceedings; and a survey of attorneys to document the costs associated with civil litigation in Utah district courts.

#### IMPACT ON AGGREGATE CASE FILINGS

A time series analysis of total monthly civil case filings, excluding debt collection and domestic relations cases, provides no evidence that the Rule 26 revisions had an impact on the number of civil case filings.

#### TIER INFLATION

Discovery tier assignments for cases filed after the Rule 26 revisions (post-implementation cases) were compared with presumptive tier assignments based on the amount in controversy declared in the complaint for cases filed prior to the Rule 26 revisions (pre-implementation cases). Following implementation of the Rule 26 revisions, the proportion of cases assigned to Tier 1 fell, while the proportions of cases assigned to Tiers 2 and 3 increased, suggesting that some plaintiffs may be increasing the amount in controversy in the complaint to secure a higher discovery tier assignment and consequently a larger scope of discovery. Further evidence of this effect was found in the analysis of judgment awards: the proportion of judgment awards less than \$50,000 was significantly higher in the post-implementation sample than in the pre-implementation sample despite a decrease in the proportion of Tier 1 cases.

#### **CASE DISPOSITIONS**

For Tier 1 cases other than debt collection, Tier 2 cases other than domestic relations, and Tier 3 cases, the Rule 26 revisions are associated with increases of 13 to 18 percentage points in the settlement rate. These differences suggest that the Rule 26 revisions, particularly the expanded automatic disclosure requirements, are providing litigants with sufficient information about the evidence to engage in more productive settlement negotiations. A similar impact was observed for cases in which no answer was filed, suggesting an unexpected shadow effect from the Rule 26 revisions even in cases in which no discovery was expected to occur.

#### FILING-TO-DISPOSITION TIME

Across all case types and tiers, cases filed after the implementation of the Rule 26 revisions tended to reach a final disposition more quickly than cases filed prior to the Rule 26 revisions. The decrease in time to disposition associated with the Rule 26 revisions was similar for courts with and without strong case management practices.

#### SHORT-TERM IMPACT OF RULE 26 REVISIONS

It was expected that for a brief period of time following the implementation of the Rule 26 revisions, attorneys who were just becoming aware of the new requirements would tend to file amended pleadings or motions to adjust the amount in controversy in order to secure a higher discovery tier assignment, as well as amended disclosures to ensure full compliance with the automatic disclosure requirements. Such documents, however, were filed in less than 1% of post-implementation cases in which an answer was filed; similarly, respondents to the attorney survey reported filing motions to amend the pleadings in less than 1% of cases. Coupled with the evidence of tier inflation, this suggests that attorneys were generally well informed about the Rule 26 revisions prior to implementation.

#### MOTIONS/STIPULATIONS FOR EXTRAORDINARY DISCOVERY

Contrary to expectations, the parties sought permission for extraordinary discovery in only a small minority of cases. Stipulations for extraordinary discovery were filed in 0.9% of cases, and contested motions for extraordinary discovery were filed in just 0.4% of cases. The rates of motions and stipulations for extraordinary discovery were highest in Tier 3 cases. The attorney survey confirms that motions for extraordinary discovery are rare. Overall, attorney-reported compliance with the scope of standard discovery generally exceeded 90% for both plaintiffs and defendants and across all three discovery tiers. Intriguingly, attorneys reported that no formal discovery took place in nearly one-third (32%) of Tier 1 and Tier 2 cases, and at least one of the parties did not engage in formal discovery in an additional 23% of Tier 1 cases and an additional 17% of Tier 2 cases. Taken together, these observations suggest that litigants in Tier 1 and Tier 2 cases generally find the default scope of discovery to be sufficient and/or that parties are stipulating to extraordinary discovery without seeking formal approval from the court. During the judicial focus groups, judges expressed suspicion that attorneys are frequently making discovery stipulations without filing them with the court.

## COMPLIANCE WITH STANDARD DISCOVERY TIMELINES

Although a certificate of readiness for trial appears in the court record for a small minority of cases (5% of non-domestic cases, 8% of domestic relations cases), its filing is an important indicator of compliance with the Rule 26 discovery timelines. For those post-implementation cases in which a certificate of readiness is recorded, the certificate was filed on or before the due date in just over half of cases (51%). For cases in which no certificate of readiness was filed, only about one-third (34%) reached a disposition within 90 days after the due date. Although the post-implementation cases resolved more quickly overall, it appears likely that a large share of litigants are failing to comply with the standard discovery timelines under Rule 26. This finding is corroborated by the attorney survey, in which fact discovery was reported to be completed by the Rule 26 deadline in only 38% of Tier 1 cases, 25% of Tier 2 cases, and none of the Tier 3 cases.

#### FREQUENCY AND TIMING OF DISCOVERY DISPUTES

Following implementation of the Rule 26 revisions, the frequency of discovery dispute filings in Tier 1 debt collection cases doubled from 2.6% to 5.2%, while the frequency of discovery disputes fell in Tier 1 non-debt collection cases and Tier 3 cases and did not exhibit a statistically significant change in Tier 2 cases. Discovery disputes in post-implementation cases tended to occur about four months earlier in the life of the case compared to pre-implementation cases. The attorney surveys and judicial focus groups also provided evidence for the rarity of discovery disputes under the revised rules. Many judges reported substantial decreases in the number of motions to compel discovery and motions for protective orders.

### IMPACT OF REPRESENTATION STATUS ON RULE 26 COMPLIANCE

The case-level data provide no evidence that self-represented litigants tended to have difficulty complying with the Rule 26 requirements. In fact, cases in which both parties were represented by counsel were most likely to involve amended pleadings and least likely to have a certificate of readiness for trial filed.

#### CONCLUSIONS AND RECOMMENDATIONS

For cases in which an answer was filed, the Rule 26 revisions appear to have had a positive impact on civil case management in the form of fewer discovery disputes in cases other than debt collection and domestic relations, as well as reductions in time to disposition across all case types and tiers. Compliance with the standard discovery restrictions appears to be high, although there are suggestions that some parties may be stipulating around the restrictions without seeking court approval.

In response to the findings of this evaluation, NCSC recommends that the Utah judicial branch encourage courts to make greater use of the existing capacity for automated compliance reviews, as well as the availability of highly skilled and experienced judicial support staff, to manage civil cases more actively and engage in judicial intervention earlier in appropriate cases. More intensive monitoring and management of compliance with litigation timelines should assist in the timely resolution of cases and decrease the need for more intensive judicial intervention in the later stages of litigation. NCSC also recommends that state court policymakers investigate the reasons behind the low answer rates observed in both the pre-implementation and post-implementation samples to determine whether systemic factors are dissuading parties from actively litigating their cases.

### Introduction

On Nov. 1, 2011, the Utah Supreme Court enacted sweeping changes to the rules governing discovery in civil cases filed in the Utah district courts. The reforms reflected three years of debate among members of the Utah Supreme Court Advisory Committee on the Rules of Civil Procedure (Advisory Committee) and extensive comment by the practicing bar. In a memorandum filed with the proposed rules, the Advisory Committee outlined the need for the reforms.<sup>1</sup> Noting that the Utah Rules of Civil Procedure had gradually evolved to mirror the federal rules,

[I]t was perceived that consistency with the federal rules, along with the extensive case law interpreting them, would provide a positive benefit. ... [T]he committee has come to question the very premise on which Utah adopted those rules. The federal rules were designed for complex cases with large amounts in controversy that typify the federal system. The vast majority of cases filed in Utah courts are not those types of cases. As a result, our state civil justice system has become unavailable for many people because they cannot afford it.

The concerns raised by the Advisory Committee echo those of judges and lawyers in other states. A 2008 survey of trial lawyers found that discovery was perceived to be the primary cause of burgeoning litigation costs.<sup>2</sup> In 2010, the federal Advisory Committee on Civil Rules hosted a national Conference on Civil Litigation at Duke University Law School, which included several sessions focused on issues related to discovery.<sup>3</sup> Proposals from these and other statewide investigations have focused on automatic disclosure requirements,<sup>4</sup> limits on either the amount or timeframe for completing discovery,<sup>5</sup> and cost-sharing or cost-shifting strategies, especially concerning e-discovery.<sup>6</sup>

Like the Federal Rules of Civil Procedure, Rule 26 of the Utah Rules of Civil Procedure as it existed prior to November 1, 2011 provided that the general scope of discovery permitted parties to obtain information about "any nonprivileged matter that is relevant to any party's claim or defense. ... Relevant information need not be admissible at the trial if the discovery appears reasonably calculated to lead to the discovery of admissible evidence." The Advisory Committee concluded that it was necessary to revise Rule 26 of the Utah Rules of Civil Procedure to explicitly introduce the concept of proportionality into the process of discovery to slow, if not reverse, the perceived trend toward ever-increasing discovery in civil cases. The committee proposals envisioned a cultural change in discovery practices "away from a system in which discovery is the predominant aspect of litigation ... and toward a system in which each request for discovery must be justified by its proponent, and the focus is on moving quickly and efficiently to the disposition of the merits of the case."7 The revised Rule 26 ultimately featured seven distinct components:8

 Proportionality is the key principle governing the scope of discovery — specifically, the cost of discovery should be proportional to what is at stake in the litigation.

<sup>7</sup> PROPOSED RULES, *supra* note 1, at 2.

<sup>&</sup>lt;sup>1</sup> UTAH SUPREME COURT ADVISORY COMMITTEE ON THE RULES OF CIVIL PROCEDURE, PROPOSED RULES GOVERNING CIVIL DISCOVERY [hereinafter PROPOSED RULES].

<sup>&</sup>lt;sup>2</sup> AM. COLL. OF TRIAL LAWYERS TASK FORCE ON DISCOVERY & INST. FOR THE ADVANCEMENT OF THE AM. LEGAL SYS., FINAL REPORT (2009).

<sup>&</sup>lt;sup>3</sup> JUDICIAL CONFERENCE ADVISORY COMMITTEE ON CIVIL RULES AND THE COMMITTEE ON RULES OF PRACTICE AND PROCEDURE, REPORT TO THE CHIEF JUSTICE OF THE UNITED STATES ON THE 2010 CONFERENCE ON CIVIL LITIGATION.

 <sup>&</sup>lt;sup>4</sup> NEW HAMPSHIRE: IMPACT OF THE PROPORTIONAL DISCOVERY/AUTOMATIC DISCLOSURE (PAD) PILOT RULES (NCSC Aug. 19, 2013).
 <sup>5</sup> HANNAFORD-AGOR et al., SHORT, SUMMARY & EXPEDITED: THE EVOLUTION OF CIVIL JURY TRIALS 58-71 (NCSC 2012); Adoption of Rules for Dismissals and Expedited Actions, Per Curiam Opinion, Misc. Docket No. 12-9191 (Tex. S. Ct., Nov. 13, 2012).

<sup>&</sup>lt;sup>6</sup> SEVENTH CIRCUIT ELECTRONIC DISCOVERY PILOT PROGRAM: REPORT ON PHASE ONE (May 20, 2009 – May 1, 2010); SEVENTH CIRCUIT ELECTRONIC DISCOVERY PILOT PROGRAM: FINAL REPORT ON PHASE TWO (May 2010 – May 2012); SEVENTH CIRCUIT ELECTRONIC DISCOVERY PILOT PROGRAM: INTERIM REPORT ON PHASE THREE (May 2012 – May 2013).

<sup>&</sup>lt;sup>8</sup> The revisions were also incorporated into Rule 26.1, which applies to domestic relations cases (e.g., divorce/annulment, child support and custody, and paternity determinations). In this evaluation, any references to Rule 26 also refer to Rule 26.1.

- The party seeking discovery bears the burden of demonstrating that the discovery request is both relevant and proportional.
- The court has authority to order the requesting party to pay some or all of the costs of discovery if necessary to achieve proportionality.
- The parties must automatically disclose the documents and physical evidence which they may offer as evidence as well as the names of witnesses with a description of each witness's expected testimony. Failure to make timely disclosure results in the inadmissibility of the undisclosed evidence.
- Upon filing, cases are assigned to one of three discovery tiers based on the amount in controversy. Each discovery tier has defined limits on the amount of discovery and the time frame in which fact and expert discovery must be completed. Cases in which no amount in controversy is pleaded (e.g., domestic cases) are assigned to Tier 2. See Table 1.

- Parties seeking discovery above that permitted by the assigned tier may do so by motion or stipulation, but in either case must certify to the court that the additional discovery is proportional to the stakes of the case and that clients have reviewed and approved a discovery budget.
- A party may either accept a report from the opposing party's expert witness or may depose the opposing party's expert witness, but not both. If a party accepts an expert witness report, the expert cannot testify beyond what is fairly disclosed in the report.

Since the amendments to Rule 26 went into effect, a number of related events and changes have occurred that may interact with the rule changes. Concurrent with the Rule 26 changes, for example, the Third Judicial District implemented a local rule providing for an expedited procedure for resolving discovery disputes. The local rule requires a party to file a "Statement of Discovery Issues" no more than four pages in length in lieu of a motion to compel discov-

#### Table 1: Standard Discovery by Tier

	NUMBER OF									
STANDARD DISCOVERY	INTERROGATORIES	REQUESTS FOR ADMISSION	REQUESTS FOR PRODUCTION	DEPOSITION HOURS FOR FACT WITNESSES	FACT DISCOVERY COMPLETION WITHIN					
Tier 1: \$50,000 or less	0	5	5	3	120 days					
Tier 2: More than \$50,000 but less than \$300,000, or non-monetary relief	0 10	10	10	15	180 days					
Tier 3: \$300,000 or more	20	20	20	30	210 days					

ery or a motion for a protective order. The Statement of Discovery Issues must describe the relief sought and the basis for the relief and must include a statement regarding the proportionality of the request under Rule 26(b)(2) and certification that the parties have met and conferred in an attempt to resolve or narrow the dispute without court involvement. Any party opposing the relief sought must file a "Statement in Opposition," also no more than 4 pages in length, within 5 days, after which the filing party may file a Request to Submit for Decision. After receiving the Request to Submit, the court must promptly schedule a telephonic hearing to resolve the dispute. As other judicial districts learned of this rule, they likewise adopted it as local rule. Ultimately, it was adopted as Rule 4-502 of the Utah Rules of Judicial Administration effective January 1, 2013. The Advisory Committee has recommended that it be integrated into Rule 37 of the Utah Rules of Civil Procedure. This expedited procedure for addressing discovery disputes was intended to mitigate the problem of long delays in case processing during which the filing of motions related to discovery effectively stayed the case until disputes could be fully briefed, argued, and decided, which sometimes took months.

At the same time that the Rule 26 revisions were being implemented, the Utah judicial branch was taking steps to strengthen its administrative and technological capacity to support effective case management. Beginning in 2011, the district courts began routinely digitizing civil case filings and implementing a more detailed coding system for identifying and classifying new filings. These steps permitted court staff to more easily allocate routine case management duties to non-judicial court staff, leaving judges free to concentrate on tasks requiring uniquely judicial expertise and discretion. Mandatory e-filing for attorneys was implemented on a statewide basis in April 2013, which automated the coding systems and greatly increased their effectiveness. The judicial staffing model within the Utah district courts was also reorganized from clerical operations into judicial and case support teams. The intent of the staffing change was to increase efficiency and enhance efforts to fulfill the court's mission to serve the public effectively by improving staff morale and job satisfaction, decreasing turnover and attrition, and providing opportunities for increased training and development.<sup>9</sup>

The appellate bench has added its support for the Rule 26 revisions in two recently decided cases affirming the striking of evidence for untimely disclosure. In R.O.A. Gen., Inc. v. Chung Chu Dai, the Court of Appeals ruled that it was not an abuse of discretion for the trial court to strike an expert report due to failure to comply with the scheduling order or for the trial court to dismiss the case for the party's failure to prosecute.<sup>10</sup> Furthermore, in Townhomes at Pointe Meadows Owners Ass'n v. Pointe Meadows Townhomes, LLC, the Court noted that Rule 37(b)(2) mandates the exclusion of untimely disclosed expert witnesses and does not require an affirmative finding of bad faith, willfulness, or persistent dilatory conduct.<sup>11</sup> In doing so, it firmly rejected the Appellant's argument that delays in civil litigation are the status quo and should not be subject to sanctions.<sup>12</sup> The message from the appellate bench is clear support for the authority of district court judges to manage their civil dockets in accordance with both the letter and the spirit of the revised rules.

The most recent initiative is a planned pilot project in which a small number of judges in the Second, Third, and Fourth Judicial Districts will apply intensive case management practices on incoming Tier 3 cases. The pilot project is premised on the assumption that Tier 3 cases are the most complex and therefore should benefit most from early and intensive case management. Participating judges plan to employ standard caseflow management strategies such as setting early case management hearings to identify key issues,

<sup>12</sup> Id. at 819.

<sup>&</sup>lt;sup>9</sup> COMPREHENSIVE CLERICAL COMMITTEE: REPORT AND RECOMMENDATIONS (2008).

<sup>&</sup>lt;sup>10</sup> R.O.A. Gen., Inc. v. Chung Chu Dai, 327 P.3D 1233 (Utah App. 2014).

<sup>&</sup>lt;sup>11</sup> Townhomes at Pointe Meadows Owners Ass'n Pointe Meadows Townhomes, LLC, 329 P. 3D 815 (Utah App. 2014).

setting firm trial dates, and setting and consistently enforcing schedules for discovery and pretrial conferences.<sup>13</sup> The interest in experimenting with these techniques reflects a significant philosophical shift on the part of Utah district court judges, who have traditionally taken the view that the parties, not the bench, should control civil case management.

In addition to the legal and institutional factors of direct relevance to the Rule 26 revisions, the ongoing impact of the 2008 economic recession on civil case processing should be noted. As a result of the economic crisis, Utah district courts — indeed, state courts across the country — experienced tremendous increases in civil filings, especially debt collection and mortgage foreclosure cases, at the same time as state and local funding for the judicial branch was cut due to reductions in state tax revenues. Economists generally mark December 2007 as the start and June 2009 as the end of the recession, but effects related to the recession may have persisted in civil case filing and management.

#### NCSC EVALUATION OF RULE 26 REVISIONS

Excessive discovery practice in civil litigation is widely believed to be one of the primary factors driving cost and delay in both state and federal courts. Consequently, the revisions adopted by the Utah district courts have generated a great deal of national interest. Many court policymakers including the federal Advisory Committee on Civil Rules are considering similar reforms, but most are waiting for evidence that the Utah revisions are working as intended before proposing amendments to their own rules.<sup>14</sup> To ensure that state and federal courts have access to reliable information on which to judge the efficacy of these reforms, the National Center for State Courts (NCSC) secured a grant from the U.S. Department of Justice, Bureau of Justice Assistance, to conduct evaluations of civil procedure reform efforts in up to four jurisdictions.<sup>15</sup> With support from the Supreme Court of Utah, the Rule 26 revisions were one of the civil justice reforms selected for evaluation.

The evaluation design was developed over the course of a series of in-person and telephonic meetings with staff of the Utah Administrative Office of the Courts (AOC) in late 2011 and early 2012. These meetings focused on developing a series of working hypotheses about the intended impact of the Rule 26 revisions and exploring the case-level data captured in the Utah case management automation system (CORIS) to identify the data elements that would reliably measure these impacts. In these discussions, NCSC and AOC staff formulated a number of working hypotheses related to both short-term and long-term impacts of the rule changes. The expected short term impacts include:

- An increase in the number of orders to amend pleadings to specify damages so the appropriate discovery tier can be assigned;
- An increase in the number of motions to amend pleadings to adjust the assigned discovery tier;
- A possible increase in the proportion of Tier 2 and Tier 3 cases by parties preemptively pleading a higher amount in controversy to secure a higher tier for standard discovery;
- An increase in the number of amended disclosures as parties seek to ensure that potential witnesses and evidence will be admissible for trial, if needed; and
- An increase in the number of stipulations and motions to expand discovery beyond the scope or time permitted under the assigned discovery tier.

The expected long-term impacts include:

- A decrease in the amount of time expended to complete discovery;
- A commensurate decrease in the time to disposition due to the shortened discovery period;

<sup>&</sup>lt;sup>13</sup> The inspiration for the pilot project was the publication WORKING SMARTER, NOT HARDER: HOW EXCELLENT JUDGES MANAGE CASES (IAALS 2014).

<sup>&</sup>lt;sup>14</sup> The federal Advisory Committee on Civil Rules approved the adoption of similar rules concerning the proportionality of discovery and have forwarded the proposed rules to the U.S. Supreme Court. If approved, they will become effective December 1, 2015.

<sup>&</sup>lt;sup>15</sup> BJA No. 2009-D1-BXK-036. In addition to the Utah Rule 26 evaluation, the NCSC has completed an evaluation of the New Hampshire Pilot Proportional Discovery/Automatic Disclosure (PAD) Rules; case studies of summary jury trial programs in six jurisdictions; and developed and pilot-tested the Civil Litigation Cost Model, a survey methodology designed to estimate civil litigation costs.

- A decrease in costs associated with discovery;
- An increase in filings in lower value (Tier 1) cases;
- A preference by litigants to opt for a written report rather than oral deposition of opposing expert witnesses;
- A lower compliance rate with the automatic disclosure requirements by self-represented litigants compared to litigants represented by legal counsel; and
- An increase in the trial rate, especially for Tier

   cases, as pursuing a case past discovery becomes more affordable due to decreases in discovery costs; or, alternatively, a decrease in the trial rate and a corresponding increase in settlements as the automatic disclosure requirements provide sufficient information with which to assess claims and defenses.

To test these hypotheses, the NCSC employed an evaluation strategy comprising five components: an analysis of trends in aggregate case filings; a comparison of case-level characteristics for cases filed before and after implementation of the Rule 26 revisions; a survey of attorneys representing parties in civil cases subject to the Rule 26 revisions; focus groups with district court judges to assess judicial observations and opinions about the impact of the Rule 26 revisions in court proceedings; and a survey of attorneys to document the costs associated with civil litigation in Utah district courts.

The first component was a comparison of selected case characteristics extracted from CORIS for cases filed before and after the implementation date for the Rule 26 revisions (November 1, 2011). The pre-implementation sample consists of all civil cases subject to Rule 26 filed in the Utah district courts between January 1 and June 30, 2011.<sup>16</sup> The post-implementation sample consists of all civil cases subject to Rule 26 filed between January 1 and June 30, 2011.<sup>16</sup> The post-implementation sample consists of all civil cases subject to Rule 26 filed between January 1 and June 30, 2012. Both samples of cases were tracked from filing to disposition, or from filing to June 30, 2014, whichever occurred first. For each case, AOC staff extracted detailed case-level information from CORIS. See Table 2 for a list of data elements collected.

### Table 2: Data Elements Extracted from CORIS for Pre-Implementation and Post-Implementation Comparison of Case-Level Characteristics

Case number Case type Report category Filing date Disposition date Disposition type Amount-in-controversy at filing Discovery tier Answer date Rule 26 discovery deadline notice dates Date of Certificate of Readiness for Trial filed Dates and amounts of judgments Representation status of litigants Dates of bench and jury trials Motions/stipulations to amend pleadings Motions/stipulations and orders for extraordinary discovery (dates, filing party, relief sought) Motions and orders concerning discovery disputes (dates, filing party, relief sought) Motions and orders to exclude evidence due to untimely disclosure (dates, relief sought)

<sup>&</sup>lt;sup>16</sup> Case types subject to rule 26 are asbestos, civil rights, condemnation, contracts, debt collection, malpractice, personal injury, property damage, property rights, water rights, wrongful death, and wrongful termination. Case types subject to rule 26.1 are custody/support, divorce/ annulment, and paternity.

In addition to the comparison of case-level characteristics, the NCSC also examined monthly case filings by case type from January 2008 through June 2014. One of the working hypotheses concerning the impact of the Rule 26 revisions was an increase in filings, especially lower value (Tier 1) cases that might not otherwise be filed due to the anticipated expense of litigation. The monthly filing data were used to determine whether implementation of the Rule had a measurable effect on filing rates.

The third evaluation component was a survey of attorneys who were listed as counsel of record in CORIS in a civil case filed after implementation of the Rule 26 revisions. The purpose of the survey was twofold. First, it sought to document attorney opinions about how the revised discovery rules affected litigation of that case as well as civil litigation generally. Second, much of the activity that Rule 26 was designed to regulate takes place outside of the courthouse and is typically not reflected in either the electronic data captured by CORIS or in the physical case files. The attorney survey was designed to document this activity, in particular to assess compliance with the Rule 26 restrictions. See Appendix A for the Attorney Survey. The survey was administered on a rolling basis as cases were disposed between July 1, 2012 and June 30, 2014.

The fourth component was a series of focus groups conducted with selected district court judges in April 2014.<sup>17</sup> The purpose of the focus groups was to solicit the opinions of district court judges on the impact of the Rule 26 revisions on judicial caseloads as well as to document what the judges were hearing formally or informally from attorneys in their courtrooms. To facilitate the focus group discussions, judges were presented with preliminary results of the attorney surveys and asked for their reactions.

Finally, the NCSC administered its Civil Litigation Cost Model (CLCM) Survey to the attorneys who were listed as counsel of record in civil cases filed after implementation of the Rule 26 revisions. The CLCM provides estimates of the amount of time expended and, by implication, the costs incurred by attorneys for a variety of litigation-related tasks in different types of cases. The attorney responses reflect estimates of litigation costs in typical cases rather than actual costs in specific cases. Consequently, the findings cannot be used to determine whether the Rule 26 revisions resulted in a decrease in litigation costs, but they can be used to provide a baseline estimate of current costs of litigation for the cases most frequently filed in the Utah district courts given the frequency of discovery-related events confirmed by the case-level analysis and attorney survey components of the evaluation.

Subsequent sections of this report describe each of these components in greater detail including the data and methods employed, limitations of these methodologies, findings regarding the impact of the Rule 26 revisions on discovery and civil litigation generally in the Utah district courts. The report concludes with a brief summary of key findings and recommendations for future consideration.

<sup>&</sup>lt;sup>17</sup> The focus groups were conducted in conjunction with the Utah District Court Judges Spring Education Conference on April 23-25, 2014 in Bryce Canyon, Utah.

