

**Lindahl, Jamie C.**

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**Sent:** Thursday, February 7, 2019 10:42 AM  
**To:** jday@johndaylegal.com; Flynn Peterson, Kathleen  
**Cc:** Poupart, Emmanuelle; Potter, Simon  
**Subject:** [EXTERNAL] ACTL - Mentoring Taskforce - McT Lit

Good morning,

I recently saw the interest from the ACTL about what firms are doing to train young litigators.

At our firm, we've run an intensive program called McT Lit biannually for many years. It is incredibly well-received (in fact, we use it as a recruiting tool!).

**McT Lit**

Each session has a different theme (in 2019, we're doing Discovery). Our associates come to our Toronto office to kick off on a Thursday evening, and the learning modules continue through Saturday (with some social time built in, of course!). We provide our learners with fact scenarios and best practices. Then, they practice a particular skills, such as cross-examinations, in small groups, are videotaped, and receive immediate feedback from our lawyer faculty. Feedback has consistently been exceptionally high over the years.

We'd be delighted to provide more information and assist with your white paper.

Happy to chat anytime.



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## Advocacy Skills

### National Advocacy Program: McT Lit

The National Advocacy Program, affectionately referred to as McT Lit, is an intensive two and a half days of interactive advocacy training combining instruction, demos and immediate hands-on application built around a case file. In the workshops, associates conduct simulated exercises and drills to refine their skills, receiving immediate feedback. These exercises are videotaped, and a member of the faculty conducts a one-on-one video review to provide additional feedback to each associate.

Associates and faculty are also given the opportunity to socialize in the evenings with their colleagues from across the country, helping to forge a truly national team.

McT Lit presents one of three topics on a rotating basis. First, associates hone their discovery skills. The next step is to cover basic advocacy skills, touching on examinations and cross-examinations. In the third and final step, associates learn how to handle expert witnesses and other advanced advocacy skills.



### **McT Lit: Discovery Skills**



The Discovery Skills edition of McT Lit teaches junior advocacy lawyers how to effectively conduct an examination-for-discovery. Topics include:

- Goals for examinations-for-discovery & tips on ending them
- Discovery on conversations
- Documents: handling, laying foundation for admissibility & getting discovery of all the information
- Discovery on policies, procedures, practices, routine, or habit
- Tips for the overall organization of an examination-for-discovery

*Audience: 1<sup>st</sup> – 4<sup>th</sup> Year of Practice (limited enrollment) | Region: National, Host TBD | Length: 2.5 Days  
Format: Workshop | Offered Every Three Years | Next Offered 2018*

### **McT Lit: Basic Trial Advocacy Skills**

The Basic Advocacy Skills edition of McT Lit teaches junior advocacy lawyers how to master the basics. Topics include:

- Leading & non-leading questioning of fact witnesses
- Controlling the witness in cross-examination
- Different questioning techniques relating to examination-in-chief, cross-examination & re-examination
- Use of discovery transcripts at trial
- Impeachment techniques: prior inconsistent statements
- Proving & filing exhibits at trial
- Opening & closing statements

*Audience: 1<sup>st</sup> – 4<sup>th</sup> Year of Practice (limited enrollment) | Region: National, Hosted in Toronto  
Length: 2.5 Days | Format: Workshop | Offered Every Three Years | Next Offered 2016*

### **McT Lit: Advanced Trial Advocacy Skills**

The Advanced Advocacy Skills edition of McT Lit builds on the first two sessions and enhances mid-level and senior advocacy associate trial skills. Topics include:

- Analysis of the good & bad facts of the case file
- How to effectively conduct an examination-in-chief & cross-examination of a fact witness
- Review of general accounting principles
- How to effectively conduct an examination-in-chief & cross-examination of experts
- How to qualify an expert
- Effective use of expert testimony in closing statements

*Audience: 3<sup>rd</sup> + Years of Practice (limited enrollment) | Region: National, Host TBD | Length: 2.5 Days  
Format: Workshop | Offered Every Three Years | Next Offered 2017*