### Impact on Aggregate Filings

By decreasing the cost of discovery in low-value cases, the Rule 26 revisions were expected to make litigating these cases more affordable, potentially leading to an increase in the number of low-value cases filed. Because it was not possible to break down filings data for the pre-implementation period by tier, filings were analyzed in the aggregate. Because the cost of discovery is not expected to be a major factor in the decision to file a debt collection or domestic relations case, these case types were excluded from the analysis.

In Figure 1, the green line shows monthly filings per million population for civil case types other than debt collection and domestic relations from January 2008 through June 2014. The orange line illustrates the overall downward trend in filings. This pattern is consistent with the national trend in civil filings during this period, which is characterized by a consistent 8.2% decline from 2008 to 2012.<sup>18</sup> A vertical line marks the month of November 2011, when the Rule 26 revisions were implemented. There does not appear to be a break in the level or trend of filings associated with the implementation of the Rule 26 revisions. Estimating a time series model with filings as the dependent variable and the Rule 26 revisions modeled as an intervention with a gradual permanent effect provides no evidence that the revisions had a statistically significant impact on the level of filings.



#### Figure 1. Monthly Civil Case Filings per Million Population, January 2008 through June 2014

Note: Does not include debt collection or domestic relations cases.

### **Case-Level Analysis**

To assess the impact of the Rule 26 revisions on discovery, the NCSC compared case characteristics and outcomes for cases filed between January 1 and June 30, 2011 (pre-implementation sample) with those for cases filed between January 1 and June 30, 2012 (post-implementation sample). For both samples the Utah AOC extracted descriptive data and case event data from CORIS. Descriptive data were extracted for all cases filed during those time periods, but case event data was extracted only for cases in which an answer was filed. The intent of the Rule 26 revisions was to streamline discovery in particular, and discovery does not typically occur in cases in which an answer is not filed. Table 3 shows the breakdown of cases in each sample by the assigned discovery and presumptive tiers.

Only a small handful of cases in the pre-implementation sample were actually assigned a discovery tier, which was expected given that the Rule 26 revisions did not become effective until November 1, 2011.

Pre-implementation cases that were assigned a discovery tier involved post-filing activity that made it useful to assign a discovery tier for case management purposes. Surprisingly, more than one-third of the post-implementation cases (37.2%) were not assigned a discovery tier in CORIS. Subsequent discussions with AOC staff indicated that CORIS was not programmed to automatically assign a discovery tier based on amount in controversy or case type until early 2012, and discovery tiers were not assigned retroactively. Even with the programming change, some cases continued to lack a discovery tier assignment through the post-implementation period.19 For evaluation purposes, it was necessary to assign presumptive discovery tiers to the pre-implementation sample and to cases in the post-implementation sample for which the discovery tier was missing. The presumptive discovery tiers were assigned based on the amount in controversy declared in the complaint; domestic relations cases were assigned as Tier 2.20

				-					
	ŀ	ASSIGNED D	DISCOVERY TIE	R	PRE	SUMPTIV	E DISCOVERY TI	IER	
		RE- ENTATION	POS IMPLEME		PRE IMPLEMEN		POS IMPLEMEN	-	
Tier 1	1	0%	22,171	47%	41,418	79%	37,073	78%	
Tier 2	51	0%	6,796	14%	8,768	17%	8,671	18%	
Tier 3	1	0%	407	1%	190	0%	206	0%	
Opt Out	-	0%	467	1%	-	0%	-	0%	
Undeclared	d 6	0%	12	0%	_	0%	-	0%	
	59	0%	29,853	63%	50,376	96%	45,950	97%	
Missing	52,590	100%	17,660	37%	2,273	4%	1,563	3%	
TOTAL	52,649	100%	47,513	100%	52,649	100%	47,513	100%	

#### Table 3: Assigned and Presumptive Discovery Tiers

<sup>19</sup> The percentage of cases filed with missing tier assignments in CORIS fell from 63% in January 2012 to 53% in February 2012, 30% in March 2012, and then leveled off to 26% to 28% for April through June 2012. The Utah AOC implemented mandatory e-filing for all civil cases effective April 1, 2013, which automated the discovery tier assignment and reduced the percentage of cases missing an assigned discovery tier almost to zero.

<sup>20</sup> In designing the evaluation methodology, the NCSC tested the validity of the presumptive tier assignments by assessing the total judgment amounts awarded in civil cases filed in fiscal year 2008. Only 5% of the presumptive Tier 1 cases resulted in a judgment exceeding \$50,000. Twelve percent (12%) of Tier 2 cases resulted in judgments less than \$50,000 and another 9% of cases resulted in judgments exceeding \$300,000. Twenty-three percent (23%) of Tier 3 cases resulted in judgments less than \$300,000. The NCSC concluded that the initial amount in controversy determinations for the presumptive discovery tier assignments were quite reasonable. Memorandum on Utah discovery rules evaluation proposal from Paula Hannaford-Agor to Tim Shea (February 22, 2012).

Less than 5% of the cases could not be assigned a presumptive tier using those criteria. Table 3 indicates that the presumptive tier breakdown was comparable for the pre-implementation and post-implementation samples.

An implicit assumption about the likely impact of the Rule 26 revisions is that effects would only be observed for cases in which an answer was filed. It would be highly unusual for discovery to take place in cases in which an answer was not filed, as most of these cases would be resolved either by default judgment, voluntary dismissal (e.g., the parties agreed to settle the case after the complaint was filed without additional court involvement), or dismissal for failure to prosecute (e.g., no further case activity occurred and the case was dismissed administratively). Of particular significance for the impact of the Rule 26 revisions on the overall caseload is the relatively low rate of answers filed across all three discovery tiers. Overall, the answer rate was only 18% for the pre-implementation cases and only 16% for the post-implementation cases. The overall rate is heavily influenced by the answer rate for Tier 1 cases; an answer was filed in slightly less than one-third of Tier 2 cases and approximately half of the Tier 3 cases.<sup>21</sup> With the exception of Tier 1 non-debt collection cases, the answer rate was lower in the post-implementation sample than in the pre-implementation sample. The difference in the answer rate is statistically significant both overall and for each of the discovery tiers except Tier 2 non-domestic cases. See Table 4. The answer rate for Tier 1 non-debt collection cases and Tier 2 non-domestic civil cases filed in the district courts in FY 2008 was substantially higher than the corresponding answer rates in the pre-implementation and post-implementation samples. It is not clear why the answer rate for these cases has declined since 2008.

#### Table 4: Percentage of Cases with an Answer Filed

	FY 2008	PRE- IMPLEMENTATION	POST- IMPLEMENTATION	SIG. (PRE-IMPLEMENTATION AND POST-IMPLEMENTATION ONLY)
Tier 1 Overall	n/a	13%	12%	***
Debt collection Non-debt collection	n/a 38%	13% 27%	11% 31%	***
Tier 2 Overall	38%	31%	29%	**
Domestic Non-domestic civil	31% 64%	30% 49%	27% 47%	***
Tier 3 Overall	60%	57%	49%	†
Total	n/a	18%	16%	***
† <i>p</i> <.1 * <i>p</i> <.05 ** <i>p</i> <.	.01 *** <i>p</i> <.001			

<sup>&</sup>lt;sup>21</sup> The NCSC obtained answer rates for cases filed in federal district court, which based on the amount in-controversy and diversity of citizenship requirements would be comparable to tier 2 and tier 3 cases. The answer rate for cases terminated in 2013 was 68% for contract claims, 52% for tort claims, 68% for civil rights claims, and 51% for real property claims. Email to Paula Hannaford-Agor, NCSC, from Emery Lee, Federal Judicial Center, Feb. 4, 2015 (on file with authors).

Table 5 documents the discovery tier breakdown for cases in which an answer was filed. The tier assignment is based on the actual tier assignment extracted from CORIS or, if the tier assignment was missing, the presumptive tier assignment based on amount in controversy or case type.<sup>22</sup>

#### TIER INFLATION

Excluding cases without answers resulted in a subtle difference in the discovery tier breakdown. Of the cases with a tier assignment, two-thirds of the pre-implementation sample (66%), but only 61% of the post-implementation sample were assigned as Tier 1. In contrast, the proportion of the post-implementation cases assigned as Tier 2 and Tier 3 increased from 32% to 36%, and 1% to 3%, respectively. The difference in these proportions is statistically significant, and the decrease in the proportion of Tier 1 cases

and the corresponding increase in the proportions of Tier 2 and Tier 3 cases suggest that some litigants may have specified a higher amount in controversy in the complaint to secure a higher discovery tier assignment.

Comparing the distribution of case categories across tiers provides more evidence of tier inflation. See Table 6.<sup>23</sup> The proportional distribution of debt collection cases across tiers is comparable for the pre-implementation and post-implementation samples, but there is a marked decrease in the proportion of Tier 1 cases for non-debt collection general civil, property rights, and tort cases and corresponding increases in the proportions of Tier 2 and Tier 3 cases. This shift in the proportional tier distribution within case categories is statistically significant for all three case type categories.<sup>24</sup>

	PRE-IMPLEM	ENTATION	POST-IMPLE	EMENTATION	
Tier 1	5,505	66%	4,466	61%	
Tier 2	2,686	32%	2,588	36%	
Tier 3	109	1%	220	3%	
Total	8,300		7,274		

#### Table 5: Discovery Tiers (Cases with Answer Filed)

 $n=15,574;\,\chi^2\!\!=80.294,\,df=2.$ 

<sup>23</sup> All of the pre-implementation domestic cases were presumptively assigned as Tier 2, and all but 13 of the 2,229 (0.6%) of the postimplementation domestic cases were assigned as Tier 2 (actual or presumptively). Consequently, the proportional distribution analysis for domestic cases was excluded from the investigation of tier inflation.

 $^{24}$  The number of property rights and tort cases in which an answer was filed increased substantially from 41 to 63, and 116 to 435, respectively, from the pre-implementation to the post-implementation samples. The proportion of tort cases is comparable between the samples, so the increase is due exclusively to the difference in the answer rate. The proportion of property rights cases filed decreased from .6% to .5% between the pre-implementation and post-implementation samples (F=8.654, df=1, p=.003), so the increase in the numbers reflects both the difference in overall proportion and the difference in the answer rate.

<sup>&</sup>lt;sup>22</sup> These tier assignments were employed for all subsequent analyses in the NCSC evaluation on the theory that even if the CORIS data did not reflect the assigned discovery tier, the attorneys had constructive knowledge that the Rule 26 revisions were in effect and thus should have known which discovery tier applied to the case. Using the presumptive tiers when the CORIS data did not include the assigned discovery tier yielded a larger sample of post-implementation cases, permitting the NCSC to produce more precise estimates of the Rule 26 impact than would have been possible using only the actual discovery tier assignments recorded in CORIS.

Table 0. Discovery riers (dases with Answer riled), by dase dategory							
	PRE-IMPLEMENTATION			POST-IMPLE	MENTATION		
	Tier 1	5,053	98%	4,046	98%		
NOI	Tier 2	104	2%	66	2%		
DEBT COLLECTION	Tier 3	26	1%	8	0%		
COL	Total	5,177		4,120			
	n=9,297; χ²=ξ	5.654, df=2, <i>p</i> =.05	9				
		PRE-IMPLE	MENTATION	POST-II	<b>IPLEMENTATION</b>		
	Tier 1	340	65%	224	52%		
EBT	Tier 2	116	22%	118	28%		
NON-DEBT COLLECTION GENERAL CIVIL	Tier 3	66	13%	87	20%		
COL	Total	522		429			
	n=951; χ²=17.	834, df=2, <i>p&lt;</i> .001					
		PRE-IMPLE	MENTATION	POST-II	<b>IPLEMENTATION</b>		
	Tier 1	28	65%	15	25%		
S T≺	Tier 2	9	21%	38	62%		
PROPERTY RIGHTS	Tier 3	6	14%	8	13%		
PR R	Total	43		61			
	n=104; χ²=19.	.581, df=2, <i>p</i> <.001					
		PRE-IMPLE	MENTATION	POST-II	<b>IPLEMENTATION</b>		
Ь	Tier 1	86	74%	176	41%		
токт	Tier 2	18	16%	152	35%		
	Tier 3	12	10%	107	25%		
	Total	116		435			

#### Table 6: Discovery Tiers (Cases with Answer Filed), by Case Category

n=551; χ²=41.659, df=2, p<.001

The NCSC also replicated the analysis of judgments awarded in non-domestic cases that it had used to verify the validity of the presumptive tier assignments in the FY 2008 data. Table 7 documents how the monetary value of cases shifted for the respective discovery tiers due to tier inflation. Judgments awarded in all but a small handful of Tier 1 cases were less than \$50,000 in both debt collection and non-debt collection cases. However, the proportion of judgments less than \$50,000 that were awarded in Tier 2 cases increased from just under one-third (31%) in the pre-implementation sample to almost half in the post-implementation sample (48%), while the proportion of judgments between \$50,000 and \$300,000 decreased from more than two-thirds (68%) to half (50%). This difference was statistically significant.<sup>25</sup> There was no measurable shift in the distribution of damage awards for Tier 3 cases, but as discussed in the analysis of case outcomes, the overall proportion of cases disposed by judgment also decreased by half (from 37% in the pre-implementation sample to 19% in the post-implementation sample). Because the majority of Tier 3 cases ultimately settled, the small number of cases for which judgment amounts were available in CORIS may not accurately reflect the monetary value of cases assigned to Tier 3.

#### Table 7: Damages Awarded in Non-Domestic Cases Disposed by Judgment

		PRE-IMPLE	EMENTATION	POST-IM	PLEMENTATION
	Tier 1 Overall				
	Judgment < \$50,000	29,039	100%	27,496	100%
	Judgment between \$50,000 and \$300,000	32	0%	57	0%
	Judgment > \$300,000	3	0%	2	0%
	Debt Collection				
TIER 1	Judgment < \$50,000	28,218	100%	27,027	100%
₽	Judgment between \$50,000 and \$300,000	21	0%	48	0%
	Judgment > \$300,000	1	0%	1	0%
	Non-Debt Collection				
	Judgment < \$50,000	821	98%	469	98%
	Judgment between \$50,000 and \$300,000	11	1%	9	2%
	Judgment > \$300,000	2	0%	1	0%
	Judgment < \$50,000	79	31%	97	48%
TIER 2	Judgment between \$50,000 and \$300,000	171	68%	103	50%
Ξ	Judgment > \$300,000	3	1%	4	2%
с	Judgment < \$50,000	4	8%	11	24%
TIER	Judgment between \$50,000 and \$300,000	19	38%	6	13%
	Judgment > \$300,000	27	54%	29	63%

<sup>25</sup> N=457, χ<sup>2</sup>=13.764, df=1, *p*=.001.

#### **CASE DISPOSITIONS**

The impact of the Rule 26 revisions on how cases are disposed is of obvious importance to all stakeholders in the civil justice system — plaintiffs and defendants, the practicing bar, and the trial bench. The disposition types recorded in CORIS tend to reflect the procedural impact of the disposition (e.g., dismissed with prejudice, judgment) rather than the manner of disposition (e.g., default judgment, settlement, bench or jury trial). Nevertheless, many CORIS disposition types can be used as proxy equivalents of commonly recognized manners of dispositions. Table 8 describes the manner of disposition (dismissal, settlement, judgment) by

#### Table 8: Impact on Manner of Disposition

			PRE-IMPLE	MENTATION	POST-IMPLE	MENTATION	
	Z	Dismissal	1184	24%	870	22%	
	CTIO	Settlement	875	18%	753	19%	
	ILLE	Judgment	2800	58%	2404	60%	
	DEBT COLLECTION	Total	4859		4027		
	DEI	n=8,896, χ²=9.926,	df=2, <i>p</i> =.007				
1			PRE-IMPLE	MENTATION	POST-IMPLE	MENTATION	
TIER 1		Dismissal	127	30%	119	29%	
	0N	Settlement	126	30%	181	43%	
	-DEE	Judgment	172	40%	117	28%	
	NON-DEBT COLLECTION	Total	425		417		
		n=842, χ²=13.510,	20.507, df=2, <i>p</i> <.00	)1			
			PRE-IMPLE	MENTATION	POST-IMPLE	MENTATION	
	DOMESTIC	Dismissal	403	17%	376	17%	
		Settlement	3	0%	6	0%	
		Judgment	1962	83%	1818	83%	
	DON	Total	2368		2200		
		n=4,568, χ²=1.245,	df=2, <i>p</i> =.537				
32			PRE-IMPLE	MENTATION	POST-IMPLE	MENTATION	
TIER 2		Dismissal	75	34%	106	29%	
		Settlement	74	33%	180	49%	
	EST	Judgment	73	33%	78	21%	
	NON-DOMESTIC CIVIL	Total	222		364		
	NON	n=586, χ²=16.256,	df=2, <i>p</i> <.001				
			PRE-IMPLE	MENTATION	POST-IMPLE	MENTATION	
		Dismissal	21	24%	56	26%	
~	SES	Settlement	33	38%	120	56%	
TIER 3	ALL CASES	Judgment	32	37%	40	19%	
F	ALL	Total 8	6		216		
		n=302, χ²=12.653	, df=2, <i>p</i> =.002				

discovery tier and case type.<sup>26</sup> Dismissals for Tier 1 debt collection cases declined slightly with corresponding increases in settlements and judgments, however settlements for Tier 1 non-debt collection cases increased from 30% to 43% while judgments decreased from 40% to 28%. The vast majority of Tier 2 domestic cases resolve by judgment (e.g., divorce granted, child support modification denied), so there was no expected change in the manner of disposition for these cases. However, dismissals and judgments for Tier 2 non-domestic cases declined significantly while settlements increased significantly. Similar results were observed for Tier 3 cases.

The increase in the settlement rate for non-domestic cases in which an answer was filed is dramatic across all three discovery tiers, especially for non-debt collection cases. Because comparable disposition data were available, the NCSC conducted the same analysis of outcomes for cases in which an answer was not filed and also for cases filed in FY 2008. Curiously, with the exception of Tier 1 debt collection cases, the shift from judgments to settlements and dismissals also appeared in cases in which an answer was not filed. Tier 1 non-debt collection judgments decreased from 61% to 54%, while settlements and dismissals increased from 7% to 11%, and from 32% to 35%, respectively.<sup>27</sup> Non-domestic Tier 2 judgments decreased from 55% to 46%, while the proportion of settlements doubled from 7% to 15% and dismissals remained the same at 38%.<sup>28</sup> Tier 3 judgments declined by more than half from 39% to 18%, while settlements increased from 12% to 21% and dismissals increased from 50% to 61%.29 This shift toward settlements and dismissals appeared in cases in which the Rule 26 revisions were not expected to have an effect. It is possible, however, that this a shadow effect of Rule 26 — that is, defense attorneys knowing that the Rule 26 restrictions were in effect initiated settlement negotiations immediately upon receiving

the complaint, leading to an increase in settlements and withdrawals. To the extent that settlements reflect case outcomes that are accepted by the respective parties as fair (or least fairer than they would otherwise obtain if they didn't settle), the difference in settlement rates between the pre-implementation and post-implementation samples suggests that the Rule 26 revisions, especially the expanded automatic disclosure requirements, are providing litigants with sufficient information about the merits of the case to engage in more productive settlement negotiations.

During the Advisory Committee's original debates, there was uncertainty as to whether the new requirements would result in a higher or lower trial rate. Breaking down trial rates by discovery tier and case type produces sample sizes too small to produce statistically measurable results. Overall, however, the bench trial rate decreased by 27% (2.6% to 1.9%).<sup>30</sup> There were too few cases (6 pre-implementation, 6 post-implementation) to document an impact on jury trial rates.

#### TIME FROM FILING TO DISPOSITION

One of the hypothesized impacts of the revisions to Rule 26 was the expectation that streamlining the discovery process would result in earlier case resolutions. A comparison of time to disposition for the pre-implementation and post-implementation cases is complicated by the fact that not all cases were resolved at the end of the data collection period. For these observations, known as "censored" observations, the observed time to disposition ends when the study's follow-up period ends, which is earlier than the actual time to disposition. Estimates of mean time to disposition are therefore biased downward, and comparison of mean time to disposition across groups might lead to erroneous conclusions. To analyze the impact of the Rule 26 revisions on time to disposition,

<sup>&</sup>lt;sup>26</sup> Dismissals included the following CORIS disposition types: dismissed or dismissed without prejudice; no cause of action; and set aside/ withdrawn. Settlements included ADR-stipulated agreement; dismissed with prejudice; and stipulated agreement. Judgments included petitions denied or granted, and monetary judgment awards.

<sup>&</sup>lt;sup>27</sup> N=2,777, χ<sup>2</sup>=12.671, df=2, p=.002.

<sup>&</sup>lt;sup>28</sup> N=551, χ<sup>2</sup>=9.086, df=2, *p*=.011.

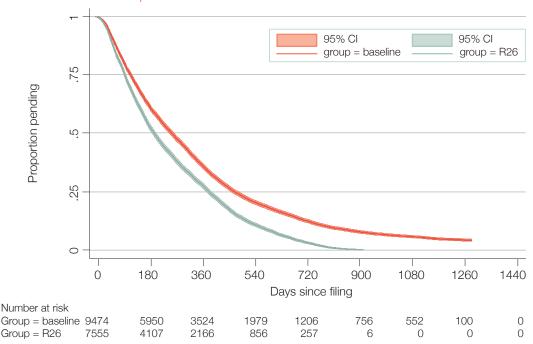
 $<sup>^{29}</sup>$  N=210,  $\chi^2$ =11.223, df=2, p=.004. The NCSC also examined the FY 2008 data and found that the distribution of outcomes for cases in which an answer was filed is very similar to the distribution in the pre-implementation sample for Tier 1 non-debt collection and Tier 3 cases, but Tier 2 non-domestic case outcomes more closely resembled case outcomes for the post-implementation sample.

<sup>&</sup>lt;sup>30</sup> N=17,029,  $\chi^2$ =7.870, df=1, p=.005.

the NCSC therefore employed Kaplan-Meier survival analysis. Survival analysis examines how long a unit (e.g., a civil case) "survives" in one state (e.g., pending) before experiencing "failure," or a transition to another state (e.g., disposed). Survival models take censoring into account, eliminating the associated bias.<sup>31</sup>

Here, the unit of analysis is the case, failure is defined as disposition, and survival time is defined as the number of days from filing until disposition or the end of the follow-up period, whichever occurred first. Figure 2 shows the Kaplan-Meier survivor functions for cases filed before and after the implementation of the Rule 26 revisions. Because the Rule 26 revisions apply to case events which occur after the filing of the answer, only cases in which an answer was filed are included in this analysis. Each survivor function plots the cumulative probability of a case's "surviving" without a disposition

(on the vertical axis) up to a particular point in time (on the horizontal axis).32 As expected, the survivor function for post-implementation cases lies below the survivor function for pre-implementation cases. This indicates that, at any given point in the life of the case, a case subject to the Rule 26 revisions is less likely to remain pending - and hence more likely to have been resolved - than a case not subject to the Rule 26 revisions. The narrow shaded bands represent 95% confidence intervals for the survivor functions. The confidence intervals do not overlap, indicating that the impact of the Rule 26 revisions on time to disposition is statistically significant. The log-rank test confirms that there is a statistically significant difference in the time path of case dispositions between the two groups of cases. The table below the graph shows the number of cases in each group that remain pending ("at risk") at 180-day intervals.



#### Figure 2. All Civil Case Types — Cumulative Probability of Survival Without Disposition For Cases Filed Before and After Rule 26 Revisions

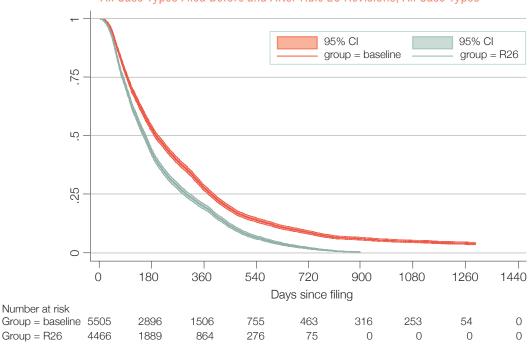
n = 17,029; 16,541 failures.

Log-rank test for equality of survivor functions:  $\chi^2 = 525.21$ , 1 degree of freedom,  $p(\chi^2) < .001$ . Note: Includes only cases in which an answer was filed.

<sup>31</sup> See JANET M. BOX-STEFFENSMEIER & BRADFORD S. JONES, EVENT HISTORY MODELING 7-16 (2004).

<sup>32</sup> The Kaplan-Meier technique relies upon no assumptions regarding the shape of the baseline survivor function, estimating the function entirely on the basis of the available data and eliminating the possibility of bias due to faulty assumptions about the functional form. The technique estimates the survivor function by calculating the cumulative probability of survival at each failure point. Each case in which the event of failure was observed is factored into the analysis along the entire curve. A censored observation, in which the event of failure was not observed, is only factored into the analysis up to the time when observation ceased. To analyze whether the impact of the Rule 26 revisions on time to disposition varies for different types of cases, the NCSC plotted the Kaplan-Meier survivor functions for pre-implementation and post-implementation cases by tier and case type. As shown in Figure 3, the revisions are associated with a statistically significant decrease in time to disposition for Tier 1 cases. The impact is similar for both Tier 1 debt collection cases (Figure 4) and Tier 1 non-debt collection cases, however, the probability of a disposition

at early time points is similar for pre-implementation and post-implementation cases; the Rule 26 revisions are not associated with a statistically significant decrease in the probability of survival until more than a year after filing, as indicated by the point in time when the red and green confidence intervals stop overlapping.<sup>33</sup> The shaded confidence intervals around the survivor functions are considerably broader for the Tier 1 non-debt collection cases, indicating that the estimates are less precise due to the small sample size.

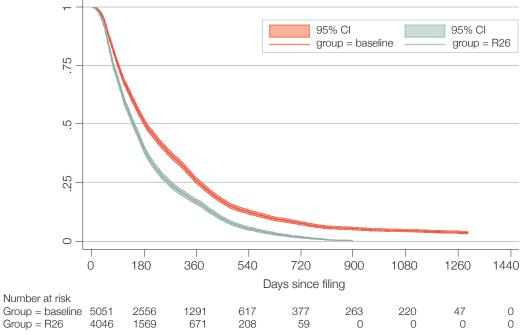




n = 9,971; 9,738 failures.

Log-rank test for equality of survivor functions:  $\chi^2 = 268.79$ , 1 degree of freedom,  $p(\chi^2) < .001$ . Note: Includes only cases in which an answer was filed.

<sup>&</sup>lt;sup>33</sup> The log-rank test, which tests for the equality of the survivor functions over all points in time, does indicate that there is an overall decrease in time to disposition for tier 1 non-debt collection cases.

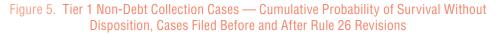


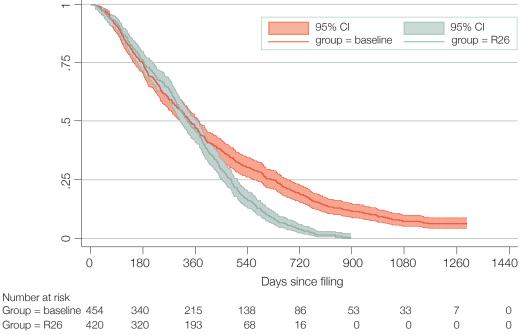
### Figure 4. Tier 1 Debt Collection Cases — Cumulative Probability of Survival Without Disposition, Cases Filed Before and After Rule 26 Revisions

n = 9,097; 8,896 failures.

Log-rank test for equality of survivor functions:  $\chi^2 = 273.11$ , 1 degree of freedom,  $p(\chi^2) < .001$ .

Note: Includes only cases in which an answer was filed.

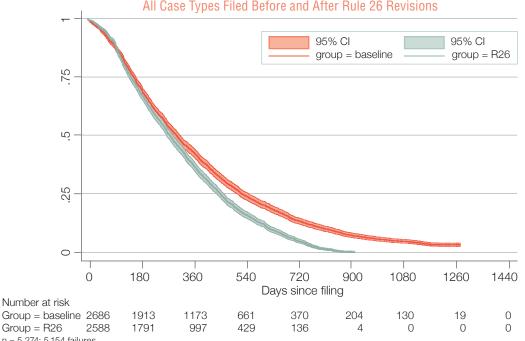


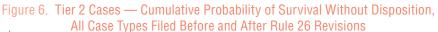


n = 874; 842 failures.

Log-rank test for equality of survivor functions:  $\chi^2$  =29.99, 1 degree of freedom,  $p(\chi^2)$  < .001. Note: Includes only cases in which an answer was filed.

The impact of the Rule 26 revisions on Tier 2 cases is similar to the impact on Tier 1 non-debt collection cases (Figure 6). Although the log-rank test indicates an overall decrease in time to disposition for post-implementation cases, the difference does not begin to emerge until approximately one year after filing. This general pattern holds

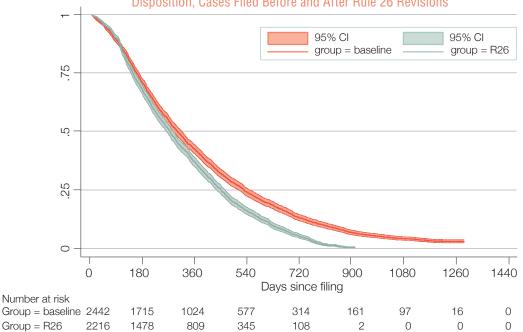




n = 5,274; 5,154 failures.

Log-rank test for equality of survivor functions:  $\chi^2 = 105.57$ , 1 degree of freedom,  $p(\chi^2) < .001$ .

Note: Includes only cases in which an answer was filed.

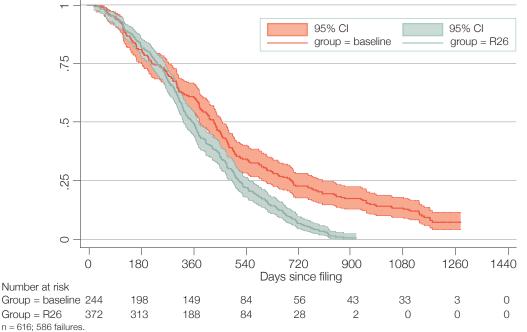


#### Figure 7. Tier 2 Domestic Relations Cases — Cumulative Probability of Survival Without Disposition, Cases Filed Before and After Rule 26 Revisions

Number at risk

n = 4,658; 4,568 failures. Log-rank test for equality of survivor functions:  $\chi^2 = 93.97$ , 1 degree of freedom,  $p(\chi^2) < .001$ . Note: Includes only cases in which an answer was filed.

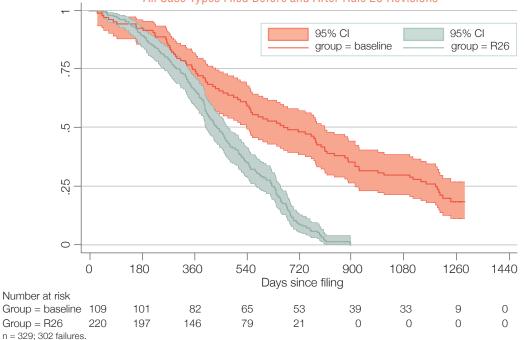
for both domestic relations (Figure 7) and non-domestic relations (Figure 8) cases in Tier 2, as well as for Tier 3 cases (Figure 9).





Log-rank test for equality of survivor functions:  $\chi^2 = 29.94$ , 1 degree of freedom,  $p(\chi^2) < .001$ .

Note: Includes only cases in which an answer was filed.

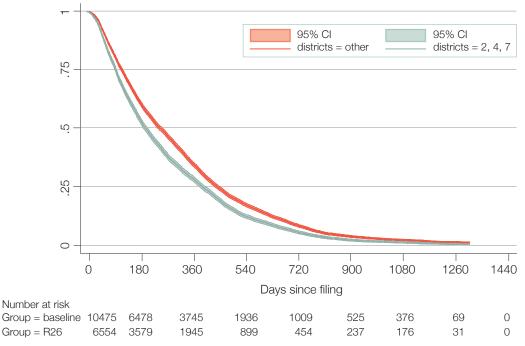


#### Figure 9. Tier 3 Cases — Cumulative Probability of Survival Without Disposition, All Case Types Filed Before and After Rule 26 Revisions

Log-rank test for equality of survivor functions:  $\chi^2 = 59.31$ , 1 degree of freedom,  $p(\chi^2) < .001$ . Note: Includes only cases in which an answer was filed. There are significant differences among the judicial districts with respect to the use of judicial caseflow management techniques in civil cases. In particular, the Second, Fourth, and Seventh Districts have a stronger tradition of caseflow management than other districts across the state. As shown in Figure 10, which includes both pre-implementation and post-implementation cases, time to disposition is shorter in those districts currently practicing active case management than in districts not practicing active case management. To determine whether the impact of the Rule 26

revisions on time to disposition is influenced by existing case management practices, the NCSC analyzed time to disposition before and after the implementation of the revisions separately for districts practicing active case management (Figure 11) and for districts not practicing active case management (Figure 12). Similar patterns were observed for both groups of districts, indicating that the Rule 26 revisions are associated with a decrease in time to disposition regardless of existing case management practices.

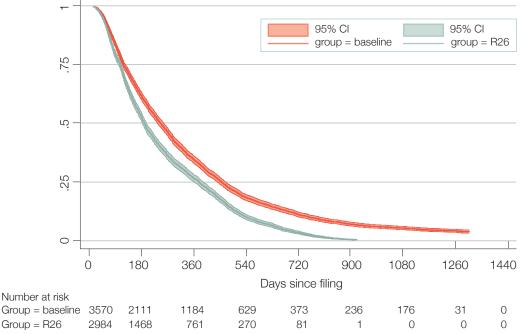
Figure 10. Districts 2, 4 and 7 versus All Other Districts — Cumulative Probability of Survival Without Disposition, All Civil Case Types



n = 17,029; 16,541 failures.

Log-rank test for equality of survivor functions:  $\chi^2 = 105.13$ , 1 degree of freedom,  $p(\chi^2) < .001$ .

Note: Includes only cases in which an answer was filed. Includes cases filed during both pre-implementation and post-implementation periods.



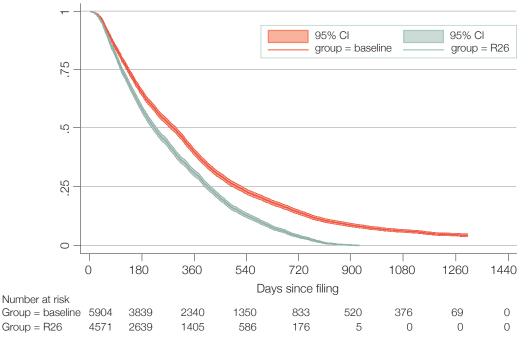


n = 6,554; 6,400 failures.

Log-rank test for equality of survivor functions:  $\chi^2 = 179.43$ , 1 degree of freedom,  $p(\chi^2) < .001$ .

Note: Includes only cases in which an answer was filed.





n = 10,475; 10,141 failures.

Log-rank test for equality of survivor functions:  $\chi^2 = 341.70$ , 1 degree of freedom,  $p(\chi^2) < .001$ .

Note: Includes only cases in which an answer was filed.

#### POST-FILING ADJUSTMENTS

The working hypotheses for this evaluation posited that there would be a brief period of time during which attorneys who were not fully aware of the Rule 26 revisions would seek adjustments to the pleadings or motions to secure a higher discovery tier assignment as well as amended disclosures to ensure full compliance with the automatic disclosure requirements and thus prevent the opposing party from striking evidence due to untimely disclosures. Table 9 shows the percentage of post-implementation cases in which documents were filed that may reflect initial adjustments in response to the Rule 26 revisions. Such filings were identified based on the document title recorded in CORIS (e.g., "Amend Complaint and Jury Demand (Tier 3 Claiming More than \$300,000 in Damages"), "Amended Disclosures"). Not all document titles made reference to the assigned discovery tier and may have only reflected additional claims or defenses without seeking to adjust the discovery tier. Consequently, the totals in Table 9 may be over-inclusive. In any event, the actual proportion of cases in which these types of documents were filed is guite small - less than 1% of all post-implementation cases in which an answer was filed. Given the strong evidence of tier inflation

documented in Tables 5 and 6, it therefore appears that most attorneys were well aware of the Rule 26 revisions and were preemptively pleading higher amount in controversy claims to secure the discovery tier desired, rather than seeking post-filing adjustments in the discovery tier.

#### MOTIONS AND STIPULATIONS FOR EXTRAORDINARY DISCOVERY

Like the rate of post-filing adjustments, the proportion of cases seeking extraordinary discovery was smaller than initially expected. Of the 130 motions and stipulations for extraordinary discovery filed, 85% requested that the scope of discovery be expanded; the remaining 15% requested additional time to complete discovery. Most of the motions and stipulations were filed in Tier 3 cases. See Table 10. A total of 64 court orders were entered in response to these filings (58%), of which only four ultimately denied the motion or disapproved the stipulation. The high rate of orders granting motions and approving stipulations for extraordinary discovery suggests that the majority of litigants seeking extraordinary discovery did so only in meritorious circumstances.

#### Table 9: Frequency of Post-Filing Adjustments

	TIER 1	TIER 2	TIER 3	OTHER TIER ASSIGNMENT	TOTAL
Amended pleading filed	7 0.1%	8 0.1%	8 0.1%	3 0.0%	26 0.4%
Amended disclosures filed	27 0.4%	22 0.3%	9 0.1%	4 0.1%	62 0.9%

#### Table 10: Motions/Stipulations for Extraordinary Discovery

	TIER 1	TIER 2	TIER 3	OTHER TIER ASSIGNMENT	TOTAL
Motion	5 0.1%	15 0.6%	8 4.7%	3 2.4%	31 0.4%
Stipulation	18 0.4%	39 1.5%	35 15.9%	7 5.5%	99 0.9%

#### COMPLIANCE WITH CERTIFICATE OF READINESS FOR TRIAL (COR) DEADLINES

A Certificate of Readiness for Trial (COR) is required to be filed when discovery is complete, and consequently is the only field in the CORIS data that would accurately measure the length of time from filing to the completion of discovery.<sup>34</sup> The NCSC was particularly interested in examining this variable in the post-implementation sample to assess both compliance with the filing requirement itself and with the timeframes established for standard discovery.<sup>35</sup> Of the 4,626 post-implementation cases for which a discovery tier was assigned and an answer was filed, two-thirds (3,083) were disposed before the COR was due. Of the remaining 1,543 cases for which a COR should have been filed, one was found in CORIS in only 91 cases (5% non-domestic, 8% domestic).<sup>36</sup> See Table 11. In just over half of those cases (51%), the COR was filed on or before the due date; in another 21% of cases, it was filed within 90 days after the due date. In the remaining 28% of cases, the COR was filed more than 90 days after the due date. Perhaps not surprisingly, the COR was filed in a timely manner or within 90 days after the date most often in Tier 1 cases (88%) followed by Tier 2 cases (63%) and Tier 3 cases (38%).

#### Table 11: Certificate of Readiness for Trial Filed

	Tier 1 (n=25)	Tier 2 (n=56)	Tier 3 (n=8)	Total (n=91)
On or before due date	44%	38%	13%	51%
Within 90 days of due date	44%	25%	25%	21%
91 to 180 days after due date	8%	23%	38%	14%
181 to 270 days after due date	0%	9%	25%	9%
271 to 365 days after due date	4%	2%	0%	3%
More than 365 days after due date	0%	4%	0%	2%

<sup>&</sup>lt;sup>34</sup> In designing the evaluation methodology, the NCSC examined a sample of cases filed in 2008 to assess the suitability of case-level data extracted from CORIS for use in the evaluation. In that sample, a certificate of readiness for trial (COR) was filed in only 8% of non-domestic cases and 11% of domestic cases in which an answer was filed. The review of 2008 data revealed that the filing date for the COR would be an unreliable field to measure the completion of discovery because so few litigants actually complied with the filing requirement. February 22, 2011 memorandum from Paula Hannaford-Agor to Tim Shea, p. 4 (noting that a certificate of readiness for trial was filed in only 43% of non-domestic cases and 57% of domestic cases in which a bench or jury trial was held, suggesting that this document is not routinely filed even in cases that complete discovery and proceed to a disposition on the merits).

<sup>&</sup>lt;sup>35</sup> One of the operational changes that was implemented with the Rule 26 revisions was the ability for CORIS to automatically calculate discovery deadlines based on the assigned discovery tier including the date for filing a COR. These deadlines are mailed to litigants to advise them of the timeframes for completing fact and expert discovery and for filing the COR.

<sup>&</sup>lt;sup>36</sup> In discussions with the Advisory Committee, the NCSC learned that a common practice in the Utah district courts involves the attorneys calling the court by telephone to schedule a pretrial conference rather than filing a COR to indicate that the case is ready to proceed. A total of 42 cases resolved by bench or jury trial without filing a COR (4.3%), so this is likely still occurring in spite of the explicit requirement in Rule 26.

For cases in which no COR was filed, approximately one-third (34%) were ultimately disposed within 90 days after the COR due date. See Table 12. Forty percent were disposed more than 6 months after the COR was supposed to be filed. The fact that so few litigants filed a COR in a timely manner for cases that had not otherwise been disposed suggests that they are not complying with the timeframes for Rule 26 standard discovery.<sup>37</sup>

### FREQUENCY AND TIMING OF DISCOVERY DISPUTES

Taken together, the Rule 26 reforms were expected to decrease the incidence of discovery disputes. To investigate this hypothesis, the NCSC reviewed the CORIS data for use of the following terms in motions filed to indicate the existence of a discovery dispute: compel, protective order, Rule 37, Statement of Discovery Issues, duces tecum, sanctions, and Rule 4-502. The title of each filing was then reviewed to ensure that the motion involved initial disclosures, interrogatories, requests for production, requests for admission, depositions, or expert witness reports. As shown in Table 13, the overall frequency of litigated discovery disputes increased in the post-implementation sample by 1.2 percentage points, or more than one-quarter of the pre-implementation rate of 4.7%. When the results are broken down by discovery tier, however, it becomes apparent that the increase is being driven by Tier 1 debt collection cases, in which the

#### Table 12: Case Disposed without filing Certificate of Readiness for Trial

	Tier 1 (n=720)	Tier 2 (n=707)	Tier 3 (n=108)	Total (n=1,543)
Within 90 days of COR due date	34%	36%	30%	34%
91 to 180 days after COR due date	28%	24%	23%	26%
181 to 270 days after COR due date	20%	17%	25%	19%
271 to 365 days after COR due date	10%	14%	16%	12%
More than 365 days after COR due date	e 9%	9%	7%	9%

#### Table 13: Frequency of Discovery Disputes

	PRE-IMPLEMENTATION	POST-IMPLEMENTATION	SIG.
Tier 1 Overall	2.6%	5.2%	***
Debt collection	2.2%	5.6%	***
Non-debt collection	6.2%	1.7%	***
Tier 2 Overall	6.9%	6.5%	
Domestic	6.6%	6.2%	
Non-domestic civil	10.2%	8.3%	
Tier 3 Overall	18.3%	10.9%	*
Total	4.7%	5.9%	***

\* p<.10 \*\*\* p<.001

<sup>37</sup> This is also consistent with attorney reports concerning compliance with the timeframe for standard discovery in the Attorney Survey component of the evaluation. See *infra* at pp. 36-38.

frequency of discovery disputes more than doubled.<sup>38</sup> The frequency of discovery disputes exhibited a statistically significant decrease for Tier 1 non-debt collection cases. Although the frequency of discovery disputes in non-domestic Tier 2 cases decreased from 10.2% to 8.3%, this decrease was not statistically significant, possibly due to the small number of cases (244 pre-implementation, 372 post-implementation)<sup>39</sup>; the frequency of discovery disputes in Tier 2 domestic cases did not change in response to the Rule 26 revisions. The frequency of discovery disputes in Tier 3 cases dropped by more than one-third, but the difference was only marginally significant, again likely due to the small number of cases in Tier 3 (109 pre-implementation, 220 post-implementation).

When discovery disputes did occur, however, they did so significantly earlier in the life of the case. See

Table 14. Overall, the average number of days from initial case filing to the filing of the first discovery motion decreased by approximately 4 months across all discovery tiers. These decreases were statistically significant and extended to Tier 1 debt collection and Tier 2 domestic cases. Only the change in the timing of discovery disputes for Tier 1 non-debt collection cases was not statistically significant, likely due to the small number of cases with discovery disputes (28 pre-implementation, 7 post-implementation). Although this change in the timing of discovery disputes was not anticipated in the evaluation, it can certainly be viewed as a positive impact insofar as it alerts the trial judge and allows him or her to intervene in the case and get it back on track at an earlier point in the litigation than would otherwise occur.

	PRE-IMPLEMENTATION	POST-IMPLEMENTATION	SIG.
Tier 1 Overall	234	109	***
Debt collection	203	104	***
Non-debt collection	360	270	
Tier 2 Overall	421	275	***
Domestic	417	279	***
Non-domestic civil	449	256	**
Tier 3 Overall	347	225	*
Total	355	184	***

### Table 14: Number of days from case filing tofiling of first discovery dispute motion

\* p<.05 \*\* p<.01 \*\*\* p<.001

 $^{38}$  In discussions with the Advisory Committee, it was suggested that plaintiff attorneys in debt collection cases have standardized the practice of filing motions to compel defendant responses to requests for admission, which may account for a large proportion of these discovery disputes. Alternatively, they may reflect defendant motions for additional information concerning the claim. <sup>39</sup>  $\chi^2$ =0.652, df=1, p=ns.

#### IMPACT OF RULE 26 REVISIONS ON **REPRESENTATION STATUS**

One of the debates concerning the adoption of the Rule 26 revisions focused on its likely impact on self-represented litigants. In particular, Advisory Committee members and commentators on the draft version of the rules that were promulgated for public comment

expressed the concern that self-represented litigants would be less likely than litigants represented by attorneys to comply with the Rule 26 automatic disclosure requirements due to their complexity. The NCSC obtained information about the representation status of litigants for cases in which an answer was filed to investigate this question. See Table 15.

#### Table 15: Litigant Representation Status

	BOTH PARTIES REPRESENTED	P REPRESENTED / D PRO SE	P PRO SE / D REPRESENTED	BOTH PARTIES PRO SE
Tier 1 Overall	13%	85%	1%	2%
Debt collection	10%	87%	<1%	2%
Non-debt collection	42%	54%	3%	2%
Tier 2 Overall	31%	26%	14%	29%
Domestic	28%	25%	15%	32%
Non-domestic	60%	34%	2%	2%
Tier 3 Overall	84%	16%	1%	0%
Total	26%	60%	5%	10%

#### POST-IMPLEMENTATION (N=7,555)

PRE-IMPLEMENTATION (N=9,474)

	BOTH PARTIES REPRESENTED	P REPRESENTED / D PRO SE	P PRO SE / D REPRESENTED	BOTH PARTIES PRO SE
Tier 1 Overall	17%	82%	1%	1%
Debt collection	12%	87%	<1%	1%
Non-debt collection	61%	33%	3%	2%
Tier 2 Overall	32%	25%	14%	29%
Domestic	26%	25%	16%	33%
Non-domestic	72%	24%	2%	2%
Tier 3 Overall	83%	10%	6%	2%
Total	26%	58%	6%	11%

Although there was little change in the overall breakdown of representation status between the pre-implementation and post-implementation samples, there were some significant changes within the discovery tiers. For example, the proportion of Tier 1 non-debt collection cases in which both parties were represented increased from 42% to 61%, and the proportion of Tier 2 non-domestic cases in which both parties were represented increased from 60% to 72%. In both instances, the shift is due exclusively to an increase in the proportion of plaintiffs retaining counsel in cases for which the defendant is self-represented; there is no difference for other representation categories. Recent discussions with the Advisory Committee suggest that the restrictions on discovery may actually provide an incentive for plaintiff attorneys to accept cases that they would previously have declined due to concerns about discovery costs exceeding the value of the case.

Not surprisingly, litigant representation status does affect the manner of disposition in civil cases. For example, Tier 1 cases were significantly more likely to be dismissed or to settle and less likely to result in a judgment, when both parties were represented by counsel compared to cases in which one or both parties were self-represented. But the Rule 26 revisions did not change this relationship between case outcomes and representation status. There was also no evidence that self-represented plaintiffs contributed to the tier inflation phenomenon that was observed in Table 6 for the non-debt collection and non-domestic cases. Indeed, such an impact would be surprising given that a self-represented litigant would be unlikely to have sufficient knowledge of the discovery rules to preemptively plead the case to obtain a higher discovery tier.

Representation status did have an effect on Rule 26 short-term impacts and compliance. Ironically, it was cases in which both parties were represented by counsel that were most likely to involve an amended pleading<sup>40</sup> and least likely to have a COR recorded in CORIS.<sup>41</sup> Post-implementation Tier 1 debt collection cases in which both parties were represented were also marginally more likely to involve discovery disputes (5.9%) compared to cases in the pre-implementation sample (4.4%), but otherwise there were no differences in the frequency of discovery disputes based on representation status.

 $<sup>^{40}</sup>$  Both parties represented=93.3%, one or more parties self-represented=6.7%,  $\chi^2$ =72.583, df=3, p<.001.

 $<sup>^{41}</sup>$  COR filing rates: both parties represented=2.9%, one or more parties self-represented=7.5%;  $\chi^2$ =14.036, df=1, p<.001.

### **Attorney Survey**

One of the challenges of evaluating the impact of the Rule 26 revisions is that the rule is intended to regulate litigation activity that takes place largely outside the courthouse. Discovery is the process of exchanging information about the evidence that the parties need to support their respective claims and defenses. In the vast majority of cases, judges do not get involved in supervising the process except to the extent necessary to resolve disputes between the parties concerning whether requested information must be disclosed. Rule 26 does not require that the parties file copies of automatic disclosures and various discovery requests with the court, although many attorneys routinely file proof of service to create a record that disclosures or requested discovery were provided to the opposing party. Thus, information recorded in CORIS cannot be used to confirm the extent to which attorneys have complied with the Rule 26 provisions concerning either the scope or the deadlines for completing discovery. This information must come from the attorneys themselves, either through a review of attorney case files or through a survey asking attorneys to self-report on their discovery activities. The former approach offers the advantage of not relying on attorneys' willingness to self-report and ability to recall details about individual cases. Nevertheless, it is logistically problematic insofar as client confidentiality concerns would likely lead most attorneys to decline access to their case files, and even if files could be observed, the

review process would be prohibitively time-consuming and expensive. Moreover, an attorney case file review would not provide information about the attorneys' opinions regarding the revisions.

For all of these reasons, the NCSC adopted the approach of surveying attorneys for the present evaluation. The surveys were administered online to attorneys who were listed as counsel of record in civil cases filed between January 1 and June 30, 2012. See Appendix A for a MS Word version of the survey. On a rolling basis as cases were disposed, the Utah AOC extracted the names and email addresses of attorneys of record for civil cases in the post-implementation sample in which an answer was filed. The NCSC eliminated records that were missing the attorney name or email address. To prevent attorneys who were listed as attorney of record for multiple cases in the same survey batch from receiving multiple copies of the survey, the NCSC randomly selected a single case for each attorney.42 The surveys were administered on a quarterly basis beginning October 1, 2012 and ending June 30, 2014 for a total of eight survey batches. Table 16 shows the impact of the data cleaning process for each survey batch. The final dataset consisted of 817 attorney survey responses for 725 unique cases. These reflect an average attorney response rate of 19% for 27% of the cases on the survey distribution list.

<sup>&</sup>lt;sup>42</sup> NCSC staff also implemented a policy of excluding attorneys who had already responded to three previous surveys from receiving future surveys.

		ORIGINAL SAMPLE		DISTRIBUTION LIST		SURVEY RESPONSES				
BATCH	DISPOSITION DATES	TOTAL RECORDS	CASES	ATTORNEYS	CASES	ATTORNEYS	CASES	8 %	ATTORN	EYS %
1	July 1, 2012 to Sept. 30, 2012	11,576	3,445	888	595	845	161	27%	177	21%
2	Oct. 1, 2012 to Dec. 31, 2012	10,572	1,185	724	453	714	120	26%	139	19%
3	Jan. 1, 2013 to March 31, 2013	4,267	425	674	420	674	126	30%	146	22%
4	April 1, 2013 to June 30, 2013	3,891	1,036	373	264	372	122	46%	136	37%
5	July 1, 2013 to Sept. 30, 2013	4,313	505	543	302	536	59	20%	62	12%
6	Oct. 1, 2013 to Dec. 31 2013	9,435	403	359	243	466	52	21%	59	13%
7	Jan. 1, 2014 to March 31, 2014	4,311	278	437	206	423	46	22%	54	13%
8	April 1, 2014 to June 30, 2014	2,066	171	339	152	339	39	26%	44	13%

#### Table 16: Attorney Survey

One implication of the data cleaning process is the skewed distribution of case types compared to the original sample of post-implementation cases. See Table 17. The exclusion of all but one case per batch for attorneys who had multiple cases disposed during the sampling period had a disproportionate effect on the proportion of debt collection cases reflected in the survey responses. For example, one attorney in Batch 1 was listed as the attorney of record in 307 separate debt collection cases, but only one of those cases was selected for the survey sample. Debt collection cases were also more likely to have an attorney of record recorded for the plaintiff than for the defendant because so many of the defendants were self-represented litigants, who were not included in the attorney survey distribution list. Finally, Tier 3 cases were more likely than Tier 1 or Tier 2 cases to have multiple attorneys of record recorded for each side. To increase the likelihood of receiving a response, the survey distribution list included all unique attorneys of record, not just the lead attorney for each case. The net result is underrepresentation of general civil cases, largely due to a low proportion of debt collection cases, and overrepresentation of domestic cases, driven by an overly large proportion of divorce/annulment cases. In addition, the initial screening criteria focusing on attorneys of record for cases in which an answer was filed resulted in a disproportionate number of attorneys representing plaintiffs/petitioners on the distribution list. Across all case categories, plaintiffs/petitioners were more likely to be represented by counsel than defendant/respondents, and differential default rates across case types exacerbated this effect.

	1		-			
CASE TYPE	CASES FILED 1/1/12 TO 6/30/2012			SURVEY DISTRIBUTION LIST: CASES		SPONDENTS: SES
Asbestos	1	<1%	_	0%	_	0%
Civil rights	4	<1%	1	<1%	1	<1%
Condemnation	41	<1%	12	<1%	7	1%
Contracts	1,590	3%	539	7%	123	18%
Debt Collection	36,414	77%	4,341	57%	152	22%
Malpractice	76	<1%	25	<1%	9	1%
Personal injury	693	1%	421	6%	144	21%
Property damage	185	<1%	54	1%	13	2%
Property rights	171	<1%	58	1%	20	3%
Water rights	11	<1%	4	<1%	1	<1%
Wrongful death	22	<1%	8	<1%	1	<1%
Wrongful termination	7	<1%	2	<1%	2	<1%
Subtotal General Civil	39,215	83%	5,465	72%	473	68%
Custody/Support	546	1%	190	3%	18	3%
Divorce/Annulment	7,087	15%	1,631	22%	173	25%
Paternity	665	1%	275	4%	35	5%
Subtotal Domestic	8,298	17%	2,096	28%	226	32%
GRAND TOTAL	47,513	100%	7,561	100%	699	100%

## Table 17: Caseload Composition for Filings, Survey Distribution List, and Survey Respondents

Differential survey response rates further distort the caseload composition. Only 22% of survey respondents represented litigants in debt collection cases, compared with 57% on the survey distribution list. In contrast, attorneys representing clients in contract and personal injury cases were more likely to respond, while attorneys representing clients in domestic cases responded in roughly the same proportion as they appeared on the distribution list. These response rates likely indicate stronger, and possibly more negative, opinions compared to those who did not respond to the survey. Moreover, it is possible that some attorneys may not have always accurately remembered the cases they were asked to document in the survey, particularly with respect to detailed information about the scope and timeframe of discovery undertaken in those cases. All of these implications should be kept in mind when interpreting the survey responses.

### **RESPONDENT CASE CHARACTERISTICS**

Attorneys responding to the survey represented clients in Tier 1 and 2 cases about equally. See Table 18. Although the Tier 3 cases accounted for only 13% of the attorney surveys, Tier 3 cases comprised less than 3% of the cases in which an answer was filed in the post-impermentation sample. Thus, Tier 3 cases are considerably overrepresented in the attorney survey results. Tier 1 respondents are underrepresented (61% of Tier 1 cases with an answer, 45% of survey respon-

	TIER 1		TI	ER 2	TIER 3	
Asbestos	0	0%	0	0%	0	0%
Civil rights	1	0%	0	0%	0	0%
Condemnation	6	2%	1	1%	1	1%
Contracts	60	22%	38	28%	33	36%
Debt Collection	125	45%	20	15%	7	8%
Malpractice	4	1%	1	1%	4	4%
Personal injury	68	24%	56	41%	36	40%
Property damage	7	3%	3	2%	4	4%
Property rights	7	3%	15	11%	5	5%
Water rights	0	0%	0	0%	0	0%
Wrongful death	0	0%	0	0%	1	1%
Wrongful termination	1	0%	1	1%	0	0%
Subtotal General Civil	279	85%	135	44%	91	95%
Custody/Support	7	14%	12	7%	0	0%
Divorce/Annulment	36	73%	131	75%	5	100%
Paternity	6	12%	31	18%	0	0%
Subtotal Domestic	49	15%	174	56%	5	5%
GRAND TOTAL	328		309		96	
	45%		42%		13%	

### Table 18: Caseload Composition by Tier

dents). Tier 2 attorneys are slightly overrepresented (36% of cases with an answer, 42% of survey responses). With respect to specific case types, divorce/annulment cases dominate the domestic cases in all three tiers, and domestic cases comprise more than half of the Tier 2 cases reflected in the attorney survey data (compared to 65% of the Tier 2 cases with answers). Of general civil cases, debt collection dominates Tier 1 (45%) followed by personal injury (24%) and contract cases (22%). Personal injury (40%) and contract cases (36%) dominated the Tier 3 survey responses.

An examination of case dispositions shows that most cases settled,<sup>43</sup> and more than half of the cases in the attorney sample were resolved by withdrawal, dismissal, default judgment or settlement before discovery was completed. See Table 19. Twenty-three respondents reported that the cases were still pending at the time the survey was distributed; these responses were excluded from further analysis.

In addition to issues related to representativeness,

some caveats are warranted about the weight to accord to the survey data in the overall evaluation of the Rule 26 revisions. First, a comparison of case events reported by attorneys with data extracted from CORIS reveals some inconsistencies. For example, respondents reported filing motions to amend the pleadings in 5 cases, but the CORIS data confirmed that such a motion was filed in only one of those cases; in addition, the CORIS data indicated a motion to amend the pleadings in an additional 6 cases that were not reported by the attorneys. Similarly, 29 respondents (4.1%) reported that a stipulation for extraordinary discovery was filed in a total of 26 cases. CORIS confirms that information for 13 of the attorney responses in 10 unique cases (3 cases involved reports from multiple attorneys), but 16 of the attorney claims could not be verified with CORIS. Moreover, CORIS also indicated an additional 21 cases in which a stipulation for extraordinary discovery was filed, but the 25 attorneys who completed surveys related to these cases failed to record these stipulations in their survey responses. Similar discrep-

	TI	ER 1	TIE	ER 2	TI	ER 3
Withdrawn	5	2%	12	4%	8	9%
Dismissed	18	6%	9	3%	2	2%
Default judgment	11	4%	3	1%	4	4%
Settlement before discovery completed	123	41%	162	56%	35	38%
Settlement after discovery completed	55	18%	76	26%	33	36%
Summary judgment	32	11%	9	3%	3	3%
Bench trial	7	2%	8	3%	0	0%
Jury trial	0	0%	0	0%	2	2%
Other disposition	47	16%	10	3%	5	5%
Total	298	96%	289	99%	92	100%

#### Table 19: Manner of Disposition, by Discovery Tier

<sup>43</sup>Across all discovery tiers, 65% settled before discovery was complete and 22% after discovery was complete.

ancies were found concerning attorney responses regarding motions for extraordinary discovery and discovery disputes (motions to compel discovery and motions for protective orders). In most instances in which CORIS data could be used to confirm attorney reports, the incidence of underreporting by attorneys (CORIS data indicates an event that was not reported by the attorneys) greatly outweighs the incidence of over-reporting (attorneys reporting events that are not reflected in CORIS data). It is likely that some of the attorneys who responded to the survey confused the case on which they were asked to assess the impact of the Rule 26 revisions with other cases. Even when attorneys correctly recalled the details of those cases, respondents in cases in which discovery was never completed cannot provide a fully informed perspective on the impact of the Rule 26 revisions.

## CASE EVENTS

Table 20 documents case activity related to discovery as reported on the attorney survey. Even taking into account the likelihood of substantial underreporting of case events, these statistics reveal remarkably little activity in response to the Rule 26 revisions. Attorneys reported filing motions to amend the pleadings to adjust the discovery in only four cases (less than 1%), and filed motions or stipulations for extraordinary discovery in only 31 cases (5%). Evidence of formal discovery disputes was reported in only 38 cases (5%). In the vast majority of these cases, the motions were granted or stipulations approved, which suggests that attorneys only sought formal relief in meritorious circumstances. Although the precise percentages differ, these rates largely conform to findings from the case-level analysis that the number of formal requests to amend the discovery or for extraordinary discovery is guite modest.<sup>44</sup> There are two possible conclusions to be drawn from these findings. First, the standard discovery provided under Rule 26 is sufficient to meet the needs of most cases. Second, attorneys that believe their cases require more discovery than is permitted by the assigned discovery tier are simply agreeing to do so among themselves without seeking formal court authorization. Of course, these two conclusions are not necessarily mutually exclusive.

#### # GRANTED / APPROVED (%) # CASES (%) < 1% 3 75% Motion to amend pleadings 4 7 86% Motion for extraordinary discovery 1% 6 Stipulation for extraordinary discovery 83% 24 4% 20 Motion to compel discovery\* 29 4% 18 62% 82% Motion for protective order\* 11 2% 9

#### Table 20: Case Activity (725 total cases)

\* Two cases involved both motions to compel discovery and motions for a protective order

## REPORTED COMPLIANCE WITH RULE 26 RESTRICTIONS ON DISCOVERY

Copies of discovery requests are only rarely filed with the court, and usually only as an appendix to a motion concerning a discovery dispute. To learn whether attorneys are complying with standard discovery limitations, the survey asked attorneys to report the number of discovery requests made both by the respondent and by the opposing party.<sup>45</sup> Table 21 describes the percentage of plaintiff and defendant reports that complied with the scope and timeframe for each discovery tier. Overall compliance with the scope of discovery was very good, generally exceeding 90% for both plaintiffs and defendants for all types of discovery requests across all three tiers.

One of the most intriguing findings from the attorney survey is the proportion of cases in which respondents indicated that NO formal discovery took place. Respondents reported that neither the plaintiff nor the defendant conducted discovery in the form of interrogatories, requests for production or admission, or witness deposition in the nearly one-third (32%) of both Tier 1 and Tier 2 cases. An additional 23% of Tier 1

#### PERCENT COMPLIANCE RULE 26 PLAINTIFF / DEFENDANT / REQUIREMENTS PETITIONER RESPONDENT Number of Fact Witnesses 2.5 0.9 92% 0 88% Interrogatories TIER 1 (N=217) Request for Admission 5 89% 100% Requests for Production 5 93% 97% Deposition Hours for Fact Witnesses 97% 95% 3 Days to Completion of Fact Discovery\* 120 38% Number of Fact Witnesses 2.0 1.2 94% 10 94% Interrogatories TIER 2 (N=207) 10 99% 99% Request for Admission Requests for Production 10 98% 94% 99% Deposition Hours for Fact Witnesses 15 99% Days to Completion of Fact Discovery\* 180 25% Number of Fact Witnesses 3.3 2.7 20 93% 98% Interrogatories TIER 3 (N=49) Request for Admission 20 100% 100% Requests for Production 20 95% 96% 96% Deposition Hours for Fact Witnesses 30 100%

#### Table 21: Reported Compliance with Rule 26 Scope of Discovery Provisions

\* Calculated for cases in which parties settled after discovery completion, summary judgment, bench and jury trials only.

Days to Completion of Fact Discovery\*

<sup>45</sup> Requesting information from both the respondent and the opposing party in that case ensured that the attorney survey captured information even if the attorney for the opposing party failed to respond to the survey.

210

0%

cases and 17% of Tier 2 cases involved no formal discovery for at least one of the parties.<sup>46</sup> There was no formal discovery beyond the automatic disclosures in 9% of Tier 3 cases and an additional 13% had no formal discovery by at least one of the parties.

The same level of compliance did not exist with the timeframes to complete discovery. Attorneys reported that fewer than half (38%) of Tier 1 cases completed fact discovery within the 120 days mandated by Rule 26.<sup>47</sup> Nor were these deadlines missed by a small margin. Only 52% of the Tier 1 cases had completed discovery within 30 days of the Rule 26 deadline, and the average time from the answer date to the completion of fact discovery for cases that missed the deadline was 267 days. Tier 2 and Tier 3 cases fared even worse with respect to compliance with discovery deadlines. Only 25% of Tier 2 cases and

none of the Tier 3 cases completed fact discovery within the required timeframes.<sup>48</sup> For those cases that exceeded the timeframe, the average number of days to complete fact discovery was 362 and 363 days, respectively. The fact that so few survey respondents reported completing fact discovery within the required timeframes is surprising given the significant decrease in time to disposition that was observed in the CORIS data analysis. It is likely that this discrepancy is due either to self-selection bias among the survey respondents, or possibly inaccurate reporting by the attorneys about the fact discovery completion date.

The survey respondents also reported the number of expert witnesses retained by each side, the number of expert witness reports accepted, the length of expert depositions, and the date that expert discovery was completed. See Table 22. As a general matter, only a

		PLAINTIFF / PETITIONER	DEFENDANT / RESPONDENT	
5)	Cases with Expert Witnesses	9%	8%	
TIER 1 (N=195)	Percent Accepting Expert Report	53%	79%	
R 1 (I	No more than 4 Hours of Depositions per Expert Witness	100%	100%	
Ш	Days to Completion of Expert Discovery*	56%		
(6	Cases with Expert Witnesses	11%	12%	
N=17	Percent Accepting Expert Report	53%	47%	
TIER 2 (N=179)	No more than 4 Hours of Depositions per Expert Witness	100%	100%	
II	Days to Completion of Expert Discovery*	36%		
	Cases with Expert Witnesses	39%	33%	
N=57	Percent Accepting Expert Report	73%	78%	
TIER 3 (N=57)	No more than 4 Hours of Depositions per Expert Witness	100%	100%	
TIE	Days to Completion of Expert Discovery*		0%	

#### Table 22: Compliance with Rule 26 Expert Discovery Provisions

\* Expert Discovery to be completed within 120 days of completion of fact discovery.

<sup>47</sup> The number of days to complete fact discovery was calculated from the date the answer was filed according to CORIS to the date fact discovery was completed as reported by the attorney. Cases that settled before discovery was completed or that resolved by non-meritorious means (default judgment, dismissal, etc.) were excluded from the analysis.

<sup>&</sup>lt;sup>46</sup> Plaintiffs were more likely to forgo formal discovery (14% Tier 1, 13% Tier 2) compared to defendants (10% Tier 1, 5% Tier 2).

<sup>&</sup>lt;sup>48</sup> Only 31% of Tier 2 cases and 8% of Tier 3 cases completed fact discovery within 30 days of the required deadlines.

small percentage of attorneys reported retaining any expert witnesses for the case — on average, approximately one in 10 per side for both Tier 1 and Tier 2 cases, and one in three per side for Tier 3 cases. In cases that settled after discovery was completed or were resolved on the merits (e.g., summary judgment, bench or jury trial), 19% of Tier 1 plaintiffs and 17% of Tier 1 defendants retained one or more experts. For Tier 2 and Tier 3 cases, the expert witness retention rates were 19% and 58% for plaintiffs, and 21% and 50% for defendants, respectively. Although much of the criticism about litigation focuses on expenses related to expert witnesses, these reports suggest that such costs are incurred in only a small proportion of cases.<sup>49</sup>

For cases in which an expert witness was retained, approximately half of the Tier 1 and Tier 2 litigants and three-quarters of the Tier 3 litigants accepted the opposing party's expert witness report in lieu of taking a deposition. For those that opted to depose the opposing party's expert witness, the length of the depositions were within the maximum time permitted (4 hours per expert) across all discovery tiers. As with fact discovery, however, the percentage of respondents reporting that the proportion of cases in which expert discovery was completed within 120 days of the fact discovery completion date was fairly small: just over half the Tier 1 cases, approximately one-third of Tier 2 cases, and none of the Tier 3 cases completed expert discovery within the time frame allowed by Rule 26. Again, this may be related to selection bias or inaccurate reporting on the part of the survey respondents.

## OPINIONS ABOUT REVISED RULE 26 PROVISIONS

In addition to documenting case events and the scope of discovery, the attorney survey solicited respondents' opinions about the impact of the Rule 26 revisions on the specified case. The first three opinion questions inquired about the impact of the rules on attorneys' ability to obtain sufficient information about the claims and defenses. The questions focused specifically on the opposing party's compliance with the automatic disclosure requirements, the restrictions on the scope of discovery under standard discovery for the assigned discovery tier, and the impact of the proportionality requirement on discovery. In general, attorney opinions tended to be more positive than negative on these issues, with a fairly large proportion of neutral responses. See Table 23. Respondents in Tier 1 cases expressed the most negative opinions on these three items.

The second set of opinion questions inquired into the impact of the Rule 26 revisions on costs and timeliness. Attorneys expressed considerable disagreement with statements that the Rule 26 revisions decreased the amount of time for discovery completion and case resolution, and discovery costs. This is surprising insofar that it is inconsistent with findings based on the case-level analyses that time to disposition was significantly shorter in the post-implementation sample.<sup>50</sup> It is consistent, however, with the attorney survey reports concerning compliance with time restrictions. It is possible that the attorneys who responded to the survey had a less positive experience with the Rule 26 revisions with respect to time to disposition and were thus more highly motivated to respond to the attorney survey. This would also explain their comparatively more negative opinions.

The party the responding attorney represented did affect attorneys' opinions about the impact of the Rule 26 revisions. Overall, attorneys representing plaintiffs were significantly less likely to report that the opposing party complied with the automatic disclosure requirement,<sup>51</sup> and this effect was particularly noticeable for plaintiff attorneys in Tier 1 cases.<sup>52</sup> This may be related to the large proportion of self-represented defendants

<sup>50</sup> See Figures 2-9 and accompanying text, *supra*.

<sup>&</sup>lt;sup>49</sup> In a national survey of attorneys for cases filed in federal court, the Federal Judicial Center found that slightly less than one-third of attorney respondents reported disclosure of expert reports, which is similar to proportion of reported by attorneys in tier 3 cases in the present survey. EMERY G. LEE III & THOMAS E. WILLGING, FEDERAL JUDICIAL CENTER NATIONAL, CASE-BASED CIVIL RULES SURVEY: PRELIMINARY REPORT TO THE JUDICIAL CONFERENCE ADVISORY COMMITTEE ON CIVIL RULES 9 (Oct. 2009).

 $<sup>^{51}</sup>$  On a scale of 1 (completely disagree) to 5 (completely agree), the mean plaintiff response was 2.79 compared to 2.98 for defendants (p=0.470).

<sup>&</sup>lt;sup>52</sup> The mean plaintiff response (n=185) was 2.52 compared to 2.84 for defendants (n=85), F=3.452, df=2, p=.030.

## Table 23: Attorney Opinions about Rule 26

	DISAGREE / STRONGLY DISAGREE	NEUTRAL	AGREE / STRONGLY AGREE	
Opposing party complied with automatic	disclosure provisions.			
Tier 1	42.5%	30.2%	27.2%	
Tier 2	32.1%	26.0%	42.0%	
Tier 3	25.3%	24.1%	50.6%	
Disclosure and standard discovery under	Rule 26 provided suff	icient information t	o inform assessment of cla	aims.
Tier 1	26.2%	34.9%	38.9%	
Tier 2	19.8%	33.2%	46.9%	
Tier 3	27.8%	22.8%	49.4%	
Discovery was proportional to case comp	lexity and amount in	controversy.		
Tier 1	15.6%	42.2%	42.2%	
Tier 2	9.9%	38.9%	51.1%	
Tier 3	11.4%	31.6%	57.0%	
Discovery was completed more quickly d	ue to Rule 26 restricti	ons.		
Tier 1	40.0%	40.0%	20.0%	
Tier 2	37.4%	38.5%	23.9%	
Tier 3	51.9%	29.1%	19.0%	
Case was resolved more quickly due to R	ule 26 restrictions.			
Tier 1	44.4%	40.7%	14.9%	
Tier 2	42.4%	38.9%	18.7%	
Tier 3	55.7%	32.9%	11.4%	
Discovery costs were lower due to Rule 2	6 restrictions.			
Tier 1	46.5%	37.1%	16.4%	
Tier 2	41.2%	40.1%	18.7%	
Tier 3	53.2%	304%	16.5%	

in Tier 1 debt collection cases who may not have been fully aware of or understood the automatic disclosure requirements. On the other hand, plaintiff attorneys were significantly more likely than defendant attorneys to report that discovery was completed more quickly and that the costs of discovery were lower due to the Rule 26 restrictions.<sup>53</sup> Overall, plaintiff attorneys did not report that cases resolved more quickly than did defendant attorneys, but compared to Tier 3 defendants (n=43), Tier 3 plaintiffs (n=36) reported marginally more positive opinions about the impact of the Rule 26 revisions on discovery time<sup>54</sup> and significantly more positive opinions about the revisions' impact on costs and on the timeliness of case resolution.<sup>55</sup>

Case type may also play a role in attorneys' opinions about Rule 26. For many of the case types reflected in the attorney survey, there were too few responses to analyze. However, aggregating the responses based on the Utah AOC reporting categories suggests how case types may affect attorney views of the revisions. All of the attorney opinions differed significantly based on reporting category. Attorneys in general civil cases (civil rights, contract, debt collection, and wrongful termination) expressed the most negative opinions in all three questions related to the impact of Rule 26 on their ability to obtain sufficient information about the claims and defenses. Attorneys in property rights cases (condemnation, property rights, and water rights) expressed the most positive opinions in the questions about the automatic disclosure requirements and the adequacy of the standard discovery restrictions; attorneys in domestic cases expressed the most positive opinions about the proportionality

of discovery.<sup>56</sup> In the second set of opinion questions regarding the impact of the Rule 26 revisions on timeliness and costs, attorneys in tort cases consistently expressed the most negative opinions while attorneys in domestic cases expressed the most positive opinions.<sup>57</sup>

The NCSC also investigated whether opinions changed over the two-year course of the survey period. The average rating did not change for any of the survey questions, but there were significant decreases in the proportion of neutral responses to the first three opinion questions and a marginal decrease in the proportion of neutral responses concerning the costs of discovery.58 That is, attorneys responding to more recent survey batches (e.g., post-implementation cases that resolved later in the survey period) were less likely to give a neutral opinion about the impact of the Rule 26 revisions. Although some attorneys in later batches responded with greater proportions of negative responses, there were slight but significant increases in positive responses for the questions concerning the adequacy of standard discovery and the proportionality of discovery, and marginal increases in positive responses for questions concerning the speed and costs of discovery.<sup>59</sup> These trends may indicate that the beneficial effects of the Rule 26 revisions do not appear for cases that resolve relatively early in the litigation. Alternatively, attorneys may be responding based on more general opinions about the Rule 26 revisions rather than their experience with a particular case, which would indicate that attorney acceptance of the rule may be improving with time.

 $<sup>^{53}</sup>$  Respondents were asked to rate their agreement with statements on a scale of 1 (strongly disagree) to 5 (strongly agree). The average plaintiff agreement with the statement that discovery completed more quickly was 2.75 (n=380) compared to 2.52 for defendants (n=227), F=3.137, df=2, p=0.044); the mean plaintiff agreement with the statement that costs were lower was 2.62 (n=380) compared to 2.42 for defendants (n=227), F=3.282, df=2, p=0.38.

<sup>&</sup>lt;sup>54</sup> Discovery was completed more quickly: Tier 3 plaintiffs=2.75, Tier 3 defendants=2.28, F=3.661, df=2, p=0.059.

<sup>&</sup>lt;sup>55</sup> Costs were lower: Tier 3 Plaintiffs=2.81; Tier 3 Defendants=2.14, F=7.465, df=2, *p*=0.046; Case resolved more quickly: Tier 3 plaintiffs=2.61, Tier 3 defendants=2.16, F=4.106, df=2, *p*=0.008.

<sup>&</sup>lt;sup>56</sup> Compliance with automatic disclosure requirements: General Civil=2.61, Domestic=2.94, Torts=3.13, Property Rights=3.37, F=8.551, df=3, *p*<0.001; Standard discovery sufficient: General Civil=3.03, Torts=3.04, Domestic=3.34, Property Rights=3.37, F=4.498, df=3, *p*=0.007; Proportional: General Civil=3.24, Torts=3.42, Property Rights=3.44, Domestic=3.50, F=2.998, df=3, *p*=0.030.

<sup>&</sup>lt;sup>57</sup> Discovery completed more quickly: Torts=2.47, Property Rights=2.63, General Civil=2.65, Domestic=2.84, F=3.427, df=3, *p*=0.017; Case resolved more quickly: Torts=2.36, General Civil=2.53, Property Rights=2.56, Domestic=2.72, F=3.253, df=3, *p*=0.021; Costs were lower: Torts=2.28, General Civil=2.54, Property Rights=2.63, Domestic=2.76, F=5.613, df=3, *p*=0.001.

<sup>&</sup>lt;sup>58</sup> Percentage of neutral responses for compliance with automatic disclosures, F=2.811, df=7, *p*=0.007; Adequacy of standard discovery, F=2.594, df=7, *p*=0.012; Proportionality, F=2.784, df=7, *p*=0.00); Speedier discovery, F=1.217, df=7, *p*=.217; Speedier case resolution, F=1.441, df=7, *p*=.186; Decreased costs, F=1.806, df=7, *p*=0.083).

<sup>&</sup>lt;sup>59</sup> Percentage of positive responses for compliance with automatic disclosures (p=.370); Adequacy of standard discovery (p=0.010); Proportionality (p=.024); Speedier discovery (p=0.060); Speedier case resolution (p=.256); Decreased costs (p=0.057).

#### **OPINIONS ABOUT RULE 4-502**

Two of the opinion questions in the attorney survey focus on the expedited process for resolving discovery disputes, which was adopted as Rule 4-502 of the Utah Judicial Council Rules of Judicial Administration. A total of 176 attorneys answered the question about whether discovery disputes were resolved in a timely fashion; however, the CORIS data confirmed the existence of a discovery dispute for only 36 of those attorneys. The discrepancy suggests that a significant number of attorneys either experienced a discovery dispute in the case but failed to bring it to the court's attention for resolution or mistakenly reported on their experience with a discovery dispute in different case that was not selected for the attorney survey. This was an important factor influencing attorney responses to these questions. See Table 24.

Attorneys reporting on cases in which the CORIS dataset confirmed the existence of a discovery dispute had marginally more favorable opinions regarding whether the dispute was resolved in a timely manner.60 They were also significantly more likely to report that the Statement of Discovery Issues and Statement in Opposition provided sufficient information for the court to decide the discovery dispute.61 There was no difference in attorney opinions about whether discovery disputes were resolved in a timely manner based on discovery tier. There were too few cases to investigate whether the timing of the Request to Submit for Decision filing caused a delay in the resolution of the discovery dispute, as was suggested as a possibility in the judicial focus groups in April 2014.62 In two-thirds of the cases in which CORIS confirmed the existence of a discovery dispute, the order resolving the dispute

#### Table 24: Attorney Opinions about Rule 4-502

	DISAGREE / STRONGLY DISAGREE	NEUTRAL	AGREE / STRONGLY AGREE				
Discovery disputes were resolved in a timely manner.							
Discovery dispute confirmed by CORIS	38.9%	30.6%	30.6%				
Discovery dispute not confirmed by CORIS	44.1%	47.1%	8.9%				
Statement of Discovery Issues and Statement in Opposition provided sufficient information for the court to decide the discovery dispute.							
Discovery dispute confirmed by CORIS	25.9%	25.9%	48.1%				
Discovery dispute not confirmed by CORIS	41.2%	48.0%	10.7%				

<sup>61</sup> Discovery dispute confirmed by CORIS (mean=3.22), discovery dispute not confirmed by CORIS (mean=2.51), F=10.257, df=2, p=0.002. <sup>62</sup> See infra at n. 65 and accompanying text.

<sup>&</sup>lt;sup>60</sup> Discovery dispute confirmed by CORIS (mean=2.81), discovery dispute not confirmed by CORIS (mean=2.64), F=3.493, df=2, p=0.063.

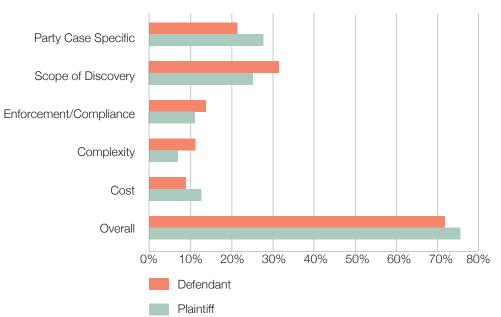
was entered within 42 days of the first motion, but a Request to Submit for Decision was only found in the CORIS data in seven of those cases.

#### **OPEN-ENDED ATTORNEY COMMENTS**

The attorney survey concluded with an opportunity for respondents to provide written comments about the Rule 26 revisions and their impact on the case or on legal practice generally. In total, 39% of responding attorneys chose to complete the comment section. Because the comment section was an optional field, self-selection bias may have resulted in comments being submitted by attorneys with stronger, more negative opinions than attorneys who skipped the comment section. The NCSC analyzed the comments to identify common themes and to provide additional information to aid in the interpretation of data from other components of the evaluation.

A coding system was created to quantify the written comments. Most comments raised multiple issues. Negative themes were assigned a negative number, positive themes were assigned a positive number, and neutral or "other" themes were assigned a zero (0). Each comment was assigned up to four different numbers to represent the different issues or themes addressed by the attorney. The final coding scale ranges from -74 to 11, indicating significantly more unique negative themes than positive themes. Theme codes were then combined into seven categories: cost, complexity, enforcement/compliance, discovery tier issues, party or case type specific issues, positive comments, and "other" comments. These general categories make it possible to analyze the comment themes by batch, district, party, and case type. Appendix B provides an explanation and examples of each of the theme categories.

The vast majority of the comments (74%) reflect criticism of the Rule 26 revisions with only 9% positive and 17% neutral comments. Overall, there was no difference in the proportion of negative comments made by attorneys representing plaintiffs than by defendant attorneys, although there were subtle differences in the theme categories for their comments based on the party represented. See Figure 13. Plaintiff attorneys, for example, were significantly more likely than defense attorneys to express criticism about the Rule 26 revisions related to costs as well as party and case-specific complaints. Defense attorneys were more concerned with the complexity of the rules, the scope of discovery permitted under the standard discovery tiers, and enforcement and compliance issues.



#### Figure 13. Negative Comments by Party

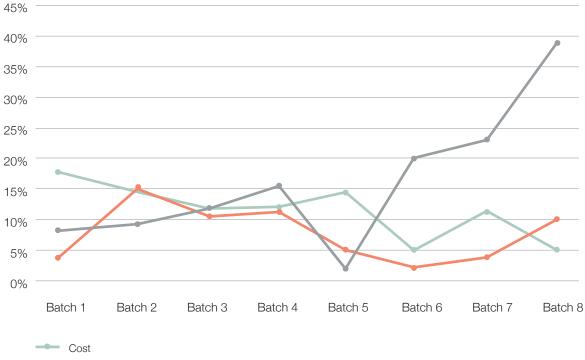
There were also subtle differences in the comments based on the Utah case type reporting categories. Overall, attorneys in property rights and domestic cases were the least negative in their criticism of the Rule 26 revisions (70% of comments) compared to attorneys in tort cases (75%) and contract cases (78%). Again, the specific nature of the criticisms varied by reporting category. See Table 25. There were no significant differences by reporting category concerning cost and complexity issues, but attorneys in contract cases raised enforcement/compliance issues approximately half as often (8%) as attorneys in other types of cases. Attorneys in domestic cases were the least concerned with issues related to the scope of discovery permitted by the standard discovery tiers (11%) and also offered the greatest proportion of positive comments (17%). Attorneys in tort and property rights cases were most concerned with the scope of discovery (38% and 44%, respectively).

	COST	COMPLEXITY	ENFORCEMENT / COMPLIANCE	SCOPE OF DISCOVERY	PARTY/CASE SPECIFIC	POSITIVE
Domestic	14%	8%	17%	11%	34%	17%
General Civil	14%	10%	8%	34%	25%	10%
Property Rights	13%	13%	13%	44%	19%	0%
Tort	10%	12%	16%	38%	14%	11%
Total	13%	10%	12%	30%	24%	11%

#### Table 25: Comment Themes by Utah Reporting Category

Finally the timing of the survey batches also affected the nature of the comments. See Figure 14. Comments related to cost and complexity were less frequent in later survey batches, while complaints about enforcement/compliance issues were more common. This is likely related to the nature of the cases themselves. Cases that resolved relatively early in the survey period (e.g., Batches 1 and 2) tended to be smaller and less complex, so attorneys in these cases reported that the revised rules were unnecessarily costly and complex. Cases that resolved later in the survey period tended to be more complex and more highly contested, and attorneys voiced greater concern about enforcement of the rules.

#### Figure 14. Comment Themes by Survey Batch



Complexity

Enforcement/Compliance

## **Judicial Focus Groups**

To gauge the impact of the Rule 26 revisions from the perspective of the Utah district court judges, the NCSC conducted a series of judicial focus groups in conjunction with the 2014 District Court Spring Conference (April 23-25, 2015 at Bryce Canyon, Utah). A total of 20 district court judges were invited to participate in the focus groups. Judges were selected both with respect to their interest in the Rule 26 revisions and to ensure representation from all of the judicial districts. A total of 15 district court judges plus Utah AOC staff participated in the focus groups.<sup>63</sup>

To guide the focus group discussions, the NCSC prepared preliminary findings from the attorney survey (through Batch 6) and asked judges to help interpret them. Judges were also asked about how they were interpreting and applying the proportionality requirement when attorneys sought extraordinary discovery, whether judges were seeing an increase or decrease in the number or types of discovery disputes, and what they were hearing about the impact of the Rule 26 revisions either formally in motion arguments or informally from attorneys. Appendix C contains the written handout provided to judges who attended the focus groups.

A recurring theme across all of the focus group discussions was judicial awareness of the difficulty involved in changing well-established legal practices and culture in a relatively short period of time. Several judges noted that lawyers' penchant for excessive discovery had developed over several generations, and they believed it would take at least that long for the practicing bar to become acclimated to the new discovery procedures. They also remarked that younger attorneys, who had not become firmly entrenched in bad habits, and older attorneys, who remembered litigation practice from their youth, seemed to be the most comfortable with the Rule 26 revisions. In addition, several judges noted that there were some early missteps in which the rules were interpreted in a more complex manner than necessary in relatively straight-forward cases. Finally, several judges admitted to having initial concerns about the potential for backlash against strict enforceability of the rules because the legal culture in Utah had traditionally viewed civil case management as the responsibility of the lawyers.

#### COMPLIANCE WITH STANDARD DISCOVERY

The focus group discussions began with a brief description of preliminary findings from the attorney surveys through December 2013, which indicated that filings to adjust the discovery tier or seeking extraordinary discovery were quite infrequent. Many of the judges noted that they were seeing very few stipulations to expand the scope of discovery, but many motions for extensions of the discovery deadlines. Although Rule 26(c)(6) defines extraordinary discovery as discovery beyond the limits established for standard fact discovery in Rule 26(c)(5), including deadlines for the completion of fact discovery, many of the judges participating in the focus groups appeared to view extensions on the deadlines as not included within the definition of extraordinary discovery.

The judges expressed widespread suspicion that attorneys are routinely agreeing to discovery stipulations at the beginning of litigation, but not filing those stipulations with the court unless they are unable to complete discovery within the required time frame. They were also unsure about the extent to which attorneys were complying with the certification of client informed consent requirement in Rule 26(c)(6) when filing motions or stipulations for extraordinary discovery. Several judges noted that they had disapproved stipulations for extraordinary discovery on grounds that the attorneys had failed to comply with the certification requirement. One judge who was a member of the Advisory Committee while the revisions

<sup>&</sup>lt;sup>63</sup> District court judges who participated in the focus groups included David M. Conners (2nd), Robert J. Dale (2nd), Noel S. Hyde (2nd), Thomas L. Kay (2nd), James T. Blanch (3rd), L. A. Dever (3rd), Paul Parker (3rd), Todd M. Schaughnessy (3rd), Kate A. Toomey (3rd), Derek P. Pullan (4th), James R. Taylor (4th), William Barrett (5th), Wallace A. Lee (6th), Lyle R. Anderson (7th), and Edwin T. Peterson (8th). AOC staff who participated included State Court Administrator Daniel Becker, District Court Administrator Debra J. Moore, and Judicial Education Director Thomas Langhorne.

to Rule 26 were being debated suggested that the Advisory Committee should consider removing the ability of attorneys to stipulate to time extensions and only permit them by leave of court.

Most judges expressed their belief that the disclosure requirements in Rule 26(a) have been quite helpful in helping attorneys understand and assess the merits of the respective claims and defenses, and cases therefore move forward faster. According to judges, attorneys in Tier 1 cases seemed to catch on more quickly about the need to conduct discovery quickly. But at least one judge thought that attorneys had many more opportunities to enter objections to evidence on the grounds of untimely disclosure than they were actually taking, possibly due to unfamiliarity with the detailed requirements of Rule 26(a).

#### **DISCOVERY DISPUTES**

Many judges indicated that they had experienced significant decreases in the number of motions to compel discovery and motions for protective orders since implementation of the Rule 26 revisions. They believed part of the decrease was the result of the restrictions on discovery associated with the discovery tiers. Because the amount of discovery is significantly curtailed, especially for Tier 1 and Tier 2 cases, there is simply less material about which to disagree. In addition, the Rule 4-502 procedure does not stay the discovery deadlines while a Statement of Discovery Issues and the associated Statement in Opposition are pending. Many lawyers are cognizant of the limited time to complete discovery and have taken a "pick your battles" approach to litigation. The combination of fewer discovery disputes and the expedited process for resolving them has resulted in an increase in judges' availability to decide discovery disputes in a timely manner.

Most of the focus with respect to discovery disputes has shifted to the automatic disclosure requirements. On the few occasions when discovery disputes arise, a major benefit of Rule 4-502 is the requirement that attorneys submit a proposed order with the Statement of Discovery Issues and Statement in Opposition, which helps judges focus on the disputed issues instead of having to wade through the often lengthy briefs that previously accompanied motions to compel and motions for protective orders.

## USE OF CORIS FOR OVERSIGHT/ENFORCEMENT

There was a lengthy discussion in one of the focus groups about the preliminary finding from the attorney survey that a significant proportion of attorneys disagreed that discovery disputes were resolved in a timely manner.<sup>64</sup> One explanation proffered for the dissatisfaction was confusion on the part of attorneys about the mechanism for requesting a judicial decision on discovery disputes. Rule 4-502 requires the filing party to file a notice to submit for decision after the opposing party has had an opportunity to file a statement in opposition. This notice alerts the judge that the issue is ripe for decision. Since implementation of mandatory e-filing, most judges would be unaware that the issue is pending until the notice to submit for decision triggers an alert for the trial judge.

Much of the subsequent focus group discussion centered on the most appropriate and effective remedy for addressing delays associated with attorneys' failure to file the notice to submit for decision. Some judges believed that improved attorney education was necessary, particularly insofar that most attorneys would not be aware that the Utah e-filing system implemented in April 2013 does not automatically alert judges when a statement of discovery

<sup>&</sup>lt;sup>64</sup> After comparing the attorney survey responses with the CORIS Data, the NCSC found that attorney opinions about the timeliness of resolving discovery disputes was significantly more positive for cases in which the CORIS data confirmed that a statement of discovery issues had been filed. See *supra* Table 24. The CORIS data was not available when the judicial focus groups took place in April 2014.

issues is filed. One judge explained that he has taken a proactive approach in discovery disputes: he asks his judicial assistant to be on the lookout for Rule 4-502 Statements, and rather than waiting for the statement in opposition and notice to submit for decision to be filed, he telephones the attorneys and resolves the dispute informally.65 Other judges were less forgiving, opining that the practice of filing a notice to submit for decision predated Rule 4-502 and that attorneys who fail to follow the rule requirements should not complain when their own lapses affect the timeliness of decisions on discovery disputes. This point lead to a discussion about whether a technological approach - namely, programming CORIS to identify a statement of discovery issues at filing and automatically alert the judge of the pending filing after the 5-day period for filing a statement in opposition has expired - would be a more effective approach.

The discussion about technology-related factors contributing to delay also prompted a discussion about the extent to which judges were using the CORIS case management tools for routine oversight and enforcement of the Rule 26 revisions. CORIS is programmed to generate advisory notices of discovery deadlines including the due date for filing a COR. Although many of the judges authorize their judicial assistants to issue orders to show cause when cases have not registered any activity for a defined period of time (usually 120 days), most were unaware that CORIS had the capability to monitor Rule 26 compliance and had not directed their judicial assistants to include Rule 26 noncompliance in routine case management oversight.

#### **OVERALL IMPRESSIONS**

In general, the judges who participated in the focus groups were fairly positive about the impact of the Rule 26 revisions thus far. There was general agreement that one benefit of the revisions was that they leveled the playing field between smaller and larger law firms insofar as larger firms could no longer bury the small firms with excessive discovery requests. Several also opined that the automatic disclosure requirements had forced collection agencies to interact more constructively with defendants, who were disproportionately self-represented. Finally, the judges expressed greater confidence in their authority to enforce the disclosure rules by excluding evidence from trial due to the explicit language in Rule 37(h) mandating exclusion.

<sup>&</sup>lt;sup>65</sup> The NCSC investigated the relationship between the frequency and timing of notices to submit decision and the timing of subsequent decisions on discovery disputes. A statement of discovery issues was filed in 103 cases, but a subsequent notice to submit for decision was only filed in 40 of those cases (40%). Judicial decisions on the statement of discovery issues were identified in 41 cases. The average number of days from the filing of the statement of discovery issues to the entry of a judicial decision on the issue was 50 days and there was no statistically significant difference based on whether a notice to submit for decision was filed (21 cases) or not (20 cases).

# **Civil Litigation Cost Model Survey**

One component of this evaluation was intended to provide estimates of litigation costs (attorneys' fees and expert witness fees) for civil cases. In 2012, the NCSC developed the Civil Litigation Cost Model (CLCM), a new methodology for estimating litigation costs. The CLCM employs survey methodology to measure the amount of time expended by attorneys to complete a variety of litigation tasks in civil cases. The survey also documents hourly billing rates for senior and associate attorneys and paralegal staff to generate costs associated with the completion of those litigation tasks. The NCSC pilot-tested the CLCM with the membership of the American Board of Trial Advocates (ABOTA).66 ABOTA's review of the findings from the pilot test concluded that the CLCM estimates were reasonable given the members' extensive experience in civil litigation. For the Utah evaluation, the NCSC distributed a modified version of the CLCM survey to attorneys identified as counsel of record for civil cases filed between January 1 and June 30, 2012. The modifications included an expanded list of civil cases to generate litigation costs for the most common types of civil cases filed in the Utah District Courts subject to Rule 26. The survey also included a series of questions intended to provide context about the substantive and procedural characteristics of a "typical" case that would likely affect the amount of time expended during litigation (e.g., the number and types of litigants, the number of claims and defenses raised, the expected value of the case, the likelihood of Daubert motions or other pretrial dispositive motions, and probabilities about how the case would resolve).

## CLCM METHODOLOGY AND SURVEY RESPONSES

The Utah CLCM was distributed via email to 2,487 attorneys of record in the post-implementation sample cases. The attorneys were directed to the online survey beginning June 2 through June 13, 2014. The attorneys were asked a series of questions about their law practice including the county in which they most often practice, the size of the law firm, the hourly billing rates or average annual salaries for senior and associate-level attorneys and paralegals in the firm, and the types of civil cases on which they regularly practice. The survey then directed the attorneys to describe the substantive and procedural characteristics of a typical case of a type in which they regularly practice followed by estimates of the number of hours senior and associate-level attorneys and paralegals would normally expend to complete the litigation tasks associated with case initiation, discovery, settlement negotiations, pretrial preparation, trial, and post-disposition. The estimates requested for trials did not differentiate between bench trials and jury trials. The survey questions are included as Appendix D.

A total of 255 attorneys completed the Utah CLCM survey (10.3% response rate). Table 26 provides a description of respondent characteristics. More than two-thirds of respondents (69%) report that they practice primarily in the Third Judicial District, another 10% practice in the Second and Fourth Judicial Districts, respectively, and the remaining 11% of respondents practice elsewhere in the state. All of the Utah judicial districts are represented by at least one respondent in the survey. Slightly more than half of the respondents (52%) work in relatively small law firms (e.g., less than 5 attorneys) or as solo practitioners. Approximately one-third work in law firms of 6 to 20 lawyers. Only 13% work in firms of 50 or more lawyers. Most of the law firms (63%) serve both plaintiffs and defendants as clients; 22% are plaintiff-oriented law firms and 11% are defendant-oriented law firms, 7% of which represent insurance carriers. Seven respondents were in-house counsel. Nine out of ten respondents work in law firms that routinely practice in the area of tort, contract and real property law; 50 respondents practice in boutique firms that specialize in one particular area of law. One-third routinely practice domestic relations law.

Although the NCSC has confidence that the estimates generated by the CLCM provide reliable estimates of the range of costs associated with different types of civil cases, some caveats about the limitations of the methodology should be acknowledged. First, the accuracy of the estimates is based on attorney reports

<sup>&</sup>lt;sup>66</sup> PAULA HANNAFORD-AGOR & NICOLE L. WATERS, CASELOAD HIGHLIGHTS: ESTIMATING THE COST OF CIVIL LITIGATION (NCSC Jan. 2013); Paula Hannaford-Agor, *Measuring The Cost Of Civil Litigation: Findings From A Survey Of Trial Lawyers*, VOIR DIRE 22 (Spring 2013).

## Table 26: Respondent Characteristics

PRIMARY PRACTICE AREA	NUMBER	%
First District	6	2%
Second District	25	9.8%
Third District	176	69.0%
Fourth District	25	9.8%
Fifth District	15	5.9%
Sixth District	4	1.6%
Seventh District	1	0.4%
Eighth District	3	1.2%
LAW FIRM SIZE		
Solo Practitioner	56	22.0%
2-5 Attorneys	79	31.0%
6-20 Attorneys	71	27.8%
21-50 Attorneys	16	6.3%
More than 50 Attorneys	36	14.1%
LAW FIRM CLIENTELE		
In-house counsel	7	2.7%

211 /0
22.4%
63.1%
11.8%
7.5%

PRACTICE AREAS			BOUTIQUE SPECIA	ALTY
General Civil	230	90.2%	37	16.1%
Automobile Tort	101	39.6%	3	3.0%
Premises Liability	69	27.1%	0	0.0%
Professional Malpractice	67	26.3%	7	10.4%
Business/Commercial	160	62.7%	9	5.6%
Insurance Subrogation	16	6.3%	0	0.0%
Employment	34	13.3%	0	0.0%
Debt Collection	82	32.2%	12	14.6%
Real Property	135	52.9%	6	4.4%
Domestic Relations	94	36.9%	14	14.9%
Divorce	92	36.1%	13	14.1%
Paternity	71	27.8%	0	0.0%
Support/Custody	80	31.4%	1	1.3%

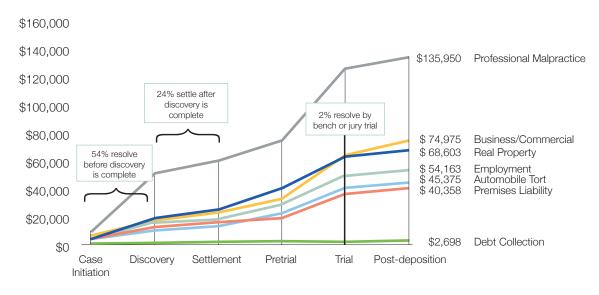
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of the anticipated time expended in a "typical" case of each type, which is a challenging task for many attorneys as evidenced by the number of emailed comments that no cases are ever "typical" and all are completely unique. It is clear from both the emailed comments and the survey responses that most attorneys draft their responses envisioning a case that proceeds to a conclusion on the merits. Consequently, case events such as motions in limine and dispositive motions are anticipated even though other data from the evaluation (e.g., case-level disposition statistics, attorney surveys) suggest that most cases do not progress far enough to necessitate those events. In addition, plaintiff attorneys in particular reported great difficulty in estimating the amount of time expended on various litigation tasks due to practicing in contingency fee environments in which records of billable hours are not routinely kept.

#### ESTIMATES FOR LITIGATION TIME AND COSTS

The findings report the interquartile range of estimates — that is, the estimates for time and costs for the 25th, 50th and 75th percentiles — which has the advantage of displaying the likely variation in time and costs for similar cases and also mutes the effect of extreme outliers in the data. Detailed summaries of time and cost estimates and substantive and procedural case characteristics are attached in Appendix E.

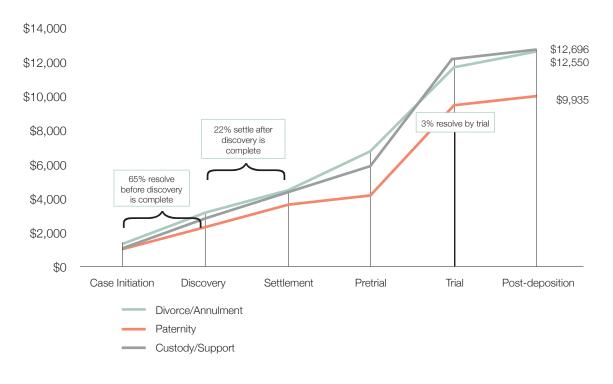
Figures 15a and 15b display the median estimated cumulative costs of litigation per side by litigation stage for the non-domestic and domestic case types



#### Figure 15a. Estimated Median Cumulative Legal Fees for Non-Domestic Civil Cases

included in the Utah CLCM survey.<sup>67</sup> Looking at the slopes at each litigation phase for different types of cases, we can see that the costs expended for trial result in the steepest increase in total cost for all case types. In addition, discovery in professional malpractice cases is considerably more expensive than for other general civil case types and is virtually cost free for debt collection cases. The implication is that if Rule 26 is effective, it should have the greatest impact on malpractice cases, a more moderate impact on

domestic and most other general civil cases, and no appreciable impact on debt collection cases. As the attorney survey found, it is also important to recognize that very few cases actually proceed to trial (2% of non-domestic civil cases and 3% of domestic cases). More than half of non-domestic civil cases (54%) and nearly two-thirds of domestic cases (66%) resolve before completing discovery. In fact, a sizeable portion of cases have very little formal discovery other than the automatic disclosures.



#### Figure 15b. Estimated Median Cumulative Legal Fees for Domestic Civil Cases

<sup>&</sup>lt;sup>67</sup> The median costs for automobile tort, professional malpractice, and real property cases are comparable to those reported in the ABOTA survey, but considerably lower for premises liability (75% of ABOTA median costs), business/commercial (83% of ABOTA median costs), and employment disputes (62% of ABOTA median costs). Some of the explanation for the lower costs may be related to the hourly billing rates for attorneys and paralegal staff, which tended to be somewhat lower in Utah for premises liability and employment dispute cases compared to the ABOTA sample. For the business/commercial cases, the hourly billing rates were somewhat higher in Utah compared to the ABOTA sample, but the explanation may lie in the terminology reflected in the two version of the surveys. The ABOTA version asked attorneys to provide time estimates for breach of contract cases, while the Utah version requested time estimates for business/commercial cases.

## DISCOVERY AS A PROPORTION OF ALL TIME EXPENDED ON LITIGATION TASKS

Because the revisions to Rule 26 were intended to place restrictions on the scope and timing of discovery, it is useful to examine the time expended in discovery efforts as a proportion of time expended for all litigation stages if the case progressed through trial and post-disposition tasks. Table 27 shows the estimated number of hours and the proportion of time expended in discovery tasks. The estimates differ dramatically based on the type of case. Debt collection and domestic cases tended to involve the lowest estimated number of hours expended in discovery, while professional malpractice, real property, and business/ commercial cases involved the most. Proportionately, discovery tasks accounted for approximately 10% to 25% of the total amount of time expended if the case progressed through trial and post-disposition. For most case types, the proportion of time expended in discovery tended to increase progressively from the 25th to the 75th percentile. That is, attorneys who estimated higher amounts of time expended in litigation also tended to report greater proportions of that time spent in discovery tasks. Employment, debt collection, and real property cases were exceptions, however, with the proportion of time expended in discovery either fluctuating or remaining fairly constant across percentiles for total time.

	25TH PE	RCENTILE	50TH PER	RCENTILE	75TH PERCENTILE		
	HOUR	S %	HOURS	%	HOURS	%	
Non-Domestic Civil							
Automobile Tort	12	13%	35	16%	93	19%	
Premises Liability	4	8%	39	20%	104	25%	
Professional Malpractice	70	28%	200	32%	550	39%	
Business/Commercial	14	12%	54	17%	158	22%	
Employment	28	20%	50	20%	80	16%	
Debt Collection	-	0%	4	24%	12	19%	
Real Property	32	25%	78	24%	176	25%	
Domestic							
Divorce	3	13%	9	15%	35	19%	
Paternity	1	6%	7	15%	24	16%	
Custody/Support	4	12%	10	16%	38	18%	

### Table 27: Total Hours and Proportion of Time Expended in Discovery Tasks

## PROBABILITY OF CASE DISPOSITION AND CORRELATION TO TIME EXPENDED ON LITIGATION TASKS

The Utah CLCM survey asked attorneys to estimate the percentage of cases that resolve by default judgment, dismissal, settlement, summary judgment, bench trial and jury trial. Settlement was reported as the predominant manner of disposition for all case types except debt collection, for which default judgment was the most common manner of disposition. For the purpose of estimating litigation costs, the manner of disposition is important insofar that it provides a mechanism to isolate time and costs for tasks that take place relatively early in the litigation process from tasks that take place in later stages of litigation (e.g., summary judgment motions and trials). Table 28 illustrates that the majority of cases for all case types settle or are resolved without the attorneys undertaking pretrial preparation or trial tasks. Moreover, the attorney surveys conducted earlier in this evaluation revealed that most cases (68% to 82% depending on the assigned discovery tier) settle without completing discovery. The CORIS data indicated that non-domestic cases in which an answer was filed settle at rates between 17% (debt collection) and 56% (Tier 3 cases). However, the CLCM estimates of cases resolved by bench trial (7% overall average versus 2% in CORIS) and jury trial (5% overall average versus 1% in CORIS) are extremely inflated.

	DEFAULT JUDGMENT	DISMISSAL	SETTLEMENT	SUMMARY JUDGMENT	BENCH TRIAL	JURY TRIAL
Non-Domestic Civil						
Automobile Tort	1%	2%	81%	4%	3%	9%
Premises Liability	1%	4%	77%	7%	2%	9%
Professional Malpractice	0%	7%	67%	12%	2%	12%
Employment	4%	10%	60%	18%	6%	6%
Business/Commercial	6%	2%	55%	19%	12%	6%
Real Property	6%	4%	54%	21%	11%	6%
Debt Collection	50%	3%	36%	9%	4%	1%
Domestic						
Divorce	9%	4%	73%	3%	10%	1%
Paternity	7%	3%	71%	6%	10%	3%
Custody/Support	11%	3%	70%	4%	12%	1%

## Table 28: Average Probability of Disposition by Case Type

The NCSC examined the relationship between the attorney estimates of the frequencies of various case dispositions and the amount of time expended on litigation tasks. See Table 29. As attorney expectations that the case will result in a default judgment increase, the amount of time expended on both discovery tasks and all litigation tasks is significantly reduced. In contrast, as attorney expectations that the case will be resolved by summary judgment or by jury trial increase, the amount of time expended on discov-

ery and on all litigation tasks is significantly increased. There was no correlation between time expended and attorney expectations for settlements or bench trials, and only a marginal correlation with total time for dismissals. In essence, the attorney expectation about how a case will resolve may act as an incentive to either expend very little time and effort preparing the case (default judgments) or to expend significantly more time and effort (summary judgments and jury trials).

	PEARSON R-SQUARED				
	TOTAL TIME	DISCOVERY TIME			
Default judgment	-0.525 ***	-0.455 ***			
Dismissal	0.123 †	0.106			
Settlement	0.113	0.045			
Summary judgment	0.349 ***	0.356 ***			
Bench trial	-0.057	-0.06			
Jury trial	0.37 ***	0.356 ***			

#### Table 29: Case Disposition Probabilities and Time Expended on Litigation Tasks

+ Significant at .10

\* Significant at .05

\*\* Significant at .01

\*\*\* Significant at .001

## **Conclusions and Recommendations**

The Rule 26 revisions have been the focus of intense scrutiny across the nation as both state and federal courts seek to improve civil case management. The Utah district courts have focused their efforts on the discovery phase of civil litigation. The revisions to Rule 26 were intended to ensure that the scope and timing of discovery, and by extension the costs associated with discovery, are proportional to the interests at stake in the litigation. There is therefore some irony in the fact that one of the primary findings of this evaluation is that remarkably few cases filed in the Utah district courts are "litigated" in the traditional sense of that term. The vast majority of cases in both the pre-implementation and post-implementation samples were uncontested and were ultimately disposed by default judgment or dismissal. An impact from the Rule 26 revisions would not be expected for cases in which discovery never took place. For cases in which an answer was filed, however, the general conclusion is that the Rule 26 revisions have had a positive impact on civil case management in terms of both reduced time to disposition overall, and decreased frequency of discovery disputes in non-debt collection and non-domestic cases.

A reduction in time to disposition was observed for cases in all three discovery tiers, for both debt collection and non-debt collection Tier 1 cases, and for both domestic and non-domestic Tier 2 cases. The uniformity of this effect is remarkable in itself, as many other civil justice reforms tend to have differential effects depending on case type. In addition, the NCSC found that impact on time to disposition was independent of other caseflow management efforts. The Second, Fourth, and Seventh Districts have a stronger tradition of judicial case management than other districts across the state, and consequently had significantly shorter time to disposition than other districts. However, the impact of the Rule 26 revisions was observed in districts both with and without traditions of judicial case management. Finally, the Rule 26

revisions appear to shift dispositions for non-domestic cases in all three tiers from judgments to settlements regardless of whether an answer was filed. This suggests that the parties are engaging in more constructive settlement negotiations, presumably resolving the cases in ways that are perceived as fairer to both parties.

There was a difference in the impact of the Rule 26 revisions on the frequency of discovery disputes based on case type. In Tier 1 debt collection cases, the frequency of discovery disputes more than doubled from 2.2% to 5.6%. Although generally an increase in discovery disputes would be perceived as an undesirable effect for debt collection cases, it may actually confirm judicial beliefs that these types of cases are now being litigated on a more even playing field between collection agencies and debtors - a positive effect. All other non-debt collection civil case types experienced decreased rates of discovery disputes, although the reduction observed in Tier 2 non-domestic cases from 10.2% to 8.3% was not statistically significant. Moreover, when discovery disputes occurred, they arose significantly earlier in the litigation process across all discovery tiers, case categories, and case types. It is not clear whether the earlier emergence of discovery disputes is occurring because attorneys have shifted the focus of discovery from standard discovery to the automatic disclosures or, alternatively, because the time clock for completing discovery is running and attorneys are now buckling down and identifying issues earlier in the case. In either event, it provides the trial judges an opportunity to intervene and get the case back on track earlier than would have happened before the Rule 26 revisions went into effect.

The Rule 26 revisions have also had an unexpected impact on litigant representation status: the proportion of plaintiffs who retained legal counsel in non-debt collection and non-domestic civil cases increased significantly for both Tier 1 and Tier 2, which also corresponded with the shift in case dispositions from judgments to dismissals and settlements. Representation status did have an effect on Rule 26 short-term impacts and compliance, but it was cases in which both parties were represented that were more likely contribute to tier inflation, to involve amended pleadings, and to have no Certificate of Readiness for Trial as compared to cases in which one or both parties were self-represented.

It was not possible to document whether the observed reduction in time to disposition resulted in a corresponding decrease in litigation costs, but this is certainly a plausible conclusion for many cases. A sizeable majority of attorney survey respondents either agreed that disclosure and standard discovery under Rule 26 provided sufficient information with which to assess claims or were neutral in their opinions on this matter. The majority of attorneys reported that they were able to resolve the case in question without completing discovery. Indeed, attorney reports about the scope of discovery undertaken suggest that very little discovery takes place, even in cases in which an answer is filed. It is not clear whether the information provided in the automatic disclosures is more than sufficient for many litigants to resolve the case with less formal discovery than before the Rule 26 revisions were implemented, or whether the amount of discovery undertaken in most cases has always been relatively low. In either event, because the automatic disclosures are required relatively early in the litigation, the parties may be able to resolve these cases earlier than before the Rule 26 revisions went into effect. Finally, the decrease in the frequency of discovery disputes in non-debt collection and non-domestic cases would likewise reduce costs associated with satellite litigation, and the explicit limits on the length of briefs accompanying discovery motions under Rule 4-502 should also reduce the amount of time involved in drafting motions.

CORIS data could not be used to assess the extent to which parties complied with the standard discovery restrictions, but responses from the attorney surveys requesting information about the scope of discovery suggest very high compliance - generally 90% or higher for all types of discovery and for all three discovery tiers. The survey was administered only to attorneys of record in cases filed between January 1 and June 30, 2012, so there are no data available to compare the scope and costs of discovery before the Rule 26 revisions went into effect. In drafting the Rule 26 revisions, the Advisory Committee intended that the expanded scope of information required for automatic disclosures would substantially reduce the amount of information to be disclosed through traditional discovery (interrogatories, requests for admission and production, and witness depositions). It is likely that the high rate of compliance with standard discovery restrictions reflects the impact of the expanded automatic disclosure requirements, in effect replacing the need for traditional discovery.

The attorney survey responses, especially the open-ended comments, voiced some criticism that the expanded automatic disclosure requirements added unnecessary complexity to the pretrial process, increasing costs. This may be an accurate assessment insofar as it describes a shift in the complexity of the information exchange from the formal discovery phase of litigation to the automatic disclosure process, which typically takes place much earlier in litigation. The overall effect of the increased availability of information on which parties can assess the merits of their respective claims and defenses, and the resulting shift in dispositions from judgments to settlements, suggests that the tradeoff is a fair one that may lead to greater satisfaction with outcomes on the part of the litigants.

It is also possible that the vast majority of cases never needed as much discovery as was permitted under the former version of Rule 26. The original formula-

tion of the rules permitted virtually unlimited discovery provided that requests were "reasonably calculated to lead to the discovery of admissible evidence."68 The surprisingly large proportion of cases in which no discovery other than automatic disclosures took place raises the question of whether the standard discovery restrictions established in the Rule 26 revisions may still be excessively generous. The NCSC notes that the pilot project beginning in January 2015 in the Second, Third, and Fourth Judicial Districts will involve intensive judicial case management for Tier 3 cases, including an initial case management conference in which the trial judge and attorneys will meet to identify disputed issues and establish an individualized discovery plan for the case. If this pilot project proves successful, the Advisory Committee should consider restricting the scope of discovery even further, especially for Tier 2 and Tier 3 cases, and expanding the use of intensive judicial case management to Tier 2 non-domestic cases in which an answer is filed. In essence, the default standard discovery for non-domestic Tier 2 and Tier 3 cases would be the same as Tier 1 with adjustments decided during the Rule 16 conference. The open-ended comments from the attorney survey certainly suggest that additional judicial involvement in case management and meaningful enforcement of the rules would be welcomed by both plaintiff and defense attorneys.

Some additional concerns about the impact of the Rule 26 revisions are worth noting. Very few attorneys sought post-filing adjustments either to obtain a higher, less restrictive discovery tier or to request extraordinary discovery. Instead, there is ample evidence in non-debt collection and non-domestic cases that many attorneys are preemptively inflating the amount in controversy in the pleadings to secure a higher discovery tier. In addition, judges who participated in the judicial focus groups voiced suspicions

that attorneys are routinely agreeing to extraordinary discovery among themselves, without filing formal stipulations with the court. Although the time to disposition analyses indicate that most cases are resolving sooner as a result of the Rule 26 revisions, many attorneys still fail to file a Certificate of Readiness for Trial even when it is apparent that the litigants have exceeded the timeframe for completing standard discovery by a significant margin. This raises the significant question of whether noncompliance with Rule 26 is normatively a bad thing. On the one hand, there is a reasonable argument that litigants should not be allowed to game the system, stipulate around the rules, or ignore established deadlines without express court approval. That, after all, is the point of the certification requirement - to ensure that trial judges have the opportunity to disapprove stipulations for extraordinary discovery if the client has not been informed about the potential for increased costs and time or if the proposed discovery is disproportional to the stakes of the case. On the other hand, the Rule 26 revisions may have already sufficiently raised expectations concerning timely discovery, particularly in light of judges' increased confidence in striking evidence for untimely disclosure, to achieve the desired effects without requiring district court judges to engage in aggressive procedural oversight of the litigation.

Second, it is important to note that the survey responses indicate that many attorneys are still unenthusiastic about the Rule 26 revisions. Negative opinions on the part of survey respondents may be affected by self-selection bias — that is, attorneys who were more critical of the Rule 26 revisions were more likely to respond to the survey than attorneys who were pleased or simply indifferent to the changes. Some caution about relying too heavily on the survey findings is also due given the inconsistencies between respondent reports of case events and the CORIS

records. This may indicate that attorneys were relying more heavily on their general perceptions about the rule changes than on their actual experiences in specific cases. Finally, it is possible that negative opinions are simply an artifact of lawyers' traditionally conservative attitudes toward change. The revisions have been in place for only a limited time, and attorney opinions may become more positive in time.

As policymakers within the Utah judicial branch consider the findings from this evaluation, the NCSC recommends that they keep in mind the increased capacity of the district courts for engaging in effective oversight and enforcement in civil case management. Mandatory e-filing makes discovery tier assignments virtually automatic and now generates advisory notices about discovery deadlines in all cases. The CORIS technology infrastructure can largely automate compliance reviews for key case events (e.g., completion of fact discovery, completion of expert discovery, trial readiness certificates). The staffing models now in place in Utah provide judges with more experienced judicial support than is available in most, if not all, state courts across the country. Yet the judicial focus group discussions indicated that many judges were unaware of the functionality in CORIS to track compliance with Rule 26 deadlines and had not authorized their judicial case management teams to routinely monitor Rule 26 compliance. The combination of experienced non-judicial support teams and enhanced technology functionality could be used to conduct routine case management, including monitoring compliance with benchmark events throughout the case. Doing so would provide more consistent oversight of the discovery process and permit earlier judicial intervention in appropriate cases, which would likely result in even shorter overall disposition times, especially for cases that would otherwise languish long after the Certificate of Readiness for Trial is due.

Finally, this evaluation focuses on the impact of the Rule 26 revisions on cases in which an answer was filed. As noted previously, these cases comprise only a small proportion of the total number of civil cases filed each year in the Utah district courts. There was a significant decrease in the answer rate in the post-implementation sample, although this was not an anticipated impact of the Rule 26 revisions and may be unrelated to the revisions. There is certainly no theoretical reason why the rule revisions would dissuade defendants from engaging in the litigation process by responding to complaints. Similarly, the NCSC did not find a difference in overall filing rates that would suggest that reduced discovery time and costs were resulting in more plaintiffs filing cases that would previously have been too expensive to file. This may result merely from the fact that too little time has elapsed for the legal community to adapt its practices to the rules; a difference in filing and answer rates may become more apparent over time. In the meantime, however, the NCSC was struck by how much of the civil caseload is uncontested and the implications of that finding for public trust and confidence in the civil justice system. It is neither possible nor necessarily good policy to force litigants to actively engage in the litigation process in every case; some litigants may obtain mutually acceptable resolutions to their disputes outside of the judicial process. Moreover, judicial resources should ordinarily be focused only on those cases in which the parties are actively engaged in litigation. Nevertheless, the NCSC recommends that state court policymakers take a closer look at the cases in which no answer is filed to determine if systematic factors are dissuading parties from actively litigating their cases.

# Appendix A: Attorney Survey

## UTAH DISCOVERY RULES EVALUATION

### ATTORNEY SURVEY

The Utah Supreme Court has requested that the National Center for State Courts (NCSC) evaluate the impact of revisions to the Utah Rules of Civil Procedure related to discovery. This survey is intended to document your experience with the revised discovery procedures. You have been selected to participate because, according to the case management system for the District Court, you were an attorney of record in a civil case filed in the Utah District Courts between January 1, 2012 and June 30, 2012 that has since fully resolved.

We anticipate that the survey will take approximately 20 minutes to complete. Your responses will be kept strictly confidential and the evaluation findings will be presented only in aggregate form. If you have questions about the survey or the Rule 26 Evaluation, please contact Paula Hannaford-Agor at phannaford@ncsc.org or Nicole Waters at nwaters@ncsc.org.

#### **Confirm Case Information**

According to the case management system for the District Court, you are an attorney of record in the following case. Please verify that this information is correct, and if it is incorrect, please edit.

	PLEASE EDIT IF INCORRECT	CORRECT
Case Number:	124500024	
Case Name:	Ashley v. Ashley	
Case Type:	O Divorce / Annulment	
Representing:	O Plaintiff/Petitioner	
	O Defendant/Respondent	
	O Other	
Filing Date (MM-DD-YY):	4/12/2012	
Disposition Date (MM-DD-YY):	7/12/2012	
Discovery Tier:	O 2	

Please indicate how this case was disposed:

- O Case withdrawn by plaintiff/petitioner
- O Default judgment for defendant/respondent
- O Settlement by parties before discovery completed
- O Settlement by parties after discovery completed

O Summary judgment

O Bench trial

O Jury trial

O Other disposition [specify]

#### Litigation Actions Related to Discovery

Did you file a motion to amend the pleadings to	Did you file a motion for extraordinary discovery
specify a different discovery tier?	with the court?
O Yes	•• Yes
O No	•• No
Did the trial judge grant the motion?	Did the trial judge grant the motion?
O Yes	O Yes
O No	O No
Did you file a stipulation with opposing party for extraordinary discovery with the court? O Yes O No	Did you file a motion to compel discovery? O Yes O No
Did the trial judge deny or modify the stipulation?	Did the trial judge grant the motion?
O Yes	O Yes
O No	O No
	Did you file a motion for a protective order? O Yes O No
	Did the trial judge grant the motion? • Yes • No

#### Confirm Fact Discovery Conducted

Please indicate the amount of fact discovery conducted on behalf of your client.

	PLAINTIFF/PETITIONER	DEFENDANT/RESPONDENT
Number of		
Fact witnesses for		
Requests for production served on		
Requests for admission served on		
Interrogatories served on		
Hours (rounded to nearest 30 minutes) of depositions of fact witnesses for		

Please indicate the approximate date on which discovery of fact witnesses was completed:

- O Date (date must occur after filing date and before disposition date) \_\_\_\_
- ${\rm O}$  N/A. Case resolved before fact discovery was completed.

#### **Confirm Expert Discovery Conducted**

Please indicate the amount of expert discovery conducted on behalf of your client.

	PLAINTIFF/PETITIONER	DEFENDANT/RESPONDENT
Number of		
Expert witnesses for		
Expert reports accepted for		
Hours (rounded to nearest 30 minutes) of depositions of expert witnesses for		

Please indicate the approximate date on which discovery of expert witnesses was completed:

O Date (date must occur after filing date and before disposition date)

O N/A. Case resolved before expert discovery was completed.

#### Perceptions of Rule 26

Indicate the extent to which you agree or disagree with the following statements based on your experience in this case.

	STRONGLY DISAGREE	DISAGREE	NEUTRAL	AGREE	STRONGLY AGREE
The opposing party complied with the automatic disclosure provisions of Rule 26, including supplementing disclosures.					
	<b>_</b>				
The amount of disclosure and standard discovery permitted under Rule 26 provided sufficient information to inform my assessment of the merits of the opposing party's claims.					
The amount of discovery undertaken in this case was proportional to the legal and factual complexity of the case and the amount in controversy.					

Compared to similar cases filed before November 1, 2011...

	STRONGLY DISAGREE	DISAGREE	NEUTRAL	AGREE	STRONGLY AGREE
Discovery was completed more quickly due to the restrictions imposed by the Rule 26 revisions.	٦				٦
This case was resolved more quickly due to the restrictions imposed by the Rule 26 revisions.					
The discovery costs were lower due to the restrictions imposed by the Rule 26 revisions.					

Discovery disputes that arose in this case were resolved in a timely manner

by the expedited procedures in Rule 10-1-306.

- O Strongly Disagree
- O Disagree
- O Neutral
- O Agree
- O Strongly Agree
- O N/A. No discovery disputes arose in this case.

The Statement of Discovery Issues and Statement in Opposition provided sufficient information to the District Court to make an informed decision on the merits of the discovery dispute.

- O Strongly Disagree
- O Disagree
- O Neutral
- O Agree
- O Strongly Agree

O N/A. No Statement of Discovery Issues or Statement in Opposition were filed in this case.

#### **General Comments**

The Utah Supreme Court is interested in any favorable or unfavorable critical analysis that you may have about how the Rule 26 revisions operate in practice. Please provide your comments in the space below.

# Appendix B: Coding Themes for Attorney Survey Comments

## LITIGATION COSTS

Comments with a **cost** theme said that the new rules require initial discovery and depositions that are unneeded. The lack of interrogatories in Tier 1 was cited as a specific reason for increased cost. The rules also force cases to go to trial that could be resolved in a more efficient manner. Examples:

"I believe that in most cases the Rule 26 revisions significantly increase the costs to litigate cases that would normally resolve in settlement because the Initial Disclosures are more in depth and, thus, take much longer to prepare." (Batch 1, #90)

"For the parties themselves, the new rules have made it more difficult to settle cases without going to trial." (Batch 4, #420)

### LITIGATION COMPLEXITY

Comments with the **complexity** theme stated that the new rules surrounding expert witnesses was confusing and that attorneys have to gather too much evidence and can't focus on what is relevant. Examples:

"In almost all cases, I don't need one year's worth of paychecks, three months of bank statements or old appraisals from real estate... It seems that paperwork is being produced to produce paperwork." (Batch 3, #12)

"The part that takes too long and stalls the case is the process of resolving discovery disputes. In my experience, it takes months and months before a discovery dispute will be resolved. During that time, the case comes to a halt and cannot move forward, particularly in domestic cases." (Batch 4, #508)

### ENFORCEMENT AND COMPLIANCE

Comments focusing on **enforcement and compliance** stated that judges are not enforcing the rules or there aren't any consequences for not complying. The rules also encourage parties to undermine each other. Examples:

"There is great uncertainty as to whether one judge will, and another judge will not, extend the deadlines." (Batch 2, #88)

"The threat of Rule 11 sanctions is very serious and was dealt with in this case as though it were common place. The judge allowed these bullying tactics by both the Defendant and his attorneys. Discovery sanctions were not granted, but additional time to conduct discovery was granted." (Batch 6, #347)

## **DISCOVERY TIERS / STANDARD DISCOVERY**

Comments related to **defining tiers and the permissible scope and time frame of discovery** stated that cases don't fit in standard deadlines and recovery of attorneys' fees is limited by what tier the case is in. Comments suggested adding interrogatories for Tier 1 cases, allowing parties to determine timing, and other specific changes to make the process more efficient.

"There [are] many, many cases that have incalculable value, and are of incalculable importance to parties, that have a dollar value less the \$50,000.00. Justice should not have a price tag on it." (Batch 4, #472)

"If the debt is small, the party may plead the case as a tier one case, only to find out that a difficult defendant (or defense attorney) makes the case extremely expensive to litigate, to the point that the attorney's fee recovery would put the case into a tier two case."

(Batch 4, #130400284)

"Timing of discovery deadlines, expert disclosures cannot be determined in advance and are determined only after other events." (Batch 7, #58)

"In Tier 3 cases, we still need expert reports AND depositions." (Batch 4, #130404392)

"The lack of interrogatories makes discovery more difficult, as does the fact that most courts send out an advisory deadline notice. It seems the court should either set the dates, or let the parties set the dates, but to send out advisory dates, which are not set in stone, just adds to the confusion that can cause deadlines to be missed." (Batch 3, #61)

### PARTY OR CASE-TYPE SPECIFIC THEMES

**Party or case type-specific** comments stated that the rules put a certain group at a disadvantage. Examples:

"It has been my experience that pro se litigants are often unaware of the initial disclosure requirements or, if they are aware, they fail to understand their duty to participate and disclose relevant information."

(Batch 1, #126)

"I think the rule changes are well intentioned, and I can see how they would be very effective in certain types of cases, personal injury for example, but in divorce and child custody cases, it just creates more work than necessary." (Batch 5, #187) "Generally on other cases--especially as to interrogatories and request for documents, the new discovery only seriously hurt Plaintiffs/Petitioners and benefit Defendants and benefit court reporters because depositions are now the only avenue for a more open discovery exchange." (Batch 4, #139900934)

#### **POSITIVE COMMENTS**

Positive comment examples:

"I typically represent consumers in debt collection cases. I have generally found the disclosure rules to enable my clients to present their defenses in a cost-effective manner." (Batch 4, #641)

"In my practice the only useful aspects of Rule 26 revisions were shifting the burden to the party seeking discovery and the elimination of attorney conferences." (Batch 1, #50)

"I appreciate the limitations on interrogatories and requests for production that unreasonably escalated the attorney fees and costs in divorce actions based on "canned" discovery requests on issues not relevant to the outcome of the divorce action." (Batch 1, #59)

## Appendix C: Handout and Focus Group Discussion Questions

### OVERVIEW OF NCSC EVALUATION APPROACH

- Review of CMS data to identify case-level changes in evaluation metrics
  - Compare civil and domestic cases filed between January 1 and June 30, 2012 with comparable cases filed between January 1 and June 30, 2011.
  - Focus mainly on cases in which an Answer was filed (approximately half (56%) of civil cases and one-third (31%) of domestic cases.
- Attorney survey of Rule 26 impact on individual cases and attorney opinions
  - Attorneys surveyed quarterly on a rolling basis as cases resolved.
  - Caveats about data cleaning to prevent multiple surveys being sent to the same attorney.
  - Survey batches through December 31, 2013 included responses from 742 attorneys in 658 cases. Overall response rate was 22% and 31% of cases.
- Judicial focus groups to assess impact on judicial workload.
- Working hypotheses (short term)
  - Increase in the number of orders to amend pleadings to specify damages so the appropriate discovery tier can be assigned;

- Increase in the number of motions to amend pleadings to adjust the assigned discovery tier;
- Increase in the amended disclosures as parties seek to ensure that potential witnesses and evidence will be admissible for trial if needed; and
- Increase in stipulations or motions to expand discovery beyond the scope or time permitted under the assigned discovery tier.
- Working hypotheses (long term)
  - Decrease in the amount of time expended to complete discovery;
  - Commensurate decrease in the time to disposition due to the decrease in the discovery period;
  - o Decrease in costs associated with discovery;
  - o Increase in filings in lower value cases;
  - Preference by litigants to opt for a written report rather than oral deposition of opposing expert witnesses;
  - Increase in the number of retained expert witnesses;
  - Lower compliance rate with the automatic disclosure requirements by self-represented litigants compared to litigants represented by legal counsel; and
  - o Increase in the trial rate, especially for Tier 1 cases.

#### Short term working hypothesis that substantial numbers of attorneys would seek extraordinary discovery

ADJUSTED DISCOVERY TIERS/EXTRAORDINARY DISCOVERY SOUGHT	# CASES	%	GRANTED/APPROVED
Motion to amend pleadings to adjust discovery tier (n=545)	5	<1%	3
Stipulation for extraordinary discovery (n=560)	17	3%	13
Motion for extraordinary discovery (n=560)	5	<1%	3

- A. Confirm with judges that these numbers/percentages appear to be correct.
- B. Are judges hearing from attorneys informally that Rule 26 tiers are reasonable/unreasonable?
- C. Most motions/stipulations are granted/approved, but not all. On what basis are decisions on motions/stipulations related to proportionality made?

Overall, the vast majority of attorneys - 90% or more for all discovery tiers and for all types of discovery report that they are complying with Rule 26. In the 13 cases in which attorneys reported that discovery exceeded the Rule 26 requirements, nearly half (6) either entered a motion or stipulated to extraordinary discovery, which was accepted by the trial courts. In the remaining 7 cases, however, the attorneys either moved for or stipulated to extraordinary discovery, but the motion was denied by the trial court, and the attorneys nevertheless reported exceeding the scope of discovery permitted by Rule 26. In several of these cases, it was apparent from the attorney comments on the survey that they had agreed to exchange documents outside of the Rule 26 restrictions, regardless of whether the judge gave leave to do so. Other comments suggest that judges were not enforcing the limitations strongly enough.

Determining the extent of compliance with the discovery timeframes established by Rule 26 is somewhat more challenging due to logical inconsistencies in the data. For example, 15 attorneys reported the date on which fact discovery was completed (which was used to calculate the amount of time from filing to completion of fact discovery) for cases in which they also reported that the case was settled BEFORE discovery was completed; the average time for filing to fact discovery completion for these 15 cases was 308 days regardless of discovery tier. Ironically, for those 15 cases, Tier 1 cases had the longest average time for filing to fact discovery completion (339 days) compared to Tier 2 (301 days) and Tier 3 cases (249 days). It is not clear whether the attorneys simply reported discovery completion dates in error or whether some of these cases simply languished on the court's docket after the parties had agreed to settle, but failed to notify the court in a timely way.

Note that only 21% of attorneys said that discovery was completed more quickly due to the Rule 26 restrictions compared to similar cases filed before November 1, 2011 (40% disagreed, 39% neutral).

To minimize the potential for skewed analysis on this measure, we focused instead on cases in which the attorneys reported settlement AFTER discovery was completed or another form of disposition on the merits (bench trial or summary judgment). For these cases, the compliance with discovery timeframes was 48% of Tier 1 cases completing discovery within 120 days of filing (average = 159 days), 24% of Tier 2 cases within 180 days of filing (average = 205 days), and just 9% of Tier 3 cases within 210 days of filing (average = 303 days). Although it is clear that some cases are completing discovery within the requisite timeframes, most are exceeding those timeframes by a wide margin. If these reports from the attorney survey are representative of all cases, it does not bode well for expectations that Rule 26 will ultimately result in overall reduced filing-to-disposition times.

- A. Request reactions for reported compliance with Rule 26 tier restrictions.
- B. Request reactions for lack of timeliness in completion of fact discovery.
- C. Request reactions to attorney comments suggesting deliberate noncompliance or judicial failure to enforce discovery restrictions. What repercussions do attorneys face with non-compliance to the Rule 26 timeframes? Explore whether the judges are incentivizing compliance adequately. Or is the non-compliance a function of caseflow management practices within the court?

# Reported compliance with Discovery Tier Restrictions

# Table 5: Compliance with Rule 26 Scope of Discovery Provisions

		PERCENT COMPLIANCE		
	RULE 26	PETITIONER	RESPONDENT	
Tier 1 (n=181)				
Average Number of Fact Witnesses		1.8	1	
Interrogatories	0	90%	92%	
Requests for Admission	5	97%	99%	
Requests for Production	5	94%	98%	
Deposition Hours for Fact Witnesses	3	98%	95%	
Days to Completion of Fact Discovery*	120		41%	
Tier 2 (n=159)				
Average Number of Fact Witnesses		1.6	1.2	
Interrogatories	10	95%	95%	
Requests for Admission	10	99%	95%	
Requests for Production	10	97%	87%	
Deposition Hours for Fact Witnesses	15	99%	99%	
Days to Completion of Fact Discovery*	180		34%	
Tier 3 (n=29)				
Average Number of Fact Witnesses		3.4	2.8	
Interrogatories	20	86%	94%	
Requests for Admission	20	100%	100%	
Requests for Production	20	97%	95%	
Deposition Hours for Fact Witnesses	30	97%	97%	
Days to Completion of Fact Discovery*	210		9%	

\* Calculated for cases in which parties settled after discovery completion, bench trials, and summary judgment only.

#### **Discovery of Expert Witnesses**

Nearly two-thirds (64%) of attorneys in cases involving expert witnesses reported that they accepted the expert report while only 15% took expert depositions instead; all depositions conformed to the Rule 26 limit of no more than four hours per expert.

A. Surprisingly few cases had ANY expert witnesses retained for either side. Confirm with judges that this is consistent with past practice. Or has the retention of expert witnesses declined since adoption of Rule 26? If so, why?

B. The attorney survey asked whether discovery costs were lower due to the restrictions imposed by Rule 26 compared to similar cases filed before November 1, 2011. Only 17% agreed (43% disagreed, 39% neutral). Is the reason for the lack of an impact due to the fact that very little expert discovery actually takes place? Or some other reason?

CASES WITH EXPERT WITNESSES									
	PETITIO	ONER	RESPON	RESPONDENT					
	# CASES		# CASES	%					
Tier 1 (n=168)	15	9%	18	11%					
Tier 2 (n=150)	12	8%	17	11%					
Tier 3 (n=27)	9	32%	5	20%					

#### **Resolution of Discovery Disputes**

#### JUDICIAL MANAGEMENT OF DISCOVERY DISPUTES

	STRONGLY DISAGREE	DISAGREE	NEUTRAL	AGREE	STRONGLY AGREE
Discovery disputes were resolved in a timely					
fashion (n=148)	18%	22%	47%	11%	2%
	40%	6	47%		13%
Statement of Discovery Issues and Statement in Opposition provided sufficient information for court to decide discovery					
dispute (n=105)	17%	20%	48%	12%	3%
	37%	6	48%		15%

A. New procedures put in place to expedite the resolution of discovery disputes. Why no improvement demonstrated in attorney surveys?

# Appendix D: Utah CLCM Survey

# UTAH LITIGATION COST MODEL SURVEY

At the direction of the Supreme Court of Utah, the National Center for State Courts (NCSC) is conducting an evaluation of the impact of revisions to Rule 26 of the Utah Rules of Civil Procedure on litigation practices in the District Courts. One component of the evaluation is a survey intended to assess the amount of attorney time and costs associated with litigating a variety of civil and domestic cases. You have been selected as an experienced trial attorney with knowledge about the amount of attorney time needed to complete various litigation tasks. The survey should take approximately 20-30 minutes to complete. Your identity will remain anonymous and all individual responses will be kept confidential. Your responses will be aggregated with others to develop state and national estimates for litigation costs.

#### In which county do you practice most often?

[drop down menu of Utah counties]

How many attorneys are employed in your law firm/office?

[numeric: xx,xxx]

#### What types of clients does your law firm/office generally represent?

- In-house counsel
- Primarily plaintiffs
- Both plaintiffs and defendants
- Primarily defendants
- Primarily insurance carrier defense

What is the average hourly billable rate OR annual salary for members of your law firm/office?

Senior attorney \_\_\_\_\_ hourly billable rate \_\_\_\_\_ annual salary
Junior attorney \_\_\_\_\_ hourly billable rate \_\_\_\_\_ annual salary
Paralegal \_\_\_\_\_ hourly billable rate \_\_\_\_\_ annual salary

What percentage of your law firm income is based on contingency fees? \_\_\_

#### Please indicate the types of civil cases on which you regularly practice (check all that apply):

#### Civil

- Asbestos
- Civil Rights
- Condemnation
- Contracts
- Debt Collection
- Malpractice
- Personal Injury
- Property Damage
- Property Rights
- Sexual Harassment
- Water Rights
- Wrongful Death
- Wrongful Termination
- Other Civil (please specify)

#### Domestic

- Custody and Support
- Divorce/Annulment
- Paternity
- Other Domestic (please specify)

You will be presented with a series of questions concerning one of the types of civil cases on which you regularly practice. For each type of case, please consider a "typical" case for your law firm or office.

Assume the following:

- The case is "typical" that is, it neither poses extraordinarily difficult or time-consuming issues nor is it an easy case that resolves quickly.
- The case is staffed appropriately in the context of your law firm or office. That is, senior-level attorney participation is focused on case supervision and more complex litigation tasks and junior-

level attorneys and paralegal staff focus on more routine litigation tasks.

You will first be asked to provide a general description of case and litigant characteristics for a typical case of this type that your law firm or office undertakes. Then enter the estimated number of hours spent by both attorneys and paralegals on each stage of the litigation process. Report in increments of half-hours (e.g., 0.5 hours). If possible, use actual billing records to estimate average hours. Each litigation stage includes a description of litigation tasks that are routinely undertaken during that stage.

#### [Case type heading]

#### This case would typically be filed in [state/federal] court.

#### The plaintiff in this case would typically be:

- An individual
- A business entity
- A government agency
- Multiple plaintiffs (please indicate what types of litigants by selecting all that apply)
  - Individuals
  - Business entities
  - Government agencies

#### A defendant in this case would typically be:

- An individual
- A business entity
- A government agency
- Multiple defendants (please indicate what types of litigants by selecting all that apply)
  - Individuals
  - Business entities
  - Government agencies

#### Court costs would typically be:

- Less than \$100
- \$101 to \$250
- \$251 to \$500
- \$501 to \$750
- \$750 to \$1,000
- More than \$1,000

Please indicate whether the following statements are true or false with respect to a typical case.

The plaintiff in this case would typically allege multiple theories of liability.	[T/F]
The defendant in this case would typically raise multiple affirmative defenses.	[T/F]
This case would typically involve a claim for punitive damages.	[T/F]
This case would typically involve motions for state class action certification.	[T/F]
If liability were established, the reasonable expected economic and non-economic compensat	ory

damages would typically be:

- Less than \$50,000
- \$50,000 to \$249,99
- \$250,000 to \$499,999
- \$500,000 to \$1 million
- More than \$1 million

How many experts would the plaintiff(s) typically retain in this case?	[numeric: xx]	
What is a reasonable fee (excluding travel) for EACH plaintiff expert?	[currency: \$xx,xxx]	
How many experts would the defendant(s) typically retain in this case?	[numeric: xx]	
What is a reasonable fee (excluding travel) for EACH defendant expert?	[currency: \$xx,xxx]	
Discovery in this case would typically involve electronically stored information	n (ESI).	[T/F]

This case typically involves participation in the following types of formal or court-mandated ADR (check all that apply):

- Mediation
- Arbitration
- Other ADR
- Not applicable; ADR participation does not typically occur.

This case would typically involve Daubert motions concerning the reliability of expert witness testimony.			
A motion for summary judgment would t	ypically be filed in this case?	[T/F]	
Please indicate the likelihood that this ca (percentages should total 100%)	ase will ultimately be resolved by		
Default judgment	%		
<ul> <li>Dismissal/withdrawal by plaintiff</li> </ul>	%		
<ul> <li>Negotiated settlement by parties</li> </ul>	%		
<ul> <li>Summary judgment</li> </ul>	%		
Bench trial	%		
Jury trial	%		
What proportion of [type] cases is atypic What proportion of [type] cases is atypic			

Please enter the estimated hours spent by both attorneys and paralegals on each stage of the litigation process. Report in increments of half-hours (e.g., 0.5 hours). If possible, use actual billing records to estimate average hours. Each litigation stage includes a description of litigation tasks that are routinely undertaken during that stage.

	SENIOR-LEVEL ATTORNEY	JUNIOR-LEVEL ATTORNEY	PARALEGAL			
	Number of hours spent on case:					
Case Initiation						
Client intake, initial fact investigation, legal research, draft complaint/answer, cross-claim, counterclaim or third-party claim, motion to dismiss on procedural grounds, defenses to procedural motions, meet and confer regarding case scheduling and discovery.						
Discovery						
Draft and file mandatory disclosures, draft/answer interrogato- ries, respond to requests for production of documents, identify and consult with experts, review expert reports, identify and interview non-expert witnesses, depose opponent's witnesses, prepare for and attend opponent's depositions, resolve electronically stored information issues, review discovery/ case assessment, resolve discovery disputes.						
Settlement						
Mandatory ADR, settlement negotiations, settlements confer- ences, draft settlement agreement, file motion to dismiss						
Pre-trial motions						
Legal research, draft motion <i>in limine</i> , draft motion for summary judgment, answer opponent's motions, prepare for motion hearings, argue motions.						
Trial						
Legal research, prepare witnesses and experts, meet with co-counsel (trial team), prepare for, motion to sequester, prepare opening and closing statements, prepare for direct (and cross) examination, prepare jury instructions, proposed findings of fact and conclusions of law, proposed orders, and conduct trial.						
Post-disposition						
Conduct post-disposition settlement negotiations, draft motions for rehearing, JNOV, additur, remittitur, enforce judgment, and any appeal activity						

# Appendix E: Summaries of Time and Cost Estimates by Case Type

# AUTOMOBILE TORT CASES

#### Case description

According to the 23 attorneys who responded to questions concerning automobile tort cases, typical cases have the following characteristics:

- They are universally filed in state, rather than federal court;
- The overwhelming majority of plaintiffs (87%) are individuals, rather than business or government organizations;
- Three-quarters of complaints allege multiple claims and almost all (96%) of answers raise multiple defenses;

- Plaintiffs seek damages less than \$50,000 in 17% of cases, between \$50,000 and \$250,000 in 74% of cases, and more than \$250,000 in 9% of cases;
- Plaintiffs seek punitive damages in 17% of cases;
- All cases employ ADR to resolve the disputes, usually by mediation (76%) or arbitration (5%) or both (19%);
- One-third of cases file *Daubert* motions and 39% file summary judgment motions;
- The substantial majority of cases resolve by settlement (81%) with most of the remaining cases resolved on the merits by summary judgment (4%), bench trial (4%) or jury trial (9%).

		SENIOR AT	TORNEY	RNEY JUNIOR ATTORNEY			PARALEGAL		
PERCENTILE	25TH	50TH	75TH	25TH	50TH	75TH	25TH	50TH	75TH
Intake	2.0	5.0	16.0	1.0	5.0	17.5	2.0	5.0	12.5
Discovery	5.0	10.0	27.5	2.5	15.0	40.0	4.0	10.0	25.0
Settlement	5.0	8.0	15.0	0.0	4.0	20.0	0.0	5.0	10.0
Pretrial	5.0	15.0	27.5	10.0	20.0	40.0	0.0	0.0	8.0
Trial	32.5	40.0	62.5	12.5	35.0	55.0	2.5	20.0	45.0
Post-disposition	5.0	10.0	20.0	2.5	10.0	25.0	0.0	5.0	10.0
Subtotal of Time	54.5	88.0	168.5	28.5	89.0	197.5	8.5	45.0	110.5
Prevailing Hourly Rate	s 225	\$275	\$350	\$175	\$200	\$250	\$75	\$75	\$125
Billable Costs	\$12,263	\$24,200	\$58,975	\$4,988	\$17,800	\$49,375	\$638	\$3,375	\$13,813

# Time estimates

PERCENTILE	25TH	50TH	75TH
Number of plaintiff experts Plaintiff Expert Fees	1 \$1,500	2 \$4,000	2 \$5,000
Number of defendant experts Defendant expert fees	2 \$1,500	2 \$4,000	3 \$6,000
Total Expert Costs	\$4,500	\$16,000	\$28,000

Proportion of	of Time	Expended	per	Litigation	Stage
---------------	---------	----------	-----	------------	-------

	TOTAL TIME						
PERCENTILE	2	25TH	50TH		75TH		
Intake	5	5.5%	15	6.8%	46	9.7%	
Discovery	12	12.6%	35	15.8%	93	19.4%	
Settlement	5	5.5%	17	7.7%	45	9.4%	
Pretrial	15	16.4%	35	15.8%	76	15.8%	
Trial	48	51.9%	95	42.8%	163	34.1%	
Post-disposition	8	8.2%	25	11.3%	55	11.5%	
Subtotal of Time	92		222		477		

#### **Estimated Costs**

#### Cumulative Legal Fees for Automobile Torts



# PREMISES LIABILITY CASES

#### Case description

According to the 24 attorneys who responded to questions concerning premises liability cases, typical cases have the following characteristics:

- They are universally filed in state, rather than federal court;
- The overwhelming majority of plaintiffs (96%) are individuals, rather than business or government organizations;
- Nine-tenths of complaints allege multiple claims and almost all (96%) of answers raise multiple defenses;
- Plaintiffs seek damages less than \$50,000 in 13% of cases, between \$50,000 and \$250,000 in 79% of cases, and more than \$250,000 in 8% of cases;

- Plaintiffs seek punitive damages in 4% of cases;
- Approximately one-third (38%) of cases involves discovery of electronically stored information (ESI);
- All cases employ ADR to resolve the disputes, usually by mediation (75%) or a combination of arbitration and mediation (25%);
- One-third of cases file *Daubert* motions and nearly half (46%) file summary judgment motions;
- More than three-quarters of cases resolve by settlement (77%) with most of the remaining cases resolved on the merits by summary judgment (7%), bench trial (2%) or jury trial (9%).

		SENIOR AT	TORNEY	JUN	JUNIOR ATTORNEY			PARALEGAL		
PERCENTILE	25TH	50TH	75TH	25TH	50TH	75TH	25TH	50TH	75TH	
Intake	2.3	10.0	23.8	0.0	2.0	10.0	0.0	4.5	10.0	
Discovery	2.0	25.0	50.0	0.0	3.5	13.8	2.0	10.0	40.0	
Settlement	5.0	10.0	20.0	0.0	2.0	8.8	0.0	1.0	10.0	
Pretrial	2.0	10.0	25.0	0.0	4.5	10.0	0.0	1.0	5.0	
Trial	35.0	70.0	100.0	0.0	5.0	30.0	2.0	20.0	30.0	
Post-disposition	2.0	10.0	15.0	0.0	2.0	10.0	0.0	1.0	10.0	
Subtotal of Time	48.3	135.0	233.8	0.0	19.0	82.5	4.0	37.5	105.0	
Prevailing Hourly Rates	200	\$250	\$275	\$175	\$180	\$210	\$75	\$85	\$120	
Billable Costs	\$9,650	\$33,750	\$64,281	\$-	\$3,420	\$17,325	\$300	\$3,188	\$12,600	

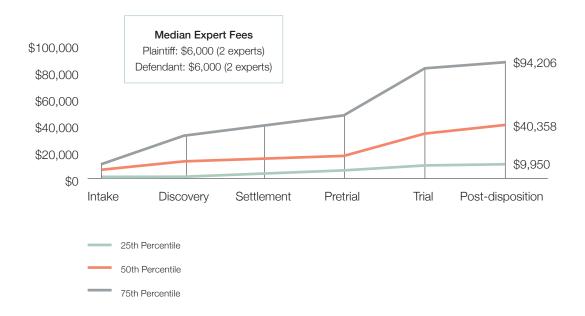
# Time estimates

PERCENTILE	25TH	50TH	75TH
Number of plaintiff experts	1	2	2
Plaintiff Expert Fees	\$1,500	\$3,000	\$5,000
Number of defendant experts	1	2	3
Defendant expert fees	\$2,500	\$3,000	\$5,000
Total Expert Costs	\$3,500	\$12,000	\$25,000

	TOTAL TIME								
PERCENTILE	2	25TH		0TH	75TH				
Intake	2	4.3%	17	8.6%	44	10.4%			
Discovery	4	7.7%	39	20.1%	104	24.6%			
Settlement	5	9.6%	13	6.8%	39	9.2%			
Pretrial	2	3.8%	16	8.1%	40	9.5%			
Trial	37	70.8%	95	49.6%	160	38.0%			
Post-disposition	2	3.8%	13	6.8%	35	8.3%			
Subtotal of Time	52		192		421				

#### **Estimated Costs**

#### Cumulative Legal Fees for Premises Liability Cases



# PROFESSIONAL MALPRACTICE CASES

#### Case description

According to the 22 attorneys who responded to questions concerning professional malpractice cases, typical cases have the following characteristics:

- They are universally filed in state, rather than federal court;
- Approximately three-quarters of plaintiffs (73%) are individuals with the remaining plaintiffs evenly split between business organizations and government agencies (14% each);
- Four-fifths of complaints allege multiple claims and almost all (96%) of answers raise multiple defenses;
- Plaintiffs seek damages less than \$50,000 in 23% of cases, between \$50,000 and \$250,000 in 14% of cases, and more than \$250,000 in 41% of cases;

- Plaintiffs seek punitive damages in 18% of cases;
- Approximately three-quarters (77%) of cases involves discovery of electronically stored information (ESI);
- The overwhelming majority of cases employ ADR to resolve the disputes, usually by mediation (86%) or a combination of arbitration and mediation (5%);
- More than half of cases file *Daubert* motions (55%) and nearly three-quarters (73%) file summary judgment motions;
- Two-thirds of cases resolve by settlement (67%) with most of the remaining cases resolved on the merits by summary judgment (7%), bench trial (2%), or jury trial (12%).

		SENIOR A	TTORNEY	JUI	IOR ATTO	RNEY		PARALEGA	L
PERCENTILE	25TH	50TH	75TH	25TH	50TH	75TH	25TH	50TH	75TH
Intake	10.0	20.0	50.0	5.0	10.0	30.0	1.0	10.0	20.0
Discovery	50.0	75.0	200.0	10.0	100.0	200.0	10.0	25.0	150.0
Settlement	10.0	20.0	30.0	1.0	10.0	20.0	0.0	5.0	10.0
Pretrial	20.0	25.0	60.0	20.0	30.0	75.0	0.0	10.0	20.0
Trial	80.0	100.0	200.0	15.0	100.0	150.0	5.0	50.0	100.0
Post-disposition	10.0	20.0	40.0	5.0	10.0	40.0	0.0	5.0	10.0
Subtotal of Time	180.0	260.0	580.0	56.0	260.0	515.0	16.0	105.0	310.0
Prevailing Hourly Rates	s 250	\$283	\$306	\$185	\$200	\$230	\$95	\$100	\$120
Billable Costs	\$45,000	\$73,450	\$177,625	\$10,360	\$52,000	\$118,450	\$1,520	\$10,500	\$37,200

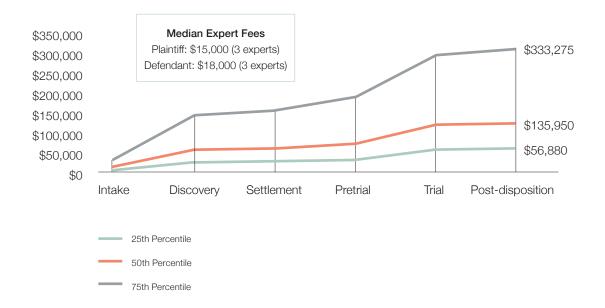
# Time estimates

PERCENTILE	25TH	50TH	75TH
Number of plaintiff experts	2	3	4
Plaintiff Expert Fees	\$4,625	\$5,000	\$10,000
Number of defendant experts	3	3	4
Defendant expert fees	\$5,000	\$6,000	\$12,500
Total Expert Costs	\$23,000	\$33,000	\$90,000

	TOTAL TIME								
PERCENTILE	2	25TH		0TH	75TH				
Intake	16	6.3%	40	6.4%	100	7.1%			
Discovery	70	27.8%	200	32.0%	550	39.1%			
Settlement	11	4.4%	35	5.6%	60	4.3%			
Pretrial	40	15.9%	65	10.4%	155	11.0%			
Trial	100	39.7%	250	40.0%	450	32.0%			
Post-disposition	15	6.0%	35	5.6%	90	6.4%			
Subtotal of Time	252		625		1,405				

#### **Estimated Costs**

#### Cumulative Legal Fees in Professional Malpractice Cases



## **BUSINESS/COMMERCIAL LITIGATION CASES**

#### Case description

According to the 25 attorneys who responded to questions concerning business/commercial litigation cases, typical cases have the following characteristics:

- Nine-tenths of cases (92%) are filed in state with the remaining 8% filed in federal court;
- Four-fifths of plaintiffs (80%) are business entities with the remaining plaintiffs comprised of individuals (20%);
- Nine-tenths of complaints (88%) allege multiple claims and almost all (96%) of answers raise multiple defenses;
- Plaintiffs seek damages less than \$50,000 in 4% of cases, between \$50,000 and \$250,000 in 32% of cases, between \$250,000 and \$500,000 in 20% of cases, between \$500,000 and \$1 million in 24% of cases, and more than \$1 million in 20% of cases;

- Plaintiffs seek punitive damages in 20% of cases;
- The overwhelming majority (84%) of cases involves discovery of electronically stored information (ESI);
- The overwhelming majority of cases employ ADR to resolve the disputes, usually by mediation (86%), arbitration or a combination of arbitration and mediation (10%);
- Less than one-fifth of cases file *Daubert* motions (16%), but four-fifths (80%) file summary judgment motions;
- Slightly more than half of cases resolve by settlement (55%) with most of the remaining cases resolved on the merits by summary judgment (19%), bench trial (12%), or jury trial (6%); an additional 6% of cases are disposed by default judgment.

		SENIOR AT	TORNEY	JUL	NIOR ATTO	RNEY	F	PARALEGA	L
PERCENTILE	25TH	50TH	75TH	25TH	50TH	75TH	25TH	50TH	75TH
Intake	3.5	12.5	26.3	1.9	10.0	24.8	0.0	2.5	7.0
Discovery	8.8	20.0	45.0	3.5	20.0	70.0	1.8	13.5	42.5
Settlement	5.0	13.5	26.3	0.0	4.5	10.5	0.0	0.5	5.0
Pretrial	9.5	20.0	31.5	4.8	20.0	40.0	0.0	2.0	5.3
Trial	40.0	55.0	105.0	20.0	55.0	105.0	8.8	20.0	50.0
Post-disposition	5.8	19.0	50.0	1.5	20.0	38.8	0.0	6.5	25.0
Subtotal of Time	72.5	140.0	284.0	31.6	129.5	289.0	10.5	45.0	134.8
Prevailing Hourly Rates	s 250	\$320	\$350	\$175	\$200	\$250	\$58	\$95	\$150
Billable Costs	\$18,125	\$44,800	\$99,400	\$5,535	\$25,900	\$72,250	\$604	\$4,275	\$20,213

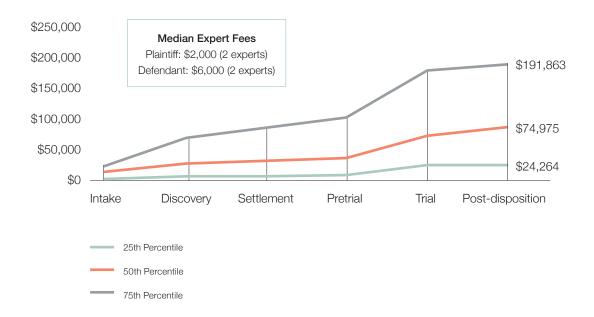
#### Time estimates

PERCENTILE	25TH	50TH	75TH
Number of plaintiff experts Plaintiff Expert Fees	1 \$300	2 \$1,000	2 \$10,000
Number of defendant experts Defendant expert fees	1 \$300	2 \$3,000	2 \$10,000
Total Expert Costs	\$600	\$8,000	\$40,000

	TOTAL TIME								
PERCENTILE	2	25TH		0TH	75TH				
Intake	5	4.7%	25	7.9%	58	8.2%			
Discovery	14	12.2%	54	17.0%	158	22.3%			
Settlement	5	4.4%	19	5.9%	42	5.9%			
Pretrial	14	12.4%	42	13.4%	77	10.8%			
Trial	69	60.0%	130	41.3%	260	36.7%			
Post-disposition	7	6.3%	46	14.5%	114	16.1%			
Subtotal of Time	115		315		708				

## **Estimated Costs**

#### Cumulative Legal Fees for Business/Commercial Cases



# **EMPLOYMENT DISPUTE CASES**

#### Case description

According to the 21 attorneys who responded to questions concerning employment disputes, typical cases have the following characteristics:

- Two-thirds of cases (67%) are filed in state with the remaining one-third (33%) filed in federal court;
- The overwhelming majority of plaintiffs (86%) are individuals with the remaining plaintiffs comprised of business entities (10%) and government agencies (5%);
- Almost all complaints (95%) allege multiple claims and nine-tenths (91%) of answers raise multiple defenses;
- Plaintiffs seek damages less than \$50,000 in 14% of cases, between \$50,000 and \$250,000 in 67% of cases, between \$250,000 and \$500,000 in 10% of cases, and between \$500,000 and \$1 million in 10% of cases;

- Almost half of all plaintiffs (48%) seek punitive damages;
- The overwhelming majority (86%) of cases involves discovery of electronically stored information (ESI);
- Three-quarters of cases (77%) employ ADR to resolve the disputes, usually by mediation (71%) or a combination of arbitration and mediation (6%);
- One-third of cases file *Daubert* motions (35%), but three-quarters (76%) file summary judgment motions;
- Slightly more than half of cases resolve by settlement (60%) with most of the remaining cases resolved on the merits by summary judgment (18%), bench trial (6%), or jury trial (6%); an additional 10% of cases are dismissed.

		SENIOR A	TTORNEY	JUI	NOR ATTO	RNEY	P	ARALEGAL	
PERCENTILE	25TH	50TH	75TH	25TH	50TH	75TH	25TH	50TH	75TH
Intake	5.0	10.0	10.0	4.0	10.0	20.0	0.0	0.0	7.5
Discovery	10.0	20.0	20.0	17.5	20.0	40.0	0.0	10.0	20.0
Settlement	10.0	10.0	10.0	1.0	5.0	7.5	0.0	0.0	5.0
Pretrial	8.0	15.0	40.0	12.5	25.0	45.0	0.0	5.0	12.5
Trial	40.0	48.0	100.0	18.0	40.0	80.0	0.0	10.0	35.0
Post-disposition	5.0	10.0	20.0	3.5	10.0	27.5	0.0	0.0	10.0
Subtotal of Time	78.0	113.0	200.0	56.5	110.0	220.0	0.0	25.0	90.0
Prevailing Hourly Rate	es 198.75	\$263	\$331	\$125	\$200	\$240	\$45	\$100	\$120
Billable Costs	\$15,503	\$29,663	\$66,250	\$7,063	\$22,000	\$52,800	\$0	\$2,500	\$10,800

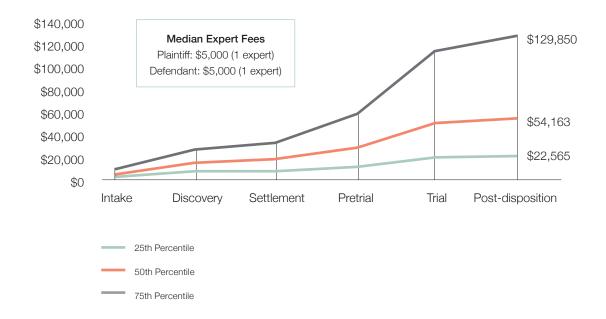
#### Time estimates

PERCENTILE	25TH	50TH	75TH
Number of plaintiff experts	1	1	2
Plaintiff Expert Fees	\$1,075	\$5,000	\$7,375
Number of defendant experts	1	1	2
Defendant expert fees	\$1,125	\$5,000	\$8,500
Total Expert Costs	\$2,200	\$10,000	\$33,875

	TOTAL TIME								
PERCENTILE	2	25TH		OTH	75TH				
Intake	9	6.7%	20	8.1%	38	7.4%			
Discovery	28	20.4%	50	20.2%	80	15.7%			
Settlement	11	8.2%	15	6.0%	23	4.4%			
Pretrial	21	15.2%	45	18.1%	98	19.1%			
Trial	58	43.1%	98	39.5%	215	42.2%			
Post-disposition	9	6.3%	20	8.1%	58	11.3%%			
Subtotal of Time	135		248		510				

## **Estimated Costs**

# Cumulative Legal Fees for Employment Dispute Cases



## DEBT COLLECTION CASES

#### Case description

According to the 25 attorneys who responded to questions concerning debt collection cases, typical cases have the following characteristics:

- They are universally filed in state court, rather than federal court;
- The overwhelming majority of plaintiffs (88%) are business entities with the remaining plaintiffs comprised of individuals (8%) and government agencies (4%);
- More than two-thirds of complaints (68%) allege multiple claims and nearly two-thirds (64%) of answers raise multiple defenses;
- Plaintiffs seek damages less than \$50,000 in 80% of cases, between \$50,000 and \$250,000 in 4%

of cases, between \$250,000 and \$500,000 in 12% of cases, and between \$500,000 and \$1 million in 4% of cases;

- Plaintiffs do not generally seek punitive damages;
- More than half (60%) of cases involves discovery of electronically stored information (ESI);
- Less than one-third of cases (32%) employ mediation to resolve the dispute; no other form of ADR is used for these cases;
- Daubert motions are not generally filed in debt collection cases, but more than half (56%) file summary judgment motions;
- Half of cases resolve by default judgment (50%) with most of the remaining cases resolved by settlement (36%) or summary judgment (9%).

		SENIOR AT	TORNEY	JUNI	OR ATTOR	NEY	PA	RALEGAL	
PERCENTILE	25TH	50TH	75TH	25TH	50TH	75TH	25TH	50TH	75TH
Intake	0.5	2.0	4.5	0.0	0.0	0.5	0.0	0.5	1.0
Discovery	0.0	3.0	10.0	0.0	0.0	1.0	0.0	0.5	1.0
Settlement	0.1	1.0	5.0	0.0	0.0	0.3	0.0	0.0	0.8
Pretrial	0.5	2.0	7.5	0.0	0.0	1.0	0.0	0.5	1.5
Trial	0.0	2.0	14.5	0.0	0.0	1.0	0.0	0.0	2.0
Post-disposition	0.3	3.0	9.0	0.0	0.0	1.0	0.0	0.0	2.0
Subtotal of Time	1.3	13.0	50.5	0.0	0.0	4.8	0.0	1.5	8.3
Prevailing Hourly Rates	200	\$200	\$250	\$175	\$175	\$200	\$35	\$65	\$75
Billable Costs	\$260	\$2,600	\$12,625	\$0	\$0	\$960	\$0	\$98	\$623

## Time estimates

PERCENTILE	25TH	50TH	75TH
Number of plaintiff experts	0	0	0
Plaintiff Expert Fees	\$0	\$0	\$550
Number of defendant experts	0	0	0
Defendant expert fees	\$0	\$0	\$251
Total Expert Costs	\$0	\$0	\$0

	TOTAL TIME								
PERCENTILE	2	STH	50	DTH	75TH				
Intake	1	38.5%	3	17.2%	6	9.4%			
Discovery	_	0.0%	4	24.1%	12	18.9%			
Settlement	0	3.8%	1	6.9%	6	9.6%			
Pretrial	1	38.5%	3	17.2%	10	15.7%			
Trial	_	0.0%	2	13.8%	18	27.5%			
Post-disposition	0	19.2%	3	20.7%	12	18.9%			
Subtotal of Time	1		15		64				

#### **Estimated Costs**

#### Cumulative Legal Fees for Employment Dispute Cases



# **DIVORCE CASES**

#### Case description

According to the 21 attorneys who responded to questions concerning debt collection cases, typical cases have the following characteristics:

- They are universally filed in state court, rather than federal court;
- Less than one-fourth of complaints (24%) allege multiple claims and slightly more than one-third (38%) of answers raise multiple defenses;
- The monetary value at issue is less than \$50,000 in 48% of cases, between \$50,000 and \$250,000 in 29% of cases, between \$250,000 and \$500,000 in 14% of cases, between \$500,000

and \$1 million in 5% of cases, and more than \$1 million in 5% of cases;

- Approximately half (48%) of cases involves discovery of electronically stored information (ESI);
- Nine-tenths of cases (91%) employ mediation to resolve the dispute; no other form of ADR is used for these cases;
- Daubert motions are filed in only 5% of divorce cases, and motions for summary judgment are filed in only 14% of cases;
- More than two-thirds (71%) of cases resolve by settlement with most of the remaining cases resolve by default judgment (7%) or bench trial (10%).

		SENIOR AT	TORNEY	JUN	IOR ATTOF	RNEY	PA	ARALEGA	L
PERCENTILE	25TH	50TH	75TH	25TH	50TH	75TH	25TH	50TH	75TH
Intake	3.0	4.0	5.0	0.0	1.0	2.0	0.0	1.0	3.0
Discovery	3.0	5.0	20.0	0.0	1.5	10.0	0.0	2.0	5.0
Settlement	3.0	5.0	10.0	0.0	0.0	3.0	0.0	1.0	2.0
Pretrial	2.0	5.0	10.0	0.0	5.0	10.0	0.0	1.0	5.0
Trial	10.0	18.0	48.0	0.0	0.0	16.0	0.0	4.0	20.0
Post-disposition	2.0	2.0	5.0	0.0	2.0	5.0	0.0	0.0	1.0
Subtotal of Time	23.0	39.0	98.0	0.0	9.5	46.0	0.0	9.0	36.0
Prevailing Hourly Rates	217.5	\$250	\$294	\$165	\$200	\$200	\$68	\$100	\$100
Billable Costs	\$5,003	\$9,750	\$28,788	\$0	\$1,900	\$9,200	\$0	\$900	\$3,600

# Time estimates

PERCENTILE	25TH	50TH	75TH
Number of plaintiff experts	1	1	2
Plaintiff Expert Fees	\$400	\$3,000	\$5,000
Number of defendant experts	1	1	2
Defendant expert fees	\$400	\$3,000	\$5,000
Total Expert Costs	\$800	\$6,000	\$15,000

	TOTAL TIME								
PERCENTILE	2	25TH	5	50TH		5TH			
Intake	З	13.0%	6	10.4%	10	5.6%			
Discovery	3	13.0%	9	14.8%	35	19.4%			
Settlement	3	13.0%	6	10.4%	15	8.3%			
Pretrial	2	8.7%	11	19.1%	25	13.9%			
Trial	10	43.5%	22	38.3%	84	46.7%			
Post-disposition	2	8.7%	4	7.0%	11	6.1%			
Subtotal of Time	23		58		180				

#### **Estimated Costs**

#### Cumulative Legal Fees for Divorce Cases



# PATERNITY CASES

#### Case description

According to the 30 attorneys who responded to questions concerning debt collection cases, typical cases have the following characteristics:

- They are universally filed in state court, rather than federal court;
- Approximately one-fourth of complaints (27%) allege multiple claims and 43% of answers raise multiple defenses;
- The monetary value at issue is less than \$50,000 in 80% of cases, between \$50,000 and \$250,000 in 10% of cases, and between \$250,000 and \$500,000 in 7% of cases;

Number of defendant experts

Defendant expert fees

Total Expert Costs

- Approximately one-third (30%) of cases involves discovery of electronically stored information (ESI);
- Nearly all cases (95%) employ mediation to resolve the dispute; no other form of ADR is used for these cases;
- Daubert motions are filed in only 3% of paternity cases, and motions for summary judgment are filed in only 17% of cases;
- Nearly three-quarters (73%) of cases resolve by settlement with most of the remaining cases resolve by default judgment (9%) or bench trial (10%).

		SENIOR AT	TORNEY	JUNIC	JUNIOR ATTORNEY			PARALEGAL		
PERCENTILE	25TH	50TH	75TH	25TH	50TH	75TH	25TH	50TH	75TH	
Intake	1.0	3.5	12.5	0.0	0.0	3.0	0.0	1.0	2.0	
Discovery	1.0	5.0	13.8	0.0	0.0	5.0	0.0	1.5	5.0	
Settlement	4.0	5.0	10.0	0.0	0.0	5.0	0.0	0.5	2.0	
Pretrial	1.0	2.0	11.3	0.0	0.0	3.0	0.0	0.0	2.0	
Trial	10.0	20.0	40.0	0.0	0.0	10.0	0.0	4.0	10.0	
Post-disposition	0.0	2.0	10.0	0.0	0.0	2.0	0.0	0.0	2.0	
Subtotal of Time	17.0	37.5	97.5	0.0	0.0	28.0	0.0	7.0	23.0	
Prevailing Hourly Rates	200	\$250	\$268	\$150	\$175	\$200	\$55	\$80	\$100	
Billable Costs	\$3,400	\$9,375	\$26,081	\$0	\$0	\$5,600	\$0	\$560	\$2,300	
EXPERT WITNESSES										
PERCENTILE		2	5TH	50TH		75TH				
Number of plaintiff expe	erts		0	1		1				
Plaintiff Expert Fees			\$0	\$1,250		\$5,000				

1

\$0

\$1,250

1

\$5,000

\$10,000

0

\$0

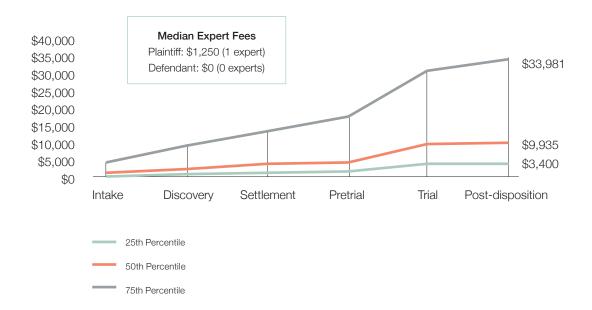
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#### Time estimates

	TOTAL TIME								
PERCENTILE		25TH	5	50TH		5TH			
Intake	1	5.9%	5	10.1%	18	11.8%			
Discovery	1	5.9%	7	14.6%	24	16.0%			
Settlement	4	23.5%	6	12.4%	17	11.4%			
Pretrial	1	5.9%	2	4.5%	16	10.9%			
Trial	10	58.8%	24	53.9%	60	40.4%			
Post-disposition	-	0.0%	2	4.5%	14	9.4%			
Subtotal of Time	17		45		149				

#### **Estimated Costs**

# Cumulative Legal Fees for Divorce Cases



# CUSTODY/SUPPORT CASES

#### Case description

According to the 30 attorneys who responded to questions concerning debt collection cases, typical cases have the following characteristics:

- They are universally filed in state court, rather than federal court;
- Approximately one-third of complaints (30%) allege multiple claims and 57% of answers raise multiple defenses;
- The monetary value at issue is less than \$50,000 in 78% of cases, between \$50,000 and \$250,000 in 13% of cases, between \$250,000 and \$500,000 in 4% of cases; and between \$500,000 and \$1 million in 4% of cases;

- Approximately two-thirds (65%) of cases involves discovery of electronically stored information (ESI);
- Nine-tenths of cases (90%) employ ADR to resolve the dispute, usually by mediation (85%) or a combination of mediation and arbitration (5%);
- Daubert motions are not generally filed in custody/support cases, and motions for summary judgment are filed in only 9% of cases;
- More than two-thirds (70%) of cases resolve by settlement with most of the remaining cases resolve by default judgment (11%) or bench trial (12%).

	SENIOR ATTORNEY			JUNIOR ATTORNEY			F	PARALEGAL		
PERCENTILE	25TH	50TH	75TH	25TH	50TH	75TH	25TH	50TH	75TH	
Intake	1.0	2.5	10.0	0.0	1.0	2.8	1.0	2.5	17.0	
Discovery	2.0	5.0	11.5	0.0	0.8	8.8	1.5	4.5	17.5	
Settlement	5.0	6.0	8.0	0.0	0.0	5.8	0.0	1.0	4.0	
Pretrial	3.0	5.0	10.0	0.0	0.5	9.5	1.0	2.0	5.0	
Trial	10.0	20.0	30.0	0.0	2.0	35.0	2.8	10.0	25.0	
Post-disposition	1.0	2.0	5.8	0.0	0.0	2.0	0.0	0.3	1.8	
Subtotal of Time	22.0	40.5	75.3	0.0	4.3	63.8	6.3	20.3	70.3	
Prevailing Hourly Rates	200	\$250	\$296	\$200	\$200	\$225	\$58	\$85	\$100	
Billable Costs	\$4,400	\$10,125	\$22,293	\$0	\$850	\$14,344	\$359	\$1,721	\$7,025	
EXPERT WITNESSES										

#### Time estimates

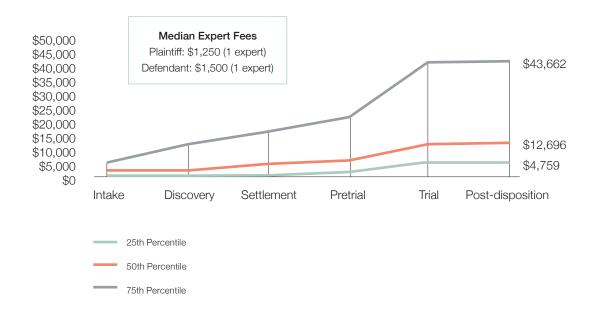
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PERCENTILE	25TH	50TH	75TH
Number of plaintiff experts Plaintiff Expert Fees	0 \$0	1 \$2,500	1 \$5,000
Number of defendant experts Defendant expert fees	0 \$0	1 \$1,500	1 \$3,500
Total Expert Costs	\$0	\$3,250	\$8,500

Proportion of Time Expended per Litigation Stag	е
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	TOTAL TIME								
PERCENTILE	2	STH	5	50TH		5TH			
Intake	2	7.1%	6	9.2%	30	14.2%			
Discovery	4	12.4%	10	15.8%	38	18.0%			
Settlement	5	17.7%	7	10.8%	18	8.5%			
Pretrial	4	14.2%	8	11.5%	25	11.7%			
Trial	13	45.1%	32	49.2%	90	43.0%			
Post-disposition	1	3.5%	2	3.5%	10	4.5%			
Subtotal of Time	28		65		209				

#### **Estimated Costs**

# Cumulative Legal Fees in Custody/Support Cases



# **REAL PROPERTY DISPUTE CASES**

#### Case description

According to the 27 attorneys who responded to questions concerning real property disputes, typical cases have the following characteristics:

- The overwhelming majority of cases are filed in state court (93%) compared to less than one-tenth of cases (7%) filed in federal court;
- Plaintiffs in approximately four-tenths of cases (41%) are individuals, nearly half (44%) are business entities, and the remaining plaintiffs are government entities (7%) or multiple plaintiffs (7%);
- The overwhelming majority of complaints (89%) allege multiple claims and 93% of answers raise multiple defenses;
- The monetary value at issue is less than \$50,000 in 15% of cases, between \$50,000 and \$250,000

in 30% of cases, between \$250,000 and \$500,000 in 26% of cases; between \$500,000 and \$1 million in 19% of cases, and more than \$1 million in 11% of cases;

- Approximately one-fourth of cases (22%) seek punitive damages;
- The overwhelming majority (82%) of cases involves discovery of electronically stored information (ESI);
- Nine-tenths of cases (88%) employ ADR to resolve the dispute, usually by mediation (83%) or a combination of mediation and arbitration (4%);
- *Daubert* motions are filed in 26% of real property disputes, and motions for summary judgment are filed in 82% of cases;
- More than half (54%) of cases resolve by settlement with most of the remaining cases resolve on the merits by summary judgment (21%), bench trial (11%), or jury trial (6%).

		SENIOR AT	TORNEY	JUNIOR ATTORNEY PARALEG		PARALEGA	ALEGAL		
PERCENTILE	25TH	50TH	75TH	25TH	50TH	75TH	25TH	50TH	75TH
Intake	10.0	10.0	28.8	0.0	5.0	42.5	0.8	2.0	10.0
Discovery	20.0	30.0	96.3	7.8	32.5	60.0	4.0	15.0	20.0
Settlement	10.0	15.0	28.8	0.0	10.0	21.3	0.0	0.5	5.0
Pretrial	16.3	30.0	40.0	8.8	25.0	56.3	0.0	7.5	25.0
Trial	26.3	60.0	95.0	8.8	35.0	78.3	2.8	17.5	50.0
Post-disposition	10.0	10.0	20.0	0.0	10.0	31.3	0.0	3.0	10.0
Subtotal of Time	92.5	155.0	308.8	25.3	117.5	289.5	7.5	45.5	120.0
Prevailing Hourly Rates	s 250	\$268	\$300	\$183	\$200	\$208	\$75	\$80	\$108
Billable Costs	\$23,125	\$41,463	\$92,625	\$4,608	\$23,500	\$60,071	\$563	\$3,640	\$12,900

#### Time estimates

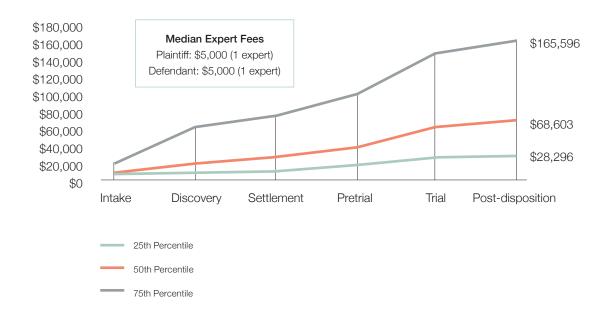
PERCENTILE	25TH	50TH	75TH
Number of plaintiff experts	1	1	2
Plaintiff Expert Fees	\$2,000	\$5,000	\$10,000
Number of defendant experts	1	1	2
Defendant expert fees	\$2,000	\$5,000	\$10,000
Total Expert Costs	\$4,000	\$10,000	\$40,000

Proportion	of Time	Expended	per	Litigation	Stage
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	TOTAL TIME							
PERCENTILE	25TH		50TH		75TH			
Intake	11	8.6%	17	5.3%	81	11.3%		
Discovery	32	25.3%	78	24.4%	176	24.5%		
Settlement	10	8.0%	26	8.0%	55	7.7%		
Pretrial	25	20.0%	63	19.7%	121	16.9%		
Trial	38	30.1%	113	35.4%	223	31.1%		
Post-disposition	10	8.0%	23	7.2%	61	8.5%		
Subtotal of Time	125		318		718			

## **Estimated Costs**

#### Cumulative Legal Fees for Real Property Cases





